

March 26, 2013

Office of the First Selectman 7 Fan Hill Road Monroe, CT 06468

SUBJECT:

Town of Monroe, CT Request for Qualifications and Proposals

Facilities and Demographic Assessment

RFQ #2-2013

Mr. Vavrek.

Facility Engineering Associates, P.C. (FEA) is a certified Small Business. We appreciate this opportunity to provide this proposal to the Town of Monroe in accordance with RFQ #2-2013 dated March 28, 2013. This proposal addresses the requested components identified in the RFQ and its enclosures and references. Additionally, we acknowledge the additional information distributed during and after last week's walk through. Specifically, we acknowledge the two changes in time and the removal of the bid bond requirement.

The insurance requirements include a provision for not more than \$75,000 deductible per claim on the professional liability insurance coverage. FEA has made a business decision to maintain a higher deductible (\$125,000) to reduce the annual premium. FEA has the necessary financial strength to maintain the higher deductible and is willing to produce financial information to substantiate our decision.

We recognize that the Towne of Monroe has an important decision to make in selecting a team to provide these consulting and assessment services. It is obvious that town has a responsibility of national emotional interest. The scope of services for this project is aligned with our core skills and experience. With the additional specialized resources that we have brought into our effort, we are confident that we can meet your expectations. We trust that you will find FEA fully qualified to provide your services and we are confident that we have the knowledge and expertise to deliver.

FEA is the international leader in facilities management which includes total facility life management. In our twenty years of existence, we have done over 200 million square feet of facility condition assessments. Our leaders serve on the board of directors of the top international facilities management associations such as the International Facilities Management Association (IFMA), the association of higher education officials (APPA) and the Global Facilities Management association (Global FM).

Attached you will find just a few examples of our many condition assessment projects. Additionally, we consult extensively with the GSA, the State Department Office of Overseas Building, the Smithsonian Institute, the National Park Service, and <u>are just finishing the assessment of all the public schools in the State of Wyoming</u>.

Additionally, FEA is very experienced working with historic structures and in historic districts. The National Park Service is the custodian of many of the nation's historic structures and our ongoing support of the facilities management efforts include conducting condition assessments. FEA is also the primary consultant for exterior issues on the Waldorf Astoria property in New York City.

Assisting FEA in this effort will be the national leader in demographic studies, ProximityOne, employing former Census Bureau experts. As the economy and demographics change, so does the importance of having the most relevant, accurate, and useable decision-making information to achieve visions for performance and goals. Disparate, wide-ranging, and unconnected data, requires knowledge, methodology, and tools that can transform these data into decision-making information solutions. These are among factors that led to the establishment of ProximityOne and foundation for its operation.

Their geographic-demographic-economic data and analytical tools can help you knit together and use diverse data in a decision-making and analytical framework. Our demographic-economic estimates and projections can help you better understand the current situation/area characteristics and how areas of interest might change in the future. They offer geocoding tools and services to geocode address data that can then be visually analyzed in maps and otherwise to facilitate impact and geospatial analyses.

Their clientele include private and public sector organizations located worldwide. Due to the nature of much of the ProximityOne data, most clients are focused on geographic-demographic-economic applications focused on the U.S. they work with consultants, developers, academia, Federal government, state government, local government, small and large businesses with wide-ranging products, services and operations.

Their primary product/service areas are the Situation & Outlook (S&O) integrated data access and analytical system and the CVXE geographic information system tools for visual and geospatial analysis. Demographic-economic estimates and projections that the developed are housed within the S&O system. Use/access S&O information via the Web interactively, S&O Desktop, S&O Server, S&O datasets.

The unique qualities that our team offers are:

- ✓ The key personnel on this project have extensive and unique experience in facility condition assessments for schools, government organizations and agencies.
- ✓ FEA has performed facility commissioning, condition assessments, asset inventories, quality assurance assessments for hundreds of institutional, government, health care, and commercial facilities.
- ✓ As a nation firm, we can mobilize sufficient qualified staff to augment our local representatives.

Respectfully,

FACILITY ENGINEERING ASSOCIATES, P.C.

fl. Spier PE

Scott K. Higgins, PE

Government Business Development Manager

Teena Shouse, CFM, IFMA Fellow

Jeans H. Showse, CIM

Associate



Table of Contents

Company Information	Tab 1
Relevant Experience	Tab 2
References	Tab 3
Affidavits	Tab 4
Fee Proposal(in a sealed envelope)	Tab 5
Management Plan	Tab 6
Resumes	Tab 7
Data	Tab 8

·			



Company Information:

1. Name of company: Facility Engineering Associates, PC

<u>Description:</u> FEA was founded in 1992 to provide technical support to owners and managers of existing facilities. Since then, we have grown to a national engineering and facility management consulting firm whose education and experience as a thought leader in our industry allows us to deliver the solutions you need. Our primary and corporate office is located near Washington, DC, with additional major offices located in Dallas, TX, Denver, CO, and San Francisco, CA. Additional support from satellite offices and contract employees can be found in Richmond, VA, Greenville, SC, Kansas City, MO, and Austin, TX. This national presence allows us to provide services to our clients at a personal and local level. For this contract, FEA will be handling all aspects of the scope of work except the demographics.

Name of sub-consultant: ProximityOne

<u>Description</u>: Their geographic-demographic-economic data and analytical tools can help you knit together and use diverse data in a decision-making and analytical framework. Our demographic-economic estimates and projections can help you better understand the current situation/area characteristics and how areas of interest might change in the future. They offer geocoding tools and services to geocode address data that can then be visually analyzed in maps and otherwise to facilitate impact and geospatial analyses.

Their clientele include private and public sector organizations located worldwide. Due to the nature of much of the ProximityOne data, most clients are focused on geographic-demographic-economic applications focused on the U.S. they work with consultants, developers, academia, Federal government, state government, local government, small and large businesses with wide-ranging products, services and operations.

Their primary product/service areas are the Situation & Outlook (S&O) integrated data access and analytical system and the CVXE geographic information system tools for visual and geospatial analysis. Demographic-economic estimates and projections that the developed are housed within the S&O system. Use/access S&O information via the Web interactively, S&O Desktop, S&O Server, S&O datasets.

2. Associate in Charge: Bill Small (also Chief Operating Officer) Authorized to negotiate

Project Manager: Les ZumBrennan Authorized to negotiate

Quality Assurance: Paul Swanson (principal)

Authorized to negotiate

Project Engineer: Jim Justus



Resumes for these individuals are included in Tab 7.

3. Address of principal office and office from which Projects will be managed:

12701 Fair Lakes Circle Fairfax, VA 22033

4. Name, address, telephone number and email address of the principal contact person to receive notifications and to reply to inquiries from the Finance Department.

Scott K. Higgins, PE 12701 Fair Lakes Circle Fairfax, VA 22033 703-667-1017 Scott.Higgins@FEApc.com

- 5. Legal form of ownership. Privately employee owned S Corporation in the Commonwealth of Virginia.
- 6. Years engaged in above services under your present name: 20 years
- 7. Litigation Describe any litigation, including arbitration proceedings: none
- 8. Default Have you ever failed to complete any work awarded to you? No- Have you ever defaulted on a contract or been notified of a default by your client? No



National Park Service Comprehensive Condition Assessment

Nationwide, United States



Working with the Washington Service Office of the National Park Service (NPS) Facility Management Division, FEA completed comprehensive condition assessments at 44 national parks throughout the National Park Service's Northeast, Midwest, and Intermountain Regions. FEA was selected due to our expertise in the assessment of building

systems and infrastructure and our ability to respond in a timely manner on a nation-wide basis.

Almost 600 buildings, over 330 residences, and 170 utilities were assessed in our first year. Assessments included architectural

systems, structural systems, mechanical systems, electrical systems, plumbing systems, and conveying systems. The data collected included an inventory of park-maintained equipment, identification of critical equipment attributes, and an assessment of the equipment.

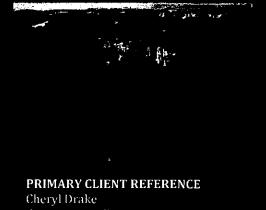


Based on the feedback from the NPS, the data provided will allow the NPS to look at service-wide budgeting in a more programmatic sense and allocate resources more sensibly. This is the first phase of the assessment program, which is intend to continue in the future by revisiting the park assets on a regular basis to update the inventory, condition, and needs of each NPS-maintained asset.



Since our initial assessment, FEA has been engaged to perform various assessments in other park facilities, including a utility distribution assessment and sewer line inspections.

In 2010, FEA re-competed for this blanket purchase agreement and was awarded as one of the contractors.



Cheryl Drake Contracting Officer 12795 West Alameda Parkway Denver, CO 80225-0287 (303) 987-6719 Cheryl a drake@nps.gov

START DATE: October 6, 2004 **COMPLETION DATE:** On-Going

VALUE OF CONTRACT: \$7,846,639

CLIENT BENEFITS

- Professional assessment of the current condition of NPS facilities
- Accounting of deferred maintenance backlog
- Forecast of on-going recurring maintenance and equipment replacement schedules
- Data to allow the NPS to improve their method of budgeting facility needs based on actual condition
- Ability to establish benchmarking metrics across the entire NPS inventory

- Comprehensive condition assessment of NPS-maintained facilities
- Asset and equipment inventory and data collection
- Deferred maintenance (deficiency) identification
- Recurring maintenance and lifecycle replacement identification
- Collected data and costs populated directly into NPS database



Wyoming School District Condition Assessment

Statewide, Wyoming

The Wyoming Schools Facilities Commission required the creation and implementation of a training program to assess all schools in the state of Wyoming (23 million square feet). In conjunction with the assessment, they required the development of a prioritization asset management program that would be defensible under a court order from the Supreme Court of Wyoming and could be put in place in less than six months. The commission also required that commission personnel be used for the field assessments.

The project was divided into three phases. During Phase 1, FEA researched various published assessment methodologies and resolved to use the Backlog of Maintenance and Repair (BMAR) approach to facility condition assessment. First, focusing at the system level allowed the assessment to be completed within the desired timeframe and secondly, the level of detail required for the assessment was consistent with the experience levels of the assigned commission personnel.

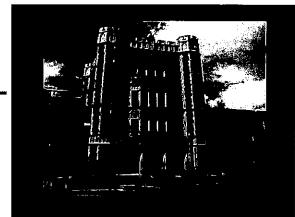
During Phase 2 of the project, FEA worked with commission staff to develop facility condition assessment standards and forms for use by commission staff assessors. FEA trained the commission staff in condition assessment by performing assessments of approximately 500,000 GSF of school facilities in Cheyenne. These facilities included schools at the elementary, junior high and high school levels. FEA instructors and state assessors performed assessments together and compared rankings of individual systems assessed to calibrate the assessors.

Phase 3 of the project is currently ongoing. FEA has performed a verification assessment of selected facilities assessed by commission staff to document consistency and adherence to the established evaluation standards. FEA has also testified to the select committee of the Wyoming State Legislature as to the credibility and repeatability of the assessment data.

Client Accolades:

"We are extremely satisfied with FEA's performance and are continuing to use them for all of our on-going needs associated with the conditions assessment program. Their staff is professional, well-trained, and a pleasure to work with. We would highly recommend them to any organization looking to establish a meaningful asset management program."

Ms Nancy Nuttbrock, Deputy Director, Design & Construction



PRIMARY CLIENT REFERENCE

State of Wyoming School Facilities Commission Nancy Nuttbrock Deputy Director of Design and Construction 1103 Old Town Lane, Suite 1 Cheyenne, WY 82002

nnuttb@wyo.gov (307) 777-8536

START DATE: June 2006 COMPLETION DATE: On-Going

VALUE OF CONTRACT: \$181,000+ PROJECT SIZE: 23 Million GSF

CLIENT BENEFITS

- A defensible prioritization asset management program for Wyoming school facilities
- System level assessment completed within the desired timeframe
- Staff was trained to perform condition assessments school facilities
- Final deliverable will be a dynamic system, easily updated and verified
- Data will be credible and able to withstand scrutiny from the Wyoming State Legislature and a Supreme Court review

- Assess the condition of school facilities statewide using commission personnel
- Prioritize needs in an objective, consistent, and transparent fashion that is linked to industry best practices
- Capture that data into a robust software application that will facilitate developing and tracking a capital expenditure program



U.S. Department of the Interior Holocaust Memorial Museum Facilities Inspection and Assessment Washington, DC

Facility Engineering Associates, P.C. (FEA) provided Facilities Inspection and Assessment services at the United States Holocaust Memorial Museum (Museum) and adjacent Ross Administration Building (RAB).

The Museum consisted of a 7-story, 258,000 square foot building constructed in 1993. The primary function of the building was to house exhibit space and historical artifacts for public viewing. The RAB consisted of a historically-significant, 4-story, 46,000 square foot building constructed in 1905. The primary function of the building was to house office, administrative, and storage space, in support of the Museum.

The primary purpose of the assessment was to identify deficiencies at the buildings, develop building component renewal lifecycles, and to identify code compliance and functional inadequacies. FEA also prepared Facility Condition Indexes (FCIs) for each building, and performed benchmarking against similar facilities to provide classification on the FCI rating scale. As part of the benchmarking, Current Replacement Values (CRVs) were prepared for each building.

FEA also performed a cursory-level Energy Review, assessing the feasibility of each building to meet current Energy Star, LEED, and Federal Environmental Executive Order goals and requirements.

The results of the assessment were used by the Museum's Division of Operations in their capital planning efforts.

FEA was selected due to our broad expertise and experience in performing facility condition assessments and developing facility capital investment plans.



PRIMARY CLIENT REFERENCE

Alex Butterfield Facilities Management Operations 100 Raoul Wallenberg Place, SW Washington, DC 20024 abutterfield@ushmm.org (202) 479-9736

START DATE: March 2010 COMPLETION DATE: July 2010

VALUE OF CONTRACT: \$42,396

SUBCONSULTANTS

- Rolf Jensen & Associates, Inc.
- SAI Engineering, Inc.

CLIENT BENEFITS

- Thorough independent third party reporting of present building conditions
- Identification of capital and deferred maintenance projects over a 20 year period
- Recommendations for future expenditures to extend the expected service lives of existing assets
- Feasibility of buildings to meet current energy standards
- Benchmarking of existing buildings against similar facilities nationwide

- Facility condition assessment
- Cost estimates & capital expenditure prioritization
- Deferred maintenance identification
- Identification of critical facility asset needs
- Preliminary energy review
- Detailed system assessments performed by specialty subconsultants: mechanical, plumbing, electrical, and fire & lifesafety systems



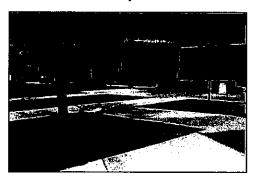
Weld County School Facility Maintenance Plan

Weld County, Colorado

Facility Engineering Associates (FEA) performed facility condition assessments of over 500,000 square feet across the entire Weld County RE-8 school district. The challenge facing the school district was how to reach their primary goal of improving student achievement with limited available funding in a demographic area of shrinking enrollment. The purpose of the assessments was to create a Facility Management and Maintenance Plan (FMMP); the FMMP was intended assist in the achievement of the goal by creating and maintaining facilities that are productive learning environments.

FEA was engaged to perform a detailed visual assessment of the district's schools and ancillary buildings to forecast 10-year capital renewal and maintenance budgets. The assessment included site and grounds features, exterior building envelope, Mechanical/Electrical/Plumbing services (MEP), security and safety, interior finishes, equipment, and hazardous materials for all of the facilities. At the completion of the assessment, FEA presented the resulting budget forecast for maintenance and capital renewal to the District Board. FEA also provided training sessions in English and Spanish to maintenance personnel concerning the handling and maintenance of lead-based paint and asbestos.

The relationship established throughout the condition assessment project presented the opportunity for FEA to complete addition services for the Weld County School District. For example, FEA was able to provide a more detailed structural review of a deteriorated concrete roof structure in the pool building. FEA then furnished design documents for the structural repairs.





PRIMARY CLIENT REFERENCE

Mr. Richard Hawley Director of Support Services Operations and Maintenance 301 Reynolds Street Ft. Lupton, CO 80621 <u>rhawley@ftlupton.k12.co.us</u> (303) 857-3200

START DATE: March 2007 **COMPLETION DATE:** July 2007

VALUE OF CONTRACT: \$46,200 PROJECT SIZE: 512,611 Sq Ft

SUBCONSULTANTS:

Aerotek, Inc. Rolf Jensen & Associates, Inc

CLIENT BENEFITS

- Provided 10-year capital renewal and maintenance expenditure forecast
- In-depth study of current conditions for facilities and services
- Operational options for reuse of facilities

- Detailed facility condition assessment
- Equipment inventory
- Capital renewal and maintenance budget forecast
- Hazardous materials training for maintenance personnel



American University Dining Facilities Condition Assessment Washington, DC

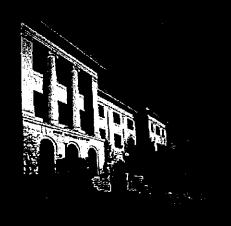
Facility Engineering Associates. P.C. (FEA) conducted a condition assessment and life-cycle analysis of American University's dining service areas in order to prepare a 10-year forecast of anticipated capital renewal expenditures for budgeting purposes. The capital expenditure forecasts were based on observed conditions, reported performance, industry standard useful life data, maintenance history reviews, and use and performance adjustment factors.

FEA's team consisted of both experienced energy engineers and facility management consultants who understand building systems and facility maintenance and management issues. Finding deficiencies was only the beginning - being able to design practical solutions and standing ready to assist in their implementation resulted in timely and cost-effective corrections. Our first hand knowledge of facilities management and the challenges have lead to meaningful solutions which have addressed both the day-to-day management opportunities and the on-going planning and budgeting challenges.

FEA assisted in prioritizing capital expenditures as well as listing them by expected useful life. FEA's understanding of restrictive budgets in an ever-tightening financial environment and their prioritization helped AU to focus on the deficiencies that could lead to business disruption, escalating cost or rapid deterioration.

Scope Items:

- Conduct condition assessment and life-cycle analysis
- Assess kitchen equipment based on observed conditions and reported performance
- > Create industry standard useful life data
- > Conduct maintenance history reviews
- > Conduct use and performance adjustment factors
- Assessment of refrigerant types for upgrading refrigeration equipment



PRIMARY CLIENT REFERENCE

Holly Mussatti Assistant Director 4400 Massachusetts Avenue, NW Washington, DC 20016-8020 (202) 885-2321

START DATE: July 2009 **COMPLETION DATE:** February 2010

VALUE OF CONTRACT: \$17,950

CLIENT BENEFITS

- Developed, prioritized, and justified maintenance and repair budgets to aid in AU's budget planning process
- Delivered an accurate inventory of existing kitchen equipment and infrastructure components
- Provided a professional assessment of current equipment condition and support base building systems
- The 10 year capital expenditure forecast provided an objective experience-based forecast of equipment renewal needs based on a number of factors and variables
- Created an EUL life-cycle analyses based on best benchmark practices
- Prioritized expenditures based on criticality of equipment



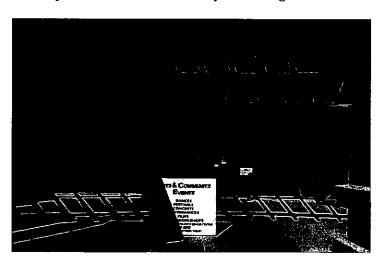
City of Las Vegas Facility Condition Assessment Services Las Vegas, Nevada

Facility Engineering Associates, P.C. (FEA) has assessed approximately 188,800 s.f. in this ongoing project with the City of Las Vegas. In performing the facility condition assessment, FEA completed a baseline analysis to document the current state of facilities in terms of the architectural, mechanical, electrical, plumbing, fire protection, security, and elevator systems. All collected data from the field was input into our capital expenditure planning software program (ENVISAGE).

ENVISAGE is the capital expenditure planning software program developed by FEA in support of our facility management and condition assessment services. ENVISAGE is a practical, cost-effective software solution based on FEA's broad experience with facility condition assessments, facility maintenance, facility management, and financial planning processes.

ENVISAGE is designed to produce short- and long-term capital expenditure forecasts that can incorporate inflation, A/E fees, project management fees, and contingencies where appropriate. ENVISAGE analyses are based on expected useful lives and remaining useful lives of the systems, which are part of the initial data input.

These tools provide efficient prioritization and ranking of capital projects through the use of importance factors developed in concert with the City of Las Vegas.



PRIMARY CLIENT REFERENCE

Pamela Lynn, CPM
Contracts Specialist
Purchasing and Contracts Division,
Office of City Clerk
400 Stewart Avenue
City Hall, First Floor
Las Vegas, NV 89101-2986
(702) 229-6006
plynn@lasvegasnevada.gov

START DATE: September 10, 2009 **COMPLETION DATE:** October 30, 2009

PROJECT SIZE: 188,800 SQFT VALUE OF CONTRACT: \$36,304

CLIENT BENEFITS

- Capital Repair projections over a 10-year period
- Recommendations for replacement, repairs, upgrades, or further investigation
- Access to and training for our ENVISAGE database software

SCOPE ITEMS

FCA, Software, Training components

- 1. Exterior systems
- 2. Interior systems
- 3. Health/fire/life safety
- 4. ADA
- 5. Elevators
- 6. HVAC



City of Woodland Condition Assessment & Facilities Maintenance Plan

Woodland, California

Facility Engineering Associates, P.C. (FEA) assessed the condition and estimated repair and renovation costs for ten buildings totaling approximately in the City of Woodland, California. The buildings included City Hall, Library, Police, Fire Stations and Community Centers. Components evaluated included site systems, structural systems, exterior building envelopes, roof systems, interior finishes, security systems, mechanical and electrical systems, and fire and life safety systems.

In addition, FEA performed an organizational assessment including a labor needs analysis that compared the facility management operating environment with other governmental facility management operations to determine gaps in skill types and levels of effort required to maintain the City of Woodland's facilities in accordance with budget and needs. The facility condition assessment data allowed the City of Woodland to more effectively manage their facilities for the life cycle of the buildings with unbiased information that reflected the internal operational and funding priorities of the City of Woodland.







City of Woodland

PRIMARY CLIENT REFERENCE

Michael Karoly, PE Senior Civil Engineer 300 First Street Woodland, CA 95695 (530) 661-5963 Michael Karoly@CityofWoodland.org

START DATE: March 2009 COMPLETION DATE: On-going

VALUE OF CONTRACT: \$96,700

CLIENT BENEFITS

- Capital Repair projections over a 10-year period
- Recommendations for replacement, repairs, upgrades, or further investigation
- An unbiased review of existing processes, job descriptions, and organizational structure
- Specific recommendations for number and scope of employees and contracted resources

- Facility Condition Assessment
- Organizational Assessment
- Labor Needs Analysis
- Facility Operations Plan





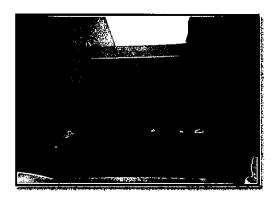
Covance Laboratories Condition Assessments & CMMS Implemented

Nationwide

Facility Engineering Associates, P.C. (FEA) performed condition assessments and implemented a preventive and predictive maintenance program at the Covance Laboratories in two states. Covance had selected and installed TMS Pro as its computerized maintenance management system (CMMS) for use across their facilities, but had limited use of the system and it was in need of upgrades at the time of the project. FEA populated the database with asset and equipment inventories for about 600,000 s.f. of building space on 150 acres. Equipment included all mechanical, electrical, plumbing, fire and life safety, kitchen and other specialty equipment.

FEA developed a preventive and predictive maintenance program for the various equipment categories and types for Covance. PM procedures and schedules were tagged to all of the equipment inventoried in the multiple buildings. TMS Pro was installed on a network to allow the generation of work orders and provide a computerized preventive maintenance tracking system.

The condition assessments and CMMS implementation were implemented in two phases across the various facilities. Once completed, FEA provided training on the use of the new TMS system to Covance facilities staff.





PRIMARY CLIENT REFERENCE

Gary Broersma Director, Global Facility Management 445 Hemmingwood Court DeBary, FL 32713-4926

(703) 989-0864

START DATE: 1998 COMPLETION DATE: 1998

VALUE OF CONTRACT: \$70,000

CLIENT BENEFITS

- Restored effective use of the CMMS by updating inventory and linking the inventory to PM's
- Gained a better understanding of their asset inventory and physical condition for future planning and budgeting
- Covance can now better manage their assets and organize work orders from what was an underutilized CMMS
- By learning better how to utilize the CMMS it will optimize the facility equipment investment and create a more productive FM workforce

- Facility Condition Assessments
- Equipment & Asset Inventory
- Cost Estimates
- Capital Expenditure Forecasts
- Multi-Building Facilities
- Conformance to Schedule
- CMMS
- Preventive Maintenance Services



Honolulu International Airport FM System Implementation

Honolulu, Hawaii

Facility Engineering Associates (FEA) in conjunction with Asset Evolution was contracted by the Airports Division of the Hawaii Department of Transportation to provide comprehensive inventories and assessments of airport facility assets at Honolulu International Airport (HNL) for entry into Asset Evolution's total life cycle management system, providing a detailed multi-year overview of existing and future capital renewal requirements. FEA's responsibilities under the contract included assessment of the condition of the facilities and their related assets. Assets included in the assessment are as follows:

- Landside & Airside Pavements
- Parking Lots
- Airfield Ramps & Aprons
- Site Fencing
- Roofs
- Primary & Secondary HVAC
- Electrical Equipment
- Emergency Power Systems
- Fire Protection Systems
- Airfield Lighting Control
- · Passenger Loading Bridges
- Baggage Handling Systems
- Conveying Systems
- Interior Flooring
- Security Systems
- Flight Information Display Systems
- Other Various Specialty Systems (Supervisory Control & Data Acquisition, Energy Monitoring, Public Address, Water Monitoring, Noise Monitoring

Representative facilities evaluated and incorporated into the comprehensive inventory and condition assessment included: terminals and concourses; air cargo facilities; corporate office space; maintenance facilities; rental car agency areas; parking garages; hangar lines; fuel farm and hydrant fueling systems; airport operational support structures and associated facilities.



PRIMARY CLIENT REFERENCE

Manuel Lanuevo, PE Head Facilities Maintenance Engineer 400 Rodgers Boulevard Suite 700 Honolulu, HI 96819-1898 (808) 838-8804

START DATE: October 6, 2006 **COMPLETION DATE:** December 14, 2007

PROJECT SIZE: 3,000,000 SQFT VALUE OF CONTRACT: \$173,514

CLIENT BENEFITS

- FEA offered valuable and broad expertise in various building types, uses and systems
- Early detection of issues that could require significant capital to address
- Assessment data organized to assist in capital planning and budget justification

- Visual inspection of all architectural, civil, structural, mechanical and electrical systems at each facility
- Collection of asset information tied to airport specific location codes (PropWorks)
- Prioritize replacement schedules for existing equipment
- Development of long-term capital investment plans



Howard County Public School System Facility Condition Assessments

Howard County, Maryland

Facility Engineering Associates (FEA) was contracted through Gilbert Architects to provide consulting services to accomplish condition assessments for Howard County Public Schools. Work included field assessments of major building components and the development of 20 year capital renewal plans. The work was completed in three phases over 1.5 years.

Twelve large high schools, nineteen middle schools, two special schools comprising over 7.4 million square feet were addressed within this project. Individual buildings ranged in size from 50,000 sf to 250,000 sf.

The assessment results provided comparative data to program future projects that will result in an equitable level of condition and performance between schools, and to develop and justify maintenance and repair budgets.



HOWARD COUNTY

PUBLIC SCHOOL SYSTEM

PRIMARY CLIENT REFERENCE

Kenneth Roey
Executive Director, Facilities
Planning and Management
10910 State Route 108
Ellicott City, MD 21042
(410) 313-1527
ken_roey@hcpss.org

START DATE: July 2007 **COMPLETION DATE:** August 2009

PROJECT SIZE: 4,500,000 SQFT VALUE OF CONTRACT: \$783,800

SUBCONSULTANTS:

The Protection Engineering Group Atlantic Consulting, Inc.

CLIENT BENEFITS

- Thorough independent third party reporting of present building conditions
- Consistent school system wide approach to condition assessments
- Identification of capital and deferred maintenance projects over a 20 year cycle
- Recommendations for future expenditures to extend the expected service lives of existing assets

- Facility Condition Assessments
- Cost estimates & capital expenditure prioritization
- Identification of critical facility asset needs
- Comparison data between schools



Intelsat

Facility Condition Assessment

Washington, DC; Ellenwood, GA; Long Beach, CA

Facility Engineering Associates, P.C. (FEA) performed a comprehensive Facility Condition Assessment and Capital Improvement Forecasting services for Intelsat facilities in Washington, DC, Ellenwood, GA, and Long Beach, CA. The building comprised over 1 million square feet of area. FEA previously conducted an assessment of the Washington, DC facility in 2003.

The assessment results provided data to program future projects that will result in an equitable level of condition and performance between facilities, and to develop and justify maintenance and repair budgets. Intelsat uses the data from the facility assessments to plan capital and operations budgets.







PRIMARY CLIENT REFERENCE

Nancy Lumb
Manager, Facilities Operations and
Maintenance
3400 International Drive, NW
Washington, DC 20008-3006
(202) 944-7410
nancy lumb@intelsat.com

START DATE: June 1, 2009 **COMPLETION DATE:** July 31, 2009

PROJECT SIZE: 1,080,000 SQFT VALUE OF CONTRACT: \$52,000

SUBCONSULTANTS:

Atlantic Consulting, Inc. Capitol FPE

CLIENT BENEFITS

- Thorough independent third party reporting of present building conditions
- Consistent corporate wide approach to condition assessments
- Identification of capital and deferred maintenance projects over a 10 year cycle
- Recommendations for future expenditures to extend the expected service lives of existing assets
- Nationwide presence allowed cost-effective response to multiple building sites

- Facility condition assessments
- Cost estimates & capital expenditure prioritization
- Identification of critical facility asset needs
- Detailed system assessments performed by specialty subconsultants: electrical, elevators, and fire & life-safety systems



Minnesota Department of Admin Development of a Facility Condition Assessment Process

St. Paul, Minnesota

The State of Minnesota required assistance to develop standard, self-maintained, Facility Condition Assessment (FCA) processes, including reporting and measurement, that will result in consistent, accurate, and real-time information regarding the condition of real property in the State of Minnesota. Specific goals included definition of cost effective processes for collecting FCA data, including best practices, definition of standard data elements and reports, and definition of minimum qualifications for persons performing FCAs. The State of Minnesota also desired that the data collected as part of the FCA process either be directly entered or formatted in such a way that it could be uploaded into their Archibus database.

FEA performed the following general tasks:

- Developed an objective methodology and recommend industry standard tools for conducting FCAs
- · Provided options for accomplishing FCAs internally
- Developed and provided qualifications of assessors
- Provided training material on recommended FCA process
- Currently working on final deliverables, including a written report that includes analyses, methodologies, options, process flow diagrams, recommendations, and training materials

FEA researched various published assessment methodologies and resolved to use the Backlog of Maintenance and Repair (BMAR) approach to facility condition assessment. The next step in the program will be to train assessors and to calibrate assessments through a pilot program that will enable the State to have a standardized process that they can readily defend.



PRIMARY CLIENT REFERENCE

Fred Anderson Real Property Archibus Support Department of Administration Real Estate and Construction Services 50 Sherburne Avenue, Room 309 St. Paul, MN 55155 (651) 201-2391

START DATE: November 15, 2012 **COMPLETION DATE:** On-going

VALUE OF CONTRACT: \$64,600

CLIENT BENEFITS

- Experienced team provided not only condition assessments, but in developing standard processes for other clients
- Standardized FCA process will result in objective, repeatable, and verifiable results
- Field assessors were equipped with checklists and forms that will ensure standard results
- Data entry forms can be mapped to be uploaded with any CAFM system

- Establish Standards & Level of Assessment
- Identify Assessor Qualifications and Training Requirements
- Develop a Facility Condition Assessment Process
- Develop FCA Process Training



MIT Lincoln Laboratory Facility Condition Assessment

Lexington, Massachusetts

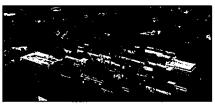
The Massachusetts Institute of Technology (MIT) Lincoln Laboratory (LL) engaged Facility Engineering Associates, P.C. (FEA) to perform facility condition assessments for 26 buildings and site systems located on the MIT LL campus, located in Lexington, Massachusetts. Work included field assessments of major building components and site features, and the development of 20-year capital renewal forecasts. The assessments encompassed more than 1.8 million square feet of office, laboratory, and special use space.

FEA was also requested to perform Preliminary Energy Audits of the 26 buildings. The audits were performed in general accordance with the ASHRAE "Procedures for Commercial Building Energy Audits", 'Level I – Walk-Through Analysis'. Our Level I analysis provided preliminary energy audits that identified low-cost and no-cost measures and provided a list of potential capital improvements that merit further consideration.

The assessment results provided comparative data to program immediate and future projects that will result in an equitable level of condition and performance between buildings. The information will also be used to develop, prioritize, and justify maintenance and repair budgets, as well as aid in the strategic planning of the facility's future.

Assessment data provided to MIT LL will aid in the organization's master plan for the future of their facilities, and receiving requested budgets, while also having the knowledge prioritize facility needs and funding expenses, which will be key steps for MIT LL to understand the total cost of ownership of their facilities.









PRIMARY CLIENT REFERENCE

MIT Lincoln Laboratory Ted Litchfield Project Manger 244 Wood Street Lexington, MA 02420-9108 (781) 981-3296 Litchfield@ll.mit.edu

START DATE: May 2008 COMPLETION DATE: October 2008

PROJECT SIZE: 2,000,000 SQFT VALUE OF CONTRACT: \$236,990

SUBCONSULTANTS

Rolf Jensen and Associates, Inc. Lerch Bates, Inc. National Property Consulting Group, LLC

CLIENT BENEFITS

- Improve facility management practices and assistance with organizational decisions
- Data to aid MIT LL with prioritization and justification of budgeting facility needs
- Objective baseline of the current condition of MIT LL facilities
- Accurate accounting of assets and deferred maintenance backlog
- Forecast of on-going recurring maintenance and equipment replacement schedules
- Forecast of recommended capital renewal projects for long-term facility management decisions

- Condition assessment of facilities and site systems
- Identification of critical facility asset needs
- Deferred maintenance (deficiency) identification
- Capital renewal expenditures for the next 20 years
- Preliminary energy audits of facilities to identify no-to-low-cost recommendations and capital improvements



MITRE Building Infrastructure Assessment and Capital Improvement Program

Mclean, Virginia and Bedford, Massachusetts

MITRE is an independent, not-for-profit corporation that provides scientific research and development support to the Government. MITRE manages three Federally Funded Research and Development Centers (FFRDC) that perform system R&D work for the Department of Defense, the Federal Aviation Administration, the Internal Revenue Service and other civil aviation authorities. MITRE currently operates two main campuses in Bedford, Massachusetts and McLean, Virginia, fifty domestic site locations, and twelve foreign site locations. MITRE has approximately 6,000 employees with more than 800 employees located at domestic and international sites.

FEA performed comprehensive Building & Infrastructure Assessment and Capital Improvement Forecasting services for the MITRE Corporation Facilities and Campus Infrastructures. These services were in support of the Bedford, MA and McLean, VA campuses and include fifteen facilities with over 2.5 million square feet of area.

The assessment results are providing data to program future projects that will result in an equitable level of condition and performance between facilities, and to develop and justify maintenance and repair budgets. MITRE has used the data from the facility assessments to plan capital and operations budgets.



MITRE

PRIMARY CLIENT REFERENCE

Frank Ringel Subcontracts Lead 7515 Colshire Boulevard McLean, VA 22102-3481 (703) 983-6979 fringel@mitre.org

START DATE: November 2007 **COMPLETION DATE:** January 2008

PROJECT SIZE: 2,500,000 SQFT VALUE OF CONTRACT: \$350,000

SUBCONSULTANTS

- Atlantic Consulting, Inc.
- Rolf Jensen & Associates, Inc.
- SAI Engineering, Inc.

CLIENT BENEFITS

- Thorough independent third party reporting of present building conditions
- Consistent corporate wide approach to condition assessments
- Identification of capital and deferred maintenance projects over a 20 year cycle
- Recommendations for future expenditures to extend the expected service lives of existing assets
- Nationwide presence allowed cost-effective response to multiple building sites

- Facility condition assessments
- Cost estimates & capital expenditure prioritization
- Identification of critical facility asset needs
- Detailed system assessments performed by specialty subconsultants: electrical, elevators, and fire & life-safety systems
- Preliminary LEED® review



Montgomery County Parks Condition Assessment

Montgomery County, Maryland

The Maryland-National Capital Park and Planning Commission (M-NCPPC) engaged Facility Engineering Associates, P.C. (FEA) to help improve their overall management and stewardship of their Parks. The objectives were to enhance the accuracy of their real property inventory, provide understanding of the conditions and needs of the park facilities, and improve overall budgeting and facility management processes. To accomplish this, FEA performed an equipment inventory and condition assessment of 31 recreational buildings, 10 ancillary buildings, 247 playgrounds, and 72 miles of hard surface trail, throughout Montgomery County. A Business Process review of M-NCCPC has been implemented. FEA helped M-NCPPC recognize their current organizational structure, including difficulties and barriers in their current facility management process. Key goals in the review were to establish a preventive maintenance program as it related to the desired level of service for the park facilities, and develop metrics for measuring success in the organization. By reaching these goals, M-NCPPC will hold the appropriate information for receiving requested budgets, while also having the knowledge to prioritize facility needs and funding expenses, which will be key steps for M-NCPPC to understand the total cost of ownership of their facilities.



THE MARYLAND-NATIONAL CAPITAL PARK AND PLANNING COMMISSION

PRIMARY CLIENT REFERENCE

Mary Ellen Venzke
Capital Improvements Manager
Montgomery County Department of Parks
9500 Brunett Avenue
Room B107
Silver Spring, MD 20901
(301) 495-2477
MaryEllen.Douglas@mncppc-mc.org

START DATE: July 14, 2006

VALUE OF CONTRACT: \$725,116

CLIENT BENEFITS

- Improve facility management practices and assistance with organizational decisions
- Data to aid M-NCPPC with prioritization and justification of budgeting facility needs
- Professional assessment of the current condition of M-NCPPC facilities
- Accounting of assets and deferred maintenance backlog
- Forecast of on-going recurring maintenance and equipment replacement schedules

- Comprehensive condition assessment of facilities
- Asset and equipment inventory and data collection
- Deferred maintenance (deficiency) identification
- Recurring maintenance and life-cycle replacement identification
- Collect data and costs organized for upload to CMMS
- Facility management consulting and analysis M-NCPPC organization
- Development of measuring metrics for organizational success



Washington Dulles International Airport Facility Management and Condition Assessment Services (Dulles)

Dulles, Virginia

Facility Engineering Associates, P.C. (FEA) was engaged by the Engineering & Maintenance Division of the Metropolitan Washington Airports Authority (MWAA) at Washington Dulles International Airport to conduct a variety of facility management consulting services. The project required a team with extensive knowledge not only of building systems and the operations and maintenance of those systems, but also experience with specific airport systems and MWAA's Computerized Maintenance Management System (CMMS). FEA performed Facility Condition Assessments (FCA) of the airport facilities including, terminals, concourses, hangars, and other support facilities. The roughly 70 buildings total about 5 million square feet. Based on the condition assessment, FEA made recommendations for the airport's capital renewal and preventive maintenance programs to management for funding and implementation. FEA also structured over \$28 million in deferred maintenance of an aging concourse into a Capital Construction Project to position and sell to airline tenants.

In addition to the condition assessments, FEA completed HVAC designs, asset and equipment inventories, developed preventive and predictive maintenance programs, conducted facility labor needs analysis based on equipment and recommended Preventative Maintenance (PM) programs, evaluated existing maintenance management processes and the existing computerized maintenance management system, prepared statements of work for baggage handling systems, and is currently involved in the design, specification, and construction management of the existing expansion joints at the main terminal.





PRIMARY CLIENT REFERENCE MWAA Paul Michaels 1 Aviation Circle Washington, DC 20001-6000 (703) 572-2800

SUBCONTRACTORS:

Gage Babcock & Associates – Fire and Life Safety Consultants SAI Engineering – Mechanical Consultants Atlantic Consulting – Elevator Consultants

PROJECT SIZE: 5,000,000 SQFT VALUE OF CONTRACT: \$345,500

CLIENT BENEFITS

- Established baseline building services and scheduled consistent predictive maintenance procedures
- Created plan which identified resources needed to optimize maintenance of the airport
- Developed a reasonable and functional long range funding plan
- Provided an effective facility management planning tool

- Facility Condition Assessment
- Preventative Maintenance (PM) programs development
- Life Cycle Analyses and Maintenance Staffing Analyses
- Baggage Handling System Maintenance evaluation
- Service contract development

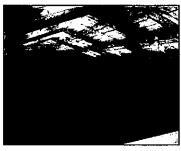


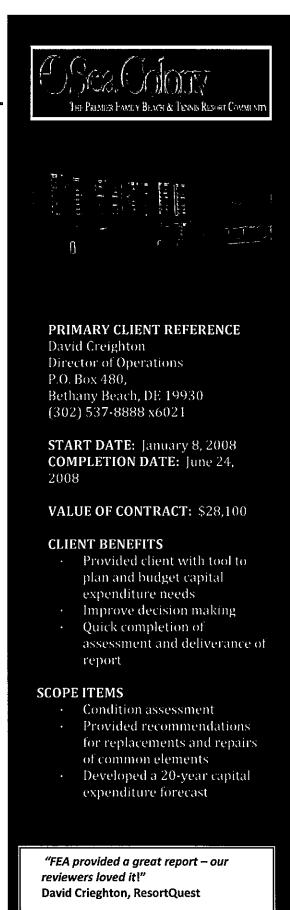
Sea Colony Recreational Association Facility Condition Assessment

Bethany Beach, Delaware

Facility Engineering Associates, P.C. (FEA) performed a facility condition assessment for the Sea Colony Recreational Association (SCRA); Sea Colony a family beach and tennis resort community located in Bethany Beach, Delaware. The assessment provided the owner with the current condition of all common recreational components, estimating the remaining useful life, and making recommendations for repairs or replacements for the components over the next 20 years. The Sea Colony Recreational Association is responsible for a half-mile private beach; an elevated Promenade; five ocean front swimming pools with associated bathhouses; an indoor pool in the Edgewater Building with locker rooms, weight room, and office/retail space; a Fitness Center with indoor and outdoor pools; a four-court indoor Tennis Center with 14 outdoor Har-Tru and 8 outdoor hard courts; several additional hard-surface courts throughout the community; four outdoor pools located in the West Tennis Community; two playgrounds; a beach at West Lake; a Maintenance Storage Facility; Westway Drive that ran through the community; and various parking areas.









Tennessee Board of Regents Facility Condition Assessment

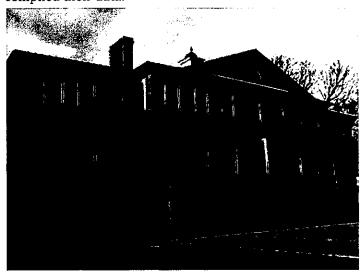
Various Locations, Tennessee

Facility Engineering Associates (FEA) provided a third party condition assessment evaluation and update survey of facilities under the care of the Tennessee Board of Regents (TBR). The survey focused on validating and expanding existing survey data, and ensuring a statewide uniform rating of all buildings for planning capital expenditures.

The TBR is in charge of 6 university and 13 community college campuses with over 19 million square feet under its direction. Buildings evaluated included academic buildings, science labs, auditoriums, gymnasiums, and other campus support buildings and facilities dating back to the early 1900's. Components evaluated included exterior building envelopes, framing systems, interior finishes, mechanical, electrical, and plumbing systems, fire and life safety systems, and elevator systems as well as build suitability and adequacy.

Surveyed buildings and equipment systems were updated using the TBR's web database. Buildings conditions were all given a score relating to current conditions.

FEA completed the fieldwork in approximately four weeks. This was accomplished through very close coordination with TBR, the university and college staff and using a multi-discipline team approach. Specialists for each discipline focused on their specific tasks at each building and then compiled their data.





PRIMARY CLIENT REFERENCE

Carl Manka Senior Director of Planning and Research Office of Facilities Development 1415 Murfreesboro Road Suite 664 Nashville, TN 37217-2833

Nashville, 1N 37217-283 (615) 366-3908 Carl.Manka@tbr.edu

START DATE: May 2006 COMPLETION DATE: November 2006

VALUE OF CONTRACT: \$225,000 **PROJECT SIZE:** 3.0 million sq ft 19 campuses

CLIENT BENEFITS

- Reporting of present building conditions
- Identification and rating of systemic and functional adequacy
- Consistent state-wide rating for each building
- Identification of capital and deferred maintenance projects
- Recommendations for future expenditures to extend the expected service life of existing components

- Facility Maintenance Inspection Survey
- Update existing building information
- Identify problems and recommend solution
- Operate within existing webbased software



The World Bank Long Term Facility Condition Assessment

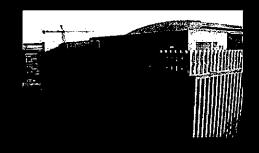
Washington, DC

Facility Engineering Associates, P.C. (FEA) assessed the condition and estimated future repair and replacement needs for seven buildings at The World Bank headquarters in Washington, DC. The headquarters buildings included approximately 3.8 million square feet of building space. Components evaluated included site systems, structural systems, exterior building envelopes, roof systems, interior finishes, security systems, mechanical and electrical systems, fire and life safety systems, and elevators.

Capital expenditure forecasts and financial plans were developed by building and rolled up into a summary for the entire campus. This allows The World Bank to store information and manage capital projects in a usable format. FEA used an Integrated Facility Management Information System (IFMIS) software to capture, store, and organize the data. This tool allows facility managers to track, modify, and update actual repair and replacement projects overtime; thereby adjusting plans to fit available funding.

The centralization of facility information into a single database allows management at The World Bank to instantly view information relating to all buildings in the headquarters. More powerfully, it allows tracking of project needs and costs so that reliable, unbiased information can be presented to financial managers to justify facility expenditures.

The facility condition assessment data allowed The World Bank to more effectively manage their facilities for the lifecycle of the buildings with unbiased information that reflected the internal operational and funding priorities of the bank.



PRIMARY CLIENT REFERENCE

Gregory Oliver Accounts Payable Unit Administrative Expense Division 1818 H Street, NW Washington, DC 20433 (202) 458-5314

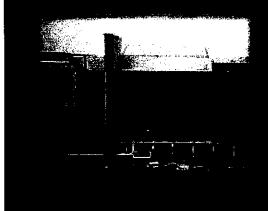
START DATE: February 21, 2005 **COMPLETION DATE:** September 22, 2005

VALUE OF CONTRACT: \$224,868

CLIENT BENEFITS

- Thorough reporting of present building conditions
- Identification of capital and deferred maintenance projects
- Centralization of facility information
- Credible data to justify capital funding requests

- Facility condition assessments
- Cost estimates
- Capital expenditure forecasts





Travis County Healthcare District Facility Condition Assessment

Austin, Texas

The Travis County Healthcare District (TCHD) is responsible for providing, or arranging for the provision of, healthcare services to indigent Travis County residents. The District has responsibility for Brackenridge Hospital, Austin Women's Hospital, and 14 Community Health Centers (CHCs), currently operated by the City of Austin's Community Care Services Department (CCSD) through an interlocal contractual arrangement.

In March 2009, the CCSD transitioned from the City into a new organizational structure developed by the District. At the time of transition, the District will need to assume operational control of the facilities and the facility-related services currently provided by the City or Travis County or make arrangements to continue current services. As part of its facilities planning process, the District wanted to assess the condition of the existing building systems and major site components at selected locations and to develop a capital expenditure plan.

The District chose FEA to provide their expertise in the assessment of building systems to determine the physical condition of the existing building systems and major site components at 15 locations throughout the city of Austin. Part of the assessment was to identify summary replacement costs based on the condition of the existing facilities; and to develop a 10-year capital expenditure plan. The components of major systems (architectural, mechanical, electrical, plumbing (MEP), and fire protection, security, elevators and parking) was evaluated for condition, life expectancy, and replacement and/or repair costs.

PRIMARY CLIENT REFERENCE

Donna Scarbrough
Project Manager
1111 East Cesar Chavez, Suite B
Austin, TX 78702
(512) 978-8162
Donna Scarbrough@traviscountyhd.org

START DATE: January 14, 2008 **COMPLETION DATE:** April 1, 2008

PROJECT SIZE: 98,000 SQFT VALUE OF CONTRACT: \$41,400

CLIENT BENEFITS

- Professional assessment of the current conditions of TCHD facilities
- Forecast of on-going recurring equipment replacement schedules
- Data to allow TCHD to improve their method of budgeting facility needs based on actual conditions
- Ability to negotiate purchase of facilities from current owners

- Comprehensive facility condition assessment of 14 buildings throughout the city of Austin
- Asses existing equipment inventory and data collection
- Recurring life-cycle replacement identification
- Collected data and costs and populated to simplified report format

WYOMING SCHOOL FACILITIES COMMISSION

KEN DARAIE, Director



October 16, 2008

1920 Thomes Avenue, Suite 200 Cheyenne, Wyoming 82002 Office (307)777-8670 Fax (307)777-8674 http://sfc.state.wy.us

Mr. Leslie ZumBrunnen, P.E. Facility Engineering Associates, P.C. 445 Union Boulevard, Suite 120 Lakewood, Colorado 80228

SUBJECT: Letter of Recommendation

To Whom It May Concern:

In 2006, the Wyoming School Facility Commission (SFC) retained Facility Engineering Associates, P.C. (FEA) to assist us with the development of a new asset management program that would allow us to evaluate our school facilities internally as well as capture that data in a robust software application. Previous facility condition assessments of our schools had been judged to be too complex and lacking clarity, transparency, and justification in their methodology. The goal of our new asset management program was to conduct facility condition assessments and create a facility asset management plan that was rational, repeatable, recognizable, and credible.

FEA assisted us in selecting the backlog of maintenance and repair (BMAR) facility condition assessment approach to overcome the challenges of cost-effectively, consistently, and accurately assessing the conditions of our schools. A number of enhancements were made to the approach to make it more accurate and credible for the specific application to school facilities. FEA then developed field collection forms, field assessor handbooks, and the overall training program to teach SFC project managers, and qualified District personnel to use the system. Follow-up quality control site visits and annual re-calibration training sessions have been performed by FEA to provide an independent, on-going evaluation to confirm that the program meets our stated goals. While we currently use three different evaluation components to independently validate funding requests for school facility projects, this component is considered the most reliable and justifiable part of our process.

We are extremely satisfied with FEA's performance and are continuing to use them for all of our ongoing needs associated with the conditions assessment program. Their staff is professional, well-trained, and a pleasure to work with. We would highly recommend them to any organization looking to establish a meaningful asset management program.

Sincerely,

Ken Daraie

Director, Wyoming School Facilities Commission

Milwaukee and Oklahoma Industrial Portfolios

Performed by: Facility Engineering Associates, P.C.

Page 1 of 2

PERFORMANCE EVALUATION FORM

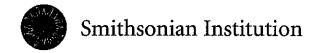
(Check appropriate box)

Performance Elements	Excellent	Good	Acceptable	Роог	Unacceptable
Quality of Services/ Work	X				F1
Timeliness of Performance	X				
Cost Control	X				
Business Relations	X				
Customer Satisfaction	X				

_	NAME & TITLE OF EVALUATOR Collegen Coleman, Due Diligence Coordinator
1.	· · · · · · · · · · · · · · · · · · ·
2.	SIGNATURE OF EVALUATOR: Coleman
3.	NAME OF ORGANIZATION: LASAILE INVESTMENT MANagement, Inc.
4.	TELEPHONE NUMBER OF EVALUATOR: 410-347-0600
5.	Remarks on Excellent Performance: Provide data supporting this

6. Remarks on unacceptable performance: Provide data supporting this observation. (Continue on separate sheet if needed)

observation. (Continue on separate sheet if needed)



Office of Facilities Management and Reliability

September 25, 2012

To Whom It May Concern:

It is my pleasure to recommend the services of Facility Engineering Associates (FEA) to you. During the past seven years, the Smithsonian's facilities team has worked directly with FEA on numerous projects. The company offers top-notch quality, service and rates. Across the board, we are always pleased with their work.

One project in particular illustrates their attention to detail and concern for quality. The Smithsonian Institution Office of Facilities Management and Reliability (SI OFMR) was in the process of implementing an automated system used to track facilities related work. A huge part of this implementation was capturing all building asset data; i.e. chillers, electrical panels. The SI OFMR did not have the in-house resources necessary to accomplish this task and decided to contract for this service. FEA was the successful bidder and could not have performed the task more professionally. They developed the documents and process for collecting the data, sent teams out to collect all of the data and worked closely with the folks in our information technology group to get the information into our system. Additionally, they developed the preventive maintenance tasks and schedules for each piece of equipment and performed a staffing analysis that matched the man-hours required to accomplish the tasks with the existing SI OFMR staff. We believe their professionalism and expansive knowledge of facilities led to the successful completion of this project.

I can confidently recommend Facility Engineering Associates as a solid and reliable company, and experts in their field.

Sincerely,

Sherell Vucci

Associate Director, Smithsonian Institution
Office of Facilities Management and Reliability

vuccish@si.edu

National Museum of Natural History 10th & Constitution Avenue, NW Rm. 11M – MRC 103 Washington DC 20560 202-.633-1569 Telephone 202- 633-4491 Fax

Cherlel Vucci



Subject: Letter of Recommendation

Date: October 1, 2012

To Whom it May Concern:

In 2011, 3T International Inc. (3TI), engaged the services of Facility Engineering Associates (FEA) to assist us in the General Services Administration's (GSA) effort to standardize asset management processes throughout all GSA regions. FEA's task originally consisted of providing support to the quality assurance (QA) process of instituting a national CMMS by validating a statistical sample of the operation and maintenance contractor (O&M) provided maintainable asset inventory. It became apparent very quickly that the National CMMS Team needed more than validation services, but that they needed guidance on instituting this national asset management program. As such, FEA was tasked with providing GSA's National Core Team with their engineering and facility management expertise on: asset management, data standards, standard naming conventions, and recommendation for an asset classification system (i.e. Omniclass vs. Uniformat) for both operational and capital repair and maintenance aspects.

FEA provided the National Core Team with a recommendation for the establishment of nomenclature standards for asset management and use within a National CMMS system. The data and process standards were based on industry accepted best practices for facilities asset management. The overall objectives of the efforts are to enhance the stewardship of federal facilities. The results of this effort have prompted us to seek further assistance from FEA to provide the Core Team with professional guidance on reliability centered maintenance (RCM), preventative maintenance, and failure mode & effects analysis (FMEA).

FEA is still engaged with the QA/QC effort of GSA's asset inventory. To date, our experience with FEA's level of service is excellent. We are within budget and have met our milestones and commitments despite many obstacles.

Sincerely,

William Caver

Sr. Project Manager 3T International, Inc william.caver@gsa.gov

213-422-0864



Subject: Letter of Recommendation

Date: October 1, 2012

To Whom it May Concern:

In 2011, 3T International Inc. (3TI), engaged the services of Facility Engineering Associates (FEA) to assist us in the General Services Administration's (GSA) effort to standardize asset management processes throughout all GSA regions. FEA's task originally consisted of providing support to the quality assurance (QA) process of instituting a national CMMS by validating a statistical sample of the operation and maintenance contractor (O&M) provided maintainable asset inventory. It became apparent very quickly that the National CMMS Team needed more than validation services, but that they needed guidance on instituting this national asset management program. As such, FEA was tasked with providing GSA's National Core Team with their engineering and facility management expertise on: asset management, data standards, standard naming conventions, and recommendation for an asset classification system (i.e. Omniclass vs. Uniformat) for both operational and capital repair and maintenance aspects.

FEA provided the National Core Team with a recommendation for the establishment of nomenclature standards for asset management and use within a National CMMS system. The data and process standards were based on industry accepted best practices for facilities asset management. The overall objectives of the efforts are to enhance the stewardship of federal facilities. The results of this effort have prompted us to seek further assistance from FEA to provide the Core Team with professional guidance on reliability centered maintenance (RCM), preventative maintenance, and failure mode & effects analysis (FMEA).

FEA is still engaged with the QA/QC effort of GSA's asset inventory. To date, our experience with FEA's level of service is excellent. We are within budget and have met our milestones and commitments despite many obstacles.

Sincerely,

William Caver

Sr. Project Manager 3T International, Inc william.caver@gsa.gov

213-422-0864

AFFIRMATIVE ACTION STATEMENT

- 1 of 4 pages -

REQUIREMENT: Any bidder or respondent to an RFQ seeking to do business with the Town of Monroe must upon request supply the Town with any information concerning the Affirmative Action/Equal Employment Practices of the respondent/bidder. Failure to supply such information, when requested, will result in the termination of any further transactions between the respondent/bidder and the Town of Monroe.

Note: All respondent/bidders with more than ten (10) employees shall be required to complete the Affirmative Action/Equal Opportunity Employment Requirements Statement on an annual basis, except as note below:

All respondents or bidders with less than ten (10) employees are exempt from this requirement;

All respondents/bidders that have completed this form within the last year; If either of the above applies, please indicate the: number of employees completed this form within one year]Yes []No Date completed: FOR SEALED BIDS AND RFQS: All bidders submitting a sealed bid and all respondents to RFQs will be required to complete the Affirmative Action Statement. If the form has been completed in the past year, please include a copy of the initial form included with your bid. If significant changes have taken place in the past year, please update the changes on this form. COMPANY ADDRESS: Tacility Engineering Associates 12701 FAIR LAKES CIRCLE, St. 101 FAIRFAY, VA 22033 BUSINESS: Facility Engineering Associates Type of Organization: (Please check) Corporation Partnership Individual

- 2 of 4 pages -
If respondent/bidder filing this application is not the above named company, please provide the name, address, telephone and fax numbers of the reporting unit, branch agent, and representative.
EQUAL EMPLOYMENT OPPORTUNITY: The respondent/bidder is instructed to complete the following:
Does the company have a written policy statement regarding equal employment opportunity?
[X]Yes []No
(If yes, attach a copy)
In recruiting employees are all sources of recruitment notified that all qualified applicants will receive equitable consideration?
[X]Yes []No
If yes, provide brief description of what methods were employed:
Verbal + written communication
3. Do all recruitment advertisements state that you are an Equal Opportunity Employer?
[X]Yes []No
4. Please list by name and contact person, any local community agency or other group providing minority and female placement service, which you have contacted in the last twelve (12) months. If none, please state:
None

AFFIRMATIVE ACTION STATEMENT

- 3 of 4 pages -
If additional means are employed to advertise or solicit minority and female applicants for employment opportunities within your company, please indicate:
AFFIRMATIVE ACTION:
Does your company maintain a written Affirmative Action Plan for the employment of females and minorities?
[X]Yes []No
(If yes, attach a copy)
Please indicate the name and address of the company official(s) responsible for carrying out the Equal Opportunity/Affirmative Action Program for your company:
PAHy Small Kevin O'Brien 12701 Fair Lake Circle, St. 101
12701 FAIR LAKE Circle, St. 101
FAIRFAX, VA 22033
8. If a written Affirmative Action for your company is not in place, please estimate the number of vacancies expected during the next twelve (12) months and indicate the numerical or percentage goals you have set for employment of minority people and females to make your labor force reflective of the labor market in which you operate.
AlA
· · · · · · · · · · · · · · · · · · ·

The vendor is hereby notified that failure to complete the above form in a satisfactory manner will preclude such vendor from being actively considered to contract with the Town of Monroe. The vendor is further advised the Affirmative Action Statement included with the bid document will become part of the contract and that any breach of such statements will constitute a breach of contract subject to such remedies as provided by law.

AFFIRMATIVE ACTION STATEMENT

- 4 of 4 pages -

I certify that there are no misrepresentations, omissions or falsifications in the foregoing statements and
answers and that all entries above are true, complete and correct, to the best of my knowledge and
belief.
Land L- Jan GOVERNMENT BUSINESS MONNER
Date Signature of Agent Title
511C 112
Subscribed and sworn before me at Tacilty many Assu des V
Subscribed and sworn before me at Tacilty Sugarity Assected & County of Farfur , Connecticut, Virginia
This 25th day of March , 2017.
· Accellation

My commission expires: My 7/20/

103 Equal Employment Opportunity and Affirmative Action

Facility Engineering Associates (FEA) is committed to providing equal employment opportunity to all qualified persons regardless of race, color, religion, sex (except where sex is a bona fida occupational qualification within the meaning of federal law), national origin, physical or mental disability, or status as a Vietnam era or qualified special disabled veteran or any other status or category protected by local, state, or federal law. All employment and personnel policies and practices -- from recruiting, to hiring, promotions, reassignments, transfers, Company-sponsored training, compensation, benefits, leave, layoffs and recalls, terminations, social and recreation programs, and tuition assistance – will be administered according to these EEO principles.

As a government contractor, FEA is also committed to complying with all federal requirements with respect to affirmative action, including, but not limited to, recruiting, employing, and advancing women, minorities, qualified individuals with physical and mental impairments, and Vietnam era and qualified special disabled veterans.

Effective implementation and continuing administration of this policy will be the direct responsibility of this office. FEA's Payroll and Benefits Administrator, has been designated to administer FEA's affirmative action program. The Payroll and Benefits Administrator will monitor the program and make reports on a periodic and continuing basis to senior management. The Payroll and Benefits Administrator will also ensure that the coordination, direction, and review of equal employment policies, practices, and programs are accomplished.

All supervisory personnel should make special efforts to assure that all employees reporting to them understand and effectively implement this policy. Supervisory employees will be evaluated on their adherence and commitment to this policy.

FEA does not condone and will not tolerate harassment of any employee placed through our affirmative action efforts. In addition, it is a violation of this policy for any employee to engage in sexual harassment. Complaints of harassment should be brought to the Payroll and Benefits Administrator's attention, without fear of reprisal or retaliation, so that an internal investigation may be undertaken. FEA prohibits its employee from retaliating against any employee who brings a complaint or participates in the investigation of a complaint. Employees who have committed harassment or retaliation in violation of this policy shall be subject to discipline, which can include immediate termination.

It is the responsibility of each and every FEA employee to give full force and effect to FEA's EEO/Affirmative Action Policy.

Equal Employment Opportunity

In order to provide equal employment and advancement opportunities to all individuals, employment decisions at FEA will be based on merit, qualifications, and abilities. FEA does not discriminate in employment opportunities or practices on the basis of race, color, religion, sex, national origin, age, disability, or any other characteristic protected by law.

This policy governs all aspects of employment, including selection, job assignment, compensation, discipline, termination, and access to benefits and training.

Any employees with questions or concerns about any type of discrimination in the workplace are encouraged to bring these issues to the attention of their supervisor, an Associate, a Principal, or HR. Employees can raise concerns and make reports without fear of reprisal. Anyone found to be engaging in any type of unlawful discrimination will be subject to disciplinary action, up to and including termination of employment.

AFFIRMATIVE ACTION PLAN FOR MINORITIES & WOMEN

Facility Engineering Associates, P.C.

Fairfax, VA

July-1, 2012 through June 30, 2013

Kevin A. O'Brien

Treasurer

Patricia L. Small

Affirmative Action Officer

AFFIRMATIVE ACTION PLAN FOR VETERANS AND INDIVIDUALS WITH DISABILITIES

Facility Engineering Associates, P.C.

Fairfax, VA

July 1, 2012 through June 30, 2013

Kevin A. O'Brien Treasurer

Patricia L. Small Affirmative Action Officer

Statement of Policy 41 C.F.R. 60-741.44(a). - 300.44(a)

is the policy of Facility Engineering Associates, P.C. not to discriminate on the basis of a physical or mental disability or an individual's status as a Covered Veteran with regard to recruitment or recruitment advertising, hiring, training, promotion, and other terms and conditions of employment, provided the individual is qualified, with or without reasonable accommodations, to perform the essential functions of the job. The Company does and will take affirmative action to employ, advance in employment, and otherwise treat qualified individuals with disabilities and Covered Veterans without discrimination based upon their physical or mental disability, or veterans' status, in all employment practices as follows:

Employment decisions at the Company are based only on job-related criteria. All personnel actions or programs that affect qualified individuals with disabilities or Covered Veterans, such as employment, upgrading, demotion or transfer, recruitment, advertising, termination, rate of pay or other forms of compensation, and selection for training, will be made without discrimination based upon the individual's physical or mental disability or veterans' status.

The Company makes, and will continue to make, reasonable accommodations to promote the employment of qualified individuals with disabilities and disabled veterans, unless such accommodations would impose an undue hardship on the Company's business.

Patricia L. Small, Affirmative Action Officer for the Company, will manage Facility Engineering Associates, P.C.'s AAP for individuals with disabilities and Covered Veterans. The AAP includes an audit and reporting system, which, among other things, measures the effectiveness of the AAP. All managers and supervisors will take an active part in the Company's AAP to ensure that all qualified employees with disabilities and Covered Veterans and prospective employees are considered and treated in a non-discriminatory manner with respect to all employment decisions. Furthermore, Facility Engineering Associates, P.C. will solicit the cooperation and support of all employees for the Company's policy and AAP. The Affirmative Action Officer has been assigned responsibility for periodically reviewing progress in the compliance and implementation of the policy of affirmative action for individuals with disabilities and Covered Veterans. In accordance with public law, the Company's plan of affirmative action for individuals with disabilities and Covered Veterans is available for inspection in the Human Resources Department Monday through Friday, 9:00 AM to 5:00 PM, upon request.

In addition, employees and applicants will not be subjected to harassment, intimidation, threats, coercion, or discrimination because they have engaged in, or may have engaged in, activities such as filing a complaint, assisting or participating in an investigation, compliance review or hearing, or opposing any act or practice made unlawful, or exercising any other right protected by Section 503 of the Rehabilitation Act of 1973, as amended or the Vietnam Era Veterans Readjustment Assistance Act of 1974, as amended.

Kevin A. O'Brien,

Treasurer

July 01, 2012

Responsibility for Implementation 41 C.F.R. 60-741.44(i), 41 C.F.R. 60-300.44(i)

.ffirmative action for individuals with disabilities and Covered Veterans is the responsibility of every employee at Facility Engineering Associates, P.C.. Patricia L. Small, the Company's Affirmative Action Officer, is responsible for the implementation and monitoring of this AAP at the Company. Patricia L. Small, has the support and staff to manage the implementation of this Plan. In carrying out this responsibility, the Affirmative Action Officer and designated staff will:

- · Develop policy statements, AAPs, and internal and external modes of communication,
- Oversee regular discussions with local managers, supervisors, and employees to ensure that the Company's policies are being followed;
- Advise supervisors that their work performance is being evaluated on the basis of their affirmative action efforts and results, as well as other criteria, and that the Company is obligated to prevent harassment of employees placed through affirmative action efforts;
- Identify, in conjunction with line management, known employees with disabilities and Covered Veterans and any problem areas in implementing the AAP, and develop solutions, including possible modes of accommodation;
- Design and implement internal audit and reporting systems that will measure the effectiveness of the Company's Plan, indicate the need for remedial action, determine the degree to which the Company's objectives have been attained, determine whether known employees with disabilities and Covered Veterans have had the opportunity to participate in all Company-sponsored educational, training, recreational, and social activities, and ensure that each Company location is in compliance with applicable laws and regulations;
- Serve as liaison between the Company and enforcement agencies, and between the Company and
 organizations of and for persons with disabilities, and encourage active involvement by Company
 representatives in the community service programs of local organizations of and for individuals with
 disabilities and Covered Veterans.
- · Keep management informed of the latest developments in the entire affirmative action area,
- Arrange for career counseling for known employees with disabilities and Covered Veterans, where appropriate.

VII. AFFIDAVITS AND FEE PROPOSAL FORM

NON-COLLUSIVE / NON-CONFLICT AFFIDAVIT OF RESPONDENTS

FOR: RFQ #2-2013-FACILITIES CONDITION ASSESSMENT

The undersigned Respondent, having fully informed themselves regarding the accuracy of the statements made herein certifies that;

- 1. The statement of qualifications has been submitted without collusion with, and without any agreement, understanding, or planned common course of action with any other respondent designed to limit independent responses or competition, and
- 2. If the undersigned is one of the Respondents selected to be interviewed and to submit a written proposal, the contents of such proposal will not be communicated by the Respondent and its employees or agents to any person not an employee or agent of the respondent prior to submission to the ADFC.
- 3. No Selectman, ADFC member or other employee or person whose salary is payable in whole or in part from the Town of Monroe OR Board of Education, nor any immediate family member thereof, is directly or indirectly interested in the Bid/Proposal, or in the supplies, materials, equipment, work or labor to which it relates, or in any profits thereof.
- 4. He/she has read the Monroe Code of Ethics set forth in the Town Code, which is accessible on the Town website and he/she agrees for himself/herself and on behalf of the company/LLC to comply with the same.

The undersigned further certifies that this statement is executed for the purpose of inducing the Town of Monroe to consider the statement of qualifications submitted herein.

Legal Name of Respondent: SCott Higgins
Business Name: Facility Engineering Associates Business Address: 12701 Fair Lakes Cack, 5+.101
TAIRFAX, VA 22033
Signature and Title of Person
State of Connecticut S.S. County of Fairfux
Subscribed and sworn before me this 25th day of March , 20 13
Subscribed and sworn before me this 25th day of March , 20 13
Subscribed and sworn before me this 25th day of March , 20 13 My Commission Expires May 3/2015 Notary Public Kevin Anthony O'Brien Date
Notary Public My Commission Expires NOTARY PUBLIC NOTARY PUBLIC See #7509735 Aug of March , 20 13 My Commission Expires Date NOTARY PUBLIC See #7509735
Notary Public My Commission Expires NOTARY PUBLIC



Management Plan

For this project, FEA has assembled a uniquely qualified team of facilities experts who can thoroughly analyze the condition of existing facilities and then suggest and manage the repair, maintenance and even the replacement of facilities.

Unless organizations periodically renew and upgrade their assets, their ability to provide services declines. The underlying forces driving this need for renewal and improvement include:

- A Changing World. There is a continuing need to adapt buildings to properly support new social norms, programs, standards of living, a growing community and technologies.
- <u>Building Component and Equipment Obsolescence</u>. The average age of a square foot of
 facilities are quickly reaching the end of their originally intended life. While proper
 maintenance minimizes the rate of deterioration, sooner or later everything wears out, and
 deteriorated assets must be renewed or replaced.
- New Fire Safety, Security and Health Codes. Over the past few decades, a number of regulatory requirements have been promulgated to reduce or eliminate risk hazards and safeguard the public welfare.

To better manage this increasingly complex puzzle, we recommend that the Town of Monroe adopt a Facility Condition Assessment (FCA) Program, the objective of which is to compile a comprehensive database on the physical condition of the building portfolio. The survey and database address the condition of most major building components and systems, including architectural, structural, civil, mechanical, electrical, life safety and fire protection, environmental health, and building accessibility.

Deficiencies and anticipated needs should be listed in a database as independent projects and assigned a priority, budget, and classification. Hidden costs related to the presence of environmental hazards (asbestos and lead-based paint) should also be considered. We recommend also including the cost of reconfiguring existing facilities rather than just repair by replacement.

The building condition and cost data are intended to serve the town by: (1) identifying near-term needs to maintain standards and assure the service integrity of aging systems and building components, and (2) providing an information base to support the growth of the town as it supports a growing community.

We recommend adopting a FCA program to identify deferred maintenance backlog and develop tools for prioritization. We will conduct surveys of your buildings and build a database to compile projects that address every identified deficiency. Our program will be a powerful tool utilized by the town employees. Our applications include tools for:



- · Maintenance and operations decisions regarding repairs & replacements,
- · Prioritizing our deferred maintenance backlog & setting short & long term goals,
- · Long term planning of major building component replacements,
- · Capital planning of major renovations,
- Five-year budget models to match funding levels with established goals.

Users of these tools can include operations & maintenance staff, architects, engineers & planners, safety, health & risk management departments, and city administrators.

Facility Engineering Associates (FEA) provides an array of services to assist building owners, managers, and tenants manage their facilities more efficiently. Our services range from management and technology consulting services to condition assessments, real estate due diligence evaluations, asset management services, and capital needs analyses. FEA's staff consists of registered professional engineers, facility and infrastructure management professionals, and professionals versed in engineering and management disciplines. FEA draws on the experience of several senior staff members who have built a career in civil design and maintenance, managed facilities and coordinated facility organizational assessments. FEA's senior FM consultants are also leaders in the industry, teaching facility management courses for, IFMA, APPA, and in the FM certification program at George Mason University. We work with clients ranging from commercial real estate owners and managers to homeowners associations and residential property managers; federal, state, and local government agencies; schools and universities, both private and public; and specialized facilities such as airports and research laboratories.

FEA has provided facility asset management and condition assessment consulting services to higher education, government, commercial, and healthcare clients nationwide. The following table illustrates the range of our experience not only in facility condition assessment but also many other consulting activities that intersect and affect assessment methodologies. Facility condition assessment (FCA) methodologies are only as useful as their application. These methods can serve vastly different purposes; from identifying specific projects and replacements or providing a resource allocation protocol at a high level. The former method is very granular and detailed enough to formulate replacement projects for specific components. The latter method provides a general condition rating that can be suitable for planning and allocation of funding at the administration level without specifying individual projects.

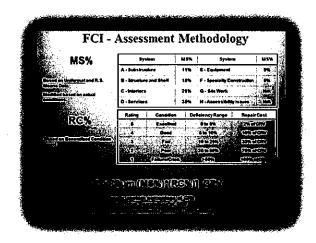
Understanding the use of a FCA program requires a knowledge of who the stakeholders in the organization are and their needs relative to condition assessment information.



Project	Location	Projec t Year	Facility Condition Assessment	Asset Management Consulting	Asset Management Software	Facility Maintenance Planning	Organizational Assessment	Labor Needs Analysis	Facilities Operations Plan Development	Benchmarking	Training	Process Development
National Park Service Comprehensive Condition Assessments	Nationwide	2004- Present	~	✓	✓	√ ·	10					
Smithsonian Facilities Management Integration Project	Washington, DC	2005 - Present	~	*	~	1	~	>	✓	✓	~	1
State of Minnesota	Statewide	2012- Present	1	✓							✓	✓
American University: FM Consulting & Implementation	Washington, DC	2005		√		√	*					1
Mecklenburg County: Building Maintenance & Grounds Management Study	Mecklenburg County, NC	2005		1		√	>					√
City of Winston Salem Maintenance & Operations Asset Management	Winston-Salem, NC	2006		~	~			✓		~		
Wyoming School Facilities Commission Process Development and QA	Statewide, Wyoming	2006- Present	~	*	1						~	✓
Berea College	Berea, KY	2003- 2012	✓	√	✓			,				
Howard County Public School Systems FCA and FM Asset Management	Howard County, MD	2007- 2012	~	*	~		>			√		
University of Tennessee	Knoxville, TN	2010	-	✓	~		1					4
City of Woodland FCA & Facilities Maintenance Plan	Woodlawn, CA	2009	1	✓			>	√	*			
GSA CMMS & Asset Management Consulting	Nationwide	2011- Present		√	✓	*	•					4
Department of State OBO - FMEAP Program	South America	2012	✓	*			*			√		✓



FEA has performed condition assessment services for the National Park Service since 2004 and during that time, we have assessed assets in over 60 parks nationwide.



FEA recently completed a state-wide assessment of the K-12 public schools throughout the state of Wyoming. This is a relationship that began in 2004 when the state schools commission was court ordered to change their existing assessment system.

FEA is currently working for the state of Minnesota to develop an assessment methodology for their state-owned facilities.

FEA has worked with the Smithsonian Institution for many years in various capacities. Most recently FEA has completed six phases of a project to develop the training program and complete a pilot training program of senior leaders of OFMR. The goals of the training program were:

- Understanding the importance of OFMR processes.
- Generating consistent use of Facility Center.
- Providing accurate data to enhance facility decisions.
- Creating confidence in Facility Center generated performance metrics.

Various curricula were developed to train individuals:

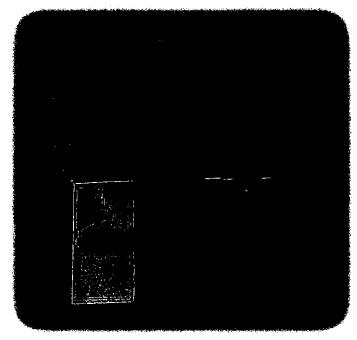
- Craftsmen / USROs / SED Technicians
- Work Control Center Operators
- · Supervisors, Building, and Assistant Building Managers
- Work Control Coordinators
- Administrative Staff and Customer Service Representatives

FEA's mission is to provide our clients with tools to help extend the service life of existing facilities and building systems. To us that means providing innovative solutions to complex problems. As an example of this, our building repair & restoration services have developed a method of using laser





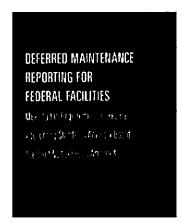
scanning as a technique to aid in the visual inspection of building facades. In many instances, the accuracy of visual inspections is dependent on the experience level of the personnel performing the work, access to the façade, the ability to get close, and even the time of day and lighting. Laser scanning offers a methodology for quantifying what can be seen and providing complete access to the façade with 3-dimensional positioning.



Shown is a point cloud coloration that represents deviation from a chosen vertical surface. The façade on the left is shown in both digital photography and point cloud representation. The "orange" color is depicting a portion of the façade just below the parapet wall that has detached from the structural frame of the building. This is an area not easily distinguished with a traditional visual survey.

Accurately depicting a problem of façade detachment using techniques such as laser scanning translates into savings to the facility owner related to fixing only what is needed when it is needed.

Available Assessment Methodologies



FASAB Standard Number 6, as amended, specifies two methods that can be used to calculate deferred maintenance for all classes of property, plant, and equipment (PP&E): condition assessment surveys or a total life-cycle cost method. The FCA method typically consists of performing periodic inspections of PP&E to determine current conditions and estimate costs to correct deficiencies. FCA surveys become an effective approach when standards and protocols are established to result in objective, repeatable and verifiable results. Life cycle analysis (LCA) is an approach that considers the acquisition/installation cost of an asset and evaluates future replacement costs based on its age in relation to a specified design life or expected useful service life. LCAs are typically used to calculate



capital renewal (recapitalization) costs.

Within the FCA methodologies, FEA has used both the objective approach methodologies which utilize software applications (proprietary or otherwise) that not only manage the inventory and condition data, but also evaluate and prioritize the data to provide decision-support information based upon mathematical algorithms, historic deterioration curves and institutional parameters. FEA has also used subjective methods which are based on field observation by discipline experts who evaluate and rate the conditions observed and estimate the remaining useful life. Database software applications are used to store and manage the data and generate reports.

FEA has also used LCA as a methodology for assessments. With life-cycle cost methods, organizations can project peaks and valleys of future maintenance needs and spending as well as an overall funding level required to sustain buildings through their life cycle. The data also allows managers to determine when to evaluate the optimal time to replace components. Cycles of replacements of components provide a long-term view of the needs and potential spending.

FEA's Experience with FCA/LCA Best Practices

FEA has experience not only conducting facility condition assessments on millions of square feet of facilities, but in evaluating, selecting and implementing the most appropriate FCA/LCA methodologies for specific facilities organizations. FCA/LCA methodologies vary with facility types and missions of the organizations that use them. Some of the key factors in the selection of the best approach include:

- Simple and rational algorithms used in the approach
- Widespread acceptance and use of the approach by public agencies
- Recognition of the approach as a best practice
- Cost effectiveness of the approach for the quantity of facilities
- Ease in tailoring the approach to meet the specific needs of the organization/agency
- Ability to generate accurate and repeatable results

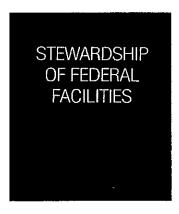
FEA has worked with government agencies and institutions to evaluate methods to overcome the challenges of cost-effectively, consistently, and accurately assessing the conditions of varying complexities of facilities. The goal of our asset management programs is to conduct facility condition assessments and create a facility asset management plan that is:

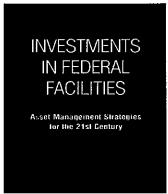
- Rational
- Repeatable
- Recognizable
- Credible

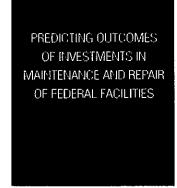
Public agencies and private institutions have struggled to develop effective and efficient approaches to produce accurate facility condition assessments and estimates of deferred maintenance backlogs. Studies by the Federal Facilities Council (FFC) and others concluded that some comprehensive



methods were not cost-effective and described several efforts to devise alternative approaches. Alternative methods can provide cost-effective, auditable, consistent, and accurate results by providing assessments at the building system level using generalized condition ratings.







The National Research Council has provided comprehensive summaries of the best practices related to asset management of federal facilities that are applicable to institutes of higher education. There are specific key components in common to successful FCAs/LCAs independent of the approach selected. In our experience, best practices include using a rational approach based on accepted industry standards to generate repeatable and credible results. A summary of key components of adequate FCA/LCA methods and how they enable organizations to achieve its goals for assessing facilities is presented as follows:

o Rational - Reasonable, logical, sound, justifiable

- Streamlined systematic approach
- Uses industry standards (e.g., RS Means)
- Building systems (e.g., CSI Uniformat II)
- Standard building assembly cost data
- Based on Deferred Maintenance calculations
- Meets GASB 34 Requirements
- Calculates Facility Condition Index
- Validates CIP Budgets

Repeatable - Consistent, calibrated, reproducible

- Calibrated visual assessments
- Use of calibrated life-cycle degradation curves
- Standard condition ratings
- Independent and trained assessors
- Consistent algorithms by facility type
- Industry standard FCI calculations
- FCA Field Manuals



o Recognizable - Identifiable, industry standard, simple

- APPA/IFMA industry standard indexes
- Accepted government DM Modeling
- DM and PACES Modeling
- Parametric Estimates
- Simplified CRV extrapolation
- NIST/ASTM Uniformat Standard Building System Classifications
- RS Means Cost Data

o Credible - Believable, convincing, reliable, trustworthy

- GAO FRP assessment standards
- Meets FASAB No. 6 requirements
- Follows FFC DM Reporting Report #141 standards
- Government accepted methodology
- Independent and unbiased analyses
- GASB 34 Requirements
- Independent and unbiased Analyses

Project Approach

It appears that the Town of Monroe is seeking assistance from a consultant to aid in the development of a standard, self-maintained, facility condition assessment (FCA) process, including reporting and measurement that will result in a consistent, accurate, and real time information regarding the condition of real property.

The cost effective process for collecting FCA data must include best practices, definition of standard data elements and reporting, as well as the minimum qualifications for those performing FCAs. In addition, the process should be incorporated into the Town's FCA application either through direct entry or through direct upload into the database. It is FEA's goal to share assessment information with the existing maintenance management database without the use of proprietary assessment software.

In order to achieve the goal for a standardized process to conduct condition assessments, FEA would perform the following general tasks:

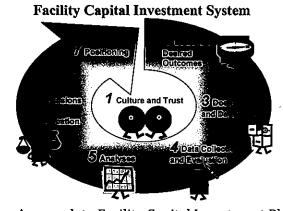
- Interview a representative cross section of key stakeholders currently utilizing FCA data to understand current processes, specific requirements, and best practices.
- Develop an objective methodology and recommend industry standard tools for conducting FCAs.
- Provide options for accomplishing FCA's internally or soliciting outside consultants.
- Develop and provide qualifications of assessors.
- Provide training material on recommended FCA process.



 Deliver final written report that includes analyses, methodologies, options, process flow diagrams, training materials, field assessment forms, and procedures for data upload.

Building the Business Case for Facility Capital Investment

One of the most daunting challenges a facility manager faces is to develop a credible and justifiable capital plan for their facilities. Whether it is an annual capital budget, 5-year plan or longer-term capital expenditure forecast, the process usually creates anxiety at the eleventh hour. Prioritizing the needs, justifying the funds and selling the plan to senior management is another story altogether. Even today, we frequently find that the most common practice is to ask internal facilities staff for a laundry list of deferred maintenance projects to be compiled into a "wish list", without consideration to several key factors. Facility investment decisions must consider organization culture, the potential for a change of mission at a facility, temporary displacement costs associated with renovations, desired outcomes, and take a holistic perspective (i.e., life cycle approach) to drive sound facility asset management decisions.



Systems Approach to Facility Capital Investment Planning

The goal of the FEA approach is to help the Town of Monroe overcome the traditional stumbling blocks and implement a process to create a credible, justifiable and realistic assessment methodology that provides basis for facility capital needs planning, and to position the plan to acquire needed funding. The foundation of this approach requires understanding the culture and true needs of the organization, as well as establishing a level of trust.

The first and last two steps of this process are absolutely critical to success, yet almost never receive adequate attention. The value of the intermediate steps of conducting facility condition assessments, life cycle analyses, or internal facility audits is greatly diminished if you don't know where you need to go and how to get there. The systems approach forms the basis for all of our FCA approaches and foundation for asset management plans.



Methodology

We propose three goals for the project. The first goal is to develop a long-term assessment strategy that meets the needs of the various stakeholders. We have interpreted this to mean that the assessment strategy should not only define deferred maintenance expenditures but also incorporate enough flexibility to accommodate capital planning needs and assist with futue maintenance. The second goal is to develop standardized procedures that can be utilized by other assessors to obtain the required information and are compatible with data management software in use by the Town of Monroe. The third goal is to complete an initial round of assessments for the buildings specified in the RFP.

In the development of an appropriate methodology for the assessment of the Town's Facilities, FEA would suggest a parametric approach to identify deferred maintenance. This method was originally developed by the National Aeronautics and Space Administration (NASA). The method was called the Backlog of Maintenance and Repair (BMAR) method and is based on using parametric estimates to produce a macro-level of deferred maintenance. This approach requires a facility walk-through by personnel knowledgeable in evaluating building system conditions. Generalized condition levels of major systems, from new (5) to not operational or unsafe (1), are determined and repair costs developed based on a percentage of the current replacement value (CRV).

MS%

Based on Uniformat and R.S. Means Data. Modified based on actual conditions.

RC%

Based on Generalized Condition Level

System	MS%	System	MS%
A Substructure	11%	E Equipment	5%
B Structure and Shell	18%	F Specialty Construction	5%
C Interiors	26%	G Site Work	N/A
D Services	35%	H Accessibility Issues	N/A

Rating	Condition	Repair Cost
5	Excellent	2% of CRV
4	Good	10% of CRV
3	Fair	33% of CRV
2	Poor	75% of CRV
1	Failure/Crisis	100% of CRV

BMAR = [Sum (MS%)*(RC%)] CRV

- MS% = major system percentage of CRV
- RC% = repair cost percentage of CRV
- CRV = current replacement value of the building

When the assessments are complete, the ratings are entered into a database where the parametric model converts the assessed condition ratings to a set of key metrics. The key metrics include: Deferred Maintenance (DM) costs, System Condition Index (SCI), Facility Condition Needs Index (FCNI), and the Facility Condition Index (FCI).

The previous figure demonstrates a simple assessment algorithm. The cost of replacing each major system in a building is a percentage of the current replacement value (CRV) of the building. The major system replacement percentage (MS%) is based on R.S. Means Square Foot Assembly Cost Data categorized by UniFormat™ classification. Repair cost percentages (RC%) is estimated based on experience and historical data for repairing and replacing systems based on condition. The



Deferred Maintenance (DM) costs, System Condition Index (SCI), Facility Condition Needs Index (FCNI), and the Facility Condition Index (FCI).

The previous figure demonstrates a simple assessment algorithm. The cost of replacing each major system in a building is a percentage of the current replacement value (CRV) of the building. The major system replacement percentage (MS%) is based on R.S. Means Square Foot Assembly Cost Data categorized by UniFormat™ classification. Repair cost percentages (RC%) is estimated based on experience and historical data for repairing and replacing systems based on condition. The BMAR deferred maintenance cost estimate is equal to the product of the MS%, the RC%, and the CRV for each building.

The primary assumptions dictating the accuracy of the DM cost estimates include the actual costs of the building systems (or MS% times CRV) and the estimate of repair cost percentages (RC%). RC% is based on practical experience with objective life-cycle analyses and system degradation curves for use in engineered management systems. The values for MS% have typically been based on the Parametric Cost Estimating System (PACES) developed by the U. S. Army Corps of Engineers for 42 types of facilities. This is a reasonable approach when evaluating various types of facilities such as academic buildings with specific types of construction associated with the facility.

To increase consistency of the RC%, a detailed Field Guide would be developed for use by the assessors. The Field Guide would provide specific protocols for evaluating each system including criteria such as age, maintenance history, performance, etc. For an effort the size of this one, we will likely adapt an existing field guide created for a larger effort.

The field assessors will be trained in the use of the Field Guide. Field assessors could be university staff or outside building assessors. For this type of assessment, a general knowledge of buildings and building systems is required. In either case, strict adherence to the assessment protocols is essential. A trial assessment is conducted and assessment procedures and scores are discussed to develop a consistency among all the assessors. During the course of the assessment, quality assurance assessments should be performed to verify procedures and consistency of scoring.

Data management is a critical aspect of the success of the methodology. We will develop data standards and develop spreadsheets with mapping to the appropriate database locations. In the past, we have prepared electronic field assessment forms that force specific data input (scoring) into pre-determine fields for transfer to the database.

Comprehensive Facility Condition Assessment (FCA) methods typically consist of performing detailed inspections of property, plant and equipment to determine current conditions and estimate costs to correct deficiencies. Life-Cycle Analysis (LCA) is an approach that considers the acquisition/installation cost of an asset and evaluates future replacement costs based on its age in relation to a specified design life or expected useful service life. LCAs are typically used to calculate capital renewal (recapitalization) costs.



FCAs are generally more labor intensive and require more on-site evaluation of existing building and **system** conditions. LCAs are more data intensive, but require less field evaluation and can generally be accomplished more cost-effectively. Used together, as proposed here for the Town of Monroe, FCAs and LCAs can provide an accurate short- and long-term projection of anticipated capital expenditures. For larger facilities, parametric evaluations of an unbiased sample set of facilities can be used to accurately estimate facility capital investment requirements for a fraction of the cost of FCA/LCA methods. The only drawback of the parametric estimation methods is a lack of specific project needs for buildings and systems.

We have proposed a methodology for the Town of Monroe that uses a mixture of these methods to accommodate the need for identifying deferred maintenance and long-term capital planning.

Schedule

Based on our experience (several hundred schools), facility condition assessments should take about one day per school. As for the town buildings, we expect they will take about the same time per building (averaged) so we anticipate it will take about 2 weeks for the 16 buildings.

Overall, we anticipate it will take us three months for all the phases.

- Phase 1: Project Set-up, Kick-Off, and FCA Survey (1 Month)
- Phase 2: Draft Development, Analysis, Reporting (1 Month)
- Phases 3 4: Finalize Reports and Data (1 Month)

This also allows for interaction and feedback from the Town at each phase.

Data Management and Reports

In the sections above, we provided examples of our reports. It is worth mentioning, that FEA is not committed to one particular facility assessment software program and will not be providing one as a base requirement for this contract. Separate arrangements for the purchase of a specific software system may be made post award. For example, we routinely manage our data submissions to integrate with Archibus and AiM. Additionally, we can support Builder and FCAP systems too (military applications). Example copies of data spreadsheets are included in Tab 8 and are in an Excel format.

Demographics

ProximityOne has provided a few notes based on an initial review of the 2010 Plan of Conservation and Development:

- Section 4, vicinity page 71-78:
 - The projections referenced on pages 77-78 are from the CT SDC. Mr. Glimpse developed the Census Bureau SDC when he was with Census Bureau.



- o ProximityOne proposes that they would use thier own current estimates and projections rather than those developed by others; but reference others and why they might differ.
- Section 5 housing could benefit from census tract analyses, integrated model-wise, with sections 4, 6, and 7.
- Section 6 employment data also needs census tract level analyses and integrated modeling
 tied together with Sections 4, 5, and 7. He recommends using a holistic model
 simultaneously determining employment, establishments and earnings. Additionally, a
 revenue generation should also be model based and provide forecasts based on alternative
 scenarios. Our proposal provides the Town of Monroe with an option to use the modeler
 software and database on their computers (resulting in more than just a study).
- Section 7 & 8 could have a holistic model simultaneously all demographic-economic items.
- Section 11 schools could be a part of holistic system; examining how enrollment will change in K-12 and tied into the future; enabling assessment of how alternative policies and circumstances might affect education.



William W. Small, PE, PMP Vice President

Years with FEA: 19

Total years of experience: 26

Education:

Bachelor of Science / Civil and Environmental Engineering

Registrations:

Professional Engineer / VA, NJ, PA Project Management Professional

Qualifications and Experience:

Bill Small is a program manager for large projects at FEA and is experienced with the full range of building materials and systems. He has performed the field investigations, analyses and follow-up recommendations, and designs for various clients nationwide. Bill is an Associate of FEA and is currently FEA's Vice President of Operations. Prior to FEA, Bill was employed for over five years in the office of Andrew F. Anderson, Inc., Structural Engineer, and with Law Engineering in Chantilly, VA. His duties included testing, investigation, design, preparation of construction documents, and construction inspection. He has extensive experience evaluating the adequacy of structural decks and structural framing.

Bill's structural design responsibilities, for preliminary through final design, have included preparing plans, specifications, design notes and calculations, coordination of structural design drawing with architectural, MEP, civil and site drawings, shop drawing review, and field review of ongoing construction. Building structures ranged in size up to multi-story institutional facilities. Bill has spent a considerable amount of his career performing forensic studies of various facilities to determine modes of failure and applicable remedial measures.

Recent and Relevant Project Experience: Virginia Tech Consulting, Steele's Tavern, VA

Associate-in-Charge. Assessment and stabilization of the McCormick Farm barn is one of the many efforts undertaken by FEA as part of the engineering term contract held with Virginia Tech University. This project involved an initial condition assessment with a report of findings and recommendations for repair and preservation of this historic structure. A major realignment and stabilization effort was initiated which incorporated the use of real-time data recovery during the preservation process. Bill worked with the client to develop an approach to allow the structure to be stabilized prior to restoration rather than it being destroyed. Bill also worked on the condition assessment of several other buildings, each exhibiting conditions requiring immediate follow-on design and repair. Some of the repairs included: supplemental framing and bracing of an wood roof structure in an altered historic building; masonry and precast repair and stabilization as a result of dislodged and fallen



façade elements; repair of deteriorated wood columns at an historic building entrance canopy.

Episcopal High School Condition Assessment, Alexandria, VA

Project Manager. Project included assessment of physical conditions of and accessibility issues for various academic, administration, and residential buildings on this private high school campus. Assessment data was input into FEA's IFMIS condition assessment software, which was installed on campus for their continued use for on-going project tracking and annual financial budget planning.

The Community College of Baltimore County Condition Assessment, Baltimore, MD Associate-in-Charge. Project involved facility condition assessment of facilities located on various campuses of the Community College of Baltimore County. The project required documenting building system conditions and replacement costs, identifying deficiencies, and providing opinions of costs for addressing observed deficiencies.

National Park Service Comprehensive Condition Assessment (CAC), Nationwide, United States

Program Manager. Served as FEA's Program Manager for National Park Service work since 2004. In the first 5 years of this work, the project has involved facility condition assessment of buildings and utility systems owned and maintained by the National Park Service at over 60 national and historic parks, monuments, recreational areas, etc. located throughout the United States. The assessments have included over 900 building/residential assets and over 300 utility systems. The project required collecting real property inventory data, documenting building and equipment assets and their replacement costs, identifying deficiencies and estimating deficiency repair costs, and establishing routine maintenance activities and costs. Bill has also served as program manager for two CAC pilot study task orders for Underground Utilities and Unique assets. This work involved the full CAC scope in addition to reviewing and recommending changes/improvements to business practices, maintenance practices, inspection guidance, and CAC contracting methods related to these new asset types.

Wyoming School District Condition Assessment, Statewide, WY

Project Consultant. The Wyoming Schools Facilities Commission required the creation and implementation of a plan to assess all schools in the state of Wyoming (23 million square feet). In conjunction with the assessment, they required the development of a prioritization asset management program that would be defensible under court order from the Supreme Court of Wyoming and could be put in place in less than six months. The condition of school facilities was assessed statewide using commission personnel trained by FEA. Bill contributed to initial evaluation criteria and third-party review/validation of the commission's assessments.



Montgomery County Parks Condition Assessment, Montgomery County, MD

Program Manager. Project involved facility condition assessment of various facility groups owned, managed and maintained by the Montgomery County Department of Parks. The facility groups assessed have included buildings, playgrounds and trails throughout Montgomery County, Maryland. The project required collecting real property inventory data, documenting building and equipment assets and their replacement costs, identifying deficiencies and estimating deficiency repair costs, and establishing routine maintenance activities and costs.

Reserve Officers Association, Washington, DC

Associate-in-Charge. Project involved facility condition assessment of the Reserve Officers Association's office building located in Washington, DC. The project required documenting building system conditions and replacement costs, identifying deficiencies, and providing opinions of costs to address the deficiencies. Follow-on services included evaluation and design of structural reinforcement of lobby floor and design and monitoring of asbestos abatement program as part of a complete building renovation.



Laurie A. Gilmer, PE, CFM, SFP, LEED AP, CxA Vice President and Associate

Years with FEA: 7

Total years of experience: 14

Education:

Bachelor of Science / Mechanical Engineering

Registrations:

Professional Engineer / CA, MA, VA, CO, IN, WI, TX, WA
Certified Commissioning Authority
Certified Facility Manager
LEED Accredited Professional

Qualifications and Experience:

Laurie Gilmer is an Associate at FEA and leads FEA's building energy management services. Laurie has assisted facility managers in improving building systems operations, creating and implementing energy management plans, identifying energy saving opportunities, and LEED certification for existing buildings. Her experience includes sustainability/LEED, systems analysis, energy audits, commissioning, building systems planning, and controls review. Laurie is a published author, and has presented on energy management, commissioning, sustainable solutions, and facility management for the International Facility Management Association (IFMA), Institute of Real Estate Management (IREM), the FM Collaborative, California Mayday, and several other public and private organizations. She currently serves as a member of IFMA's Sustainability Committee, and is a member of the IFMA Redwood Empire Chapter Board. Laurie is a certified commissioning authority (CxA) and LEED® Accredited Professional.

Recent and Relevant Project Experience:

Austin Convention Center LEED Consulting, Austin, TX

Commissioning Engineer/Agent. Laurie Gilmer served as the Commissioning Agent for this multi-service Leadership in Energy and Environmental Design (LEED) for Existing Buildings (EB) project. The project includes a LEED-EB Gap Analysis, a retro commissioning project and is aiding the City of Austin in certifying its building under the LEED-EB Rating System.

Medtronic Fountaingrove Server Room Consulting, Santa Rosa, CA

Project Manager. The current server room has redundant power, emergency power, and an FM-200 fire protection system which is backed up by conventional fire protection. The project is a review of the server room systems, particularly the HVAC system, to identify potential energy saving solutions.



Brickway Building HVAC Condition Assessment, Santa Rosa, CA

Project Manager. Medtronic Inc. leased two 60,000 square-foot two-story office buildings. In order to comply with the terms of the lease agreement, Medtronic requested Facility Engineering Associates' (FEA) assistance in providing a heating, ventilation, and air conditioning (HVAC) system condition assessment. Laurie prepared a report describing the condition of the HVAC equipment, the nature of any servicing, repair or replacement work performed over the past year, and 10-year capital expenditure forecast was prepared for each building.

National Park Service Energy and Water Audits and Sustainability Assessments, Nationwide

Associate-In-Charge. Laurie led a team of engineers who conducted energy and water audits and completed sustainability assessments in various NPS parks as the first step of a comprehensive plan to decrease greenhouse gas emissions, and power and water consumption throughout their parks. FEA assessed over 800 buildings and 2.3M SF at twenty-one national parks. As part of the audits, FEA analyzed the energy and water consumption across all types of buildings and use categories and recommended various energy conservation measures (ECMs) that included both capital projects and building operational measures and fleet management procedures.

VSP Vision Care Campus Threat/Risk Assessment, Rancho Cordova, CA

Project Manager. Project Manager for threat and risk assessment of VSP's headquarters campus. The campus consists of four buildings and a data center. FEA identified evaluated, quantified, and recommended improvements to mitigate the physical risks at these facilities. Laurie's responsibilities included review of the major building systems including electrical gear, computers, UPS, generators, water utilities, HVAC, and fire suppression systems. The system criticality and vulnerability was then evaluated under various potential scenarios such as earthquake, weather, terrorism, civil disturbance, neighbors, vehicular and air-traffic, dam inundation. Exposures related to existing building conditions and people operating in the building were also evaluated.

National Park Service Comprehensive Condition Assessment, Nationwide

Team Leader. Laurie provided condition assessment services for utility and building systems for the National Park Service. Utility systems evaluations included domestic water, non-potable water, sanitary sewer, and fire water systems. Building systems evaluations included HVAC, plumbing, electrical, and fire protection systems. She maintained a team of assessors and provided technical and quality assurance oversight as part of her involvement in various task orders.

International Monetary Fund - HQ1 and Concordia Condition Assessment Validation, Washington, DC

Associate-In-Charge. Laurie provided technical review for the mechanical, electrical, plumbing, elevators, and fire-and-life-safety disciplines of the condition assessment. She directed the technical staff and developed the assessment methodologies. Laurie reviewed the findings of the assessors and the capitol project recommendations.



Howard Hughes Medical Institute Commissioning, Chevy Chase, MD

Commissioning Engineer/Agent. Howard Hughes Medical Institute (HHMI) is adding a new facility to its main campus in Chevy Chase, Maryland. As part of the Owner's goal to pursue LEED® - NC Gold Certification for the new building, FEA is providing Commissioning services for a new structure. Laurie is acting as the Commissioning Agent. Responsibilities include preparing a commissioning plan and specifications to be incorporated with the contract documents, reviewing construction documents for general conformance with the Commissioning Plan during construction, review of the contractor's submittals for general conformance with the Owner's Design Intent and Commissioning Plan, and verification of installation and performance of systems to be commissioned.



Leslie G. ZumBrunnen, PE Associate

Years with FEA: 10

Total years of experience: 21

Education:

Master of Science / Structures

Bachelor of Science / Civil Engineering (Construction)

Registrations:

Professional Engineer / CO, OK, TX, LA, WA, OR, FL, MN, WY

Qualifications and Experience:

Leslie ZumBrunnen is a registered structural engineer and currently manages the FEA Denver, Colorado office. Prior to joining FEA in 2002, Les previously worked at LAW Engineering and Environmental Services, where he served as a Principal Engineer and National Client Sponsor in the Facilities Group.

In his current position, Les routinely completes evaluations of existing building systems for both property transactions and facility condition assessments. Types of properties include multi-family apartments, medium and high-end hotel facilities, retail strip centers, retail malls, single-story and multi-story office buildings, K-12 school facilities, universities, courthouses, detention facilities, parking garages, stadiums, and light and heavy industry facilities. He has developed the evaluation procedures, taught both FEA and outside personnel how to complete assessments, and led the team to develop software applications to capture the data. During assessments, Les typically focuses on the civil, structural, and architectural portions of the facilities.

Les is also an industry recognized expert in the evaluation, design, and repair of building envelope and structural systems. Design materials include conventional reinforced and pre-stressed concrete, structural steel, masonry and timber. Types of building envelope systems have included conventional, gasket, and structurally glazed curtainwall systems; load-bearing and masonry veneers; EIFS; GFRC; pre-cast panels; metal panels; and stone-cladding systems (limestone, marble, granite). His roof consulting services have included general evaluations, development of remedial options, design of replacement roof/waterproofing systems, and construction management and inspection services. Types of roofing/waterproofing projects have included built-up, modified, single-ply, and metal roof systems.

Recent and Relevant Project Experience:

Texas Department of Transportation Facility Condition Survey, Statewide, TX

Project Manager. Served as assistant project manager for the year long project that assessed the existing condition and identified needed repairs of 2,700 building on 525 properties throughout the state. Les's responsibilities included development of assessment criteria,



coordination of 12 field teams, quality assurance/quality control audits, and development of the database system and automated input screens. Les also designed and implemented the database automated report generation system. The entire automated system was delivered to the client for use with an existing facility management system.

Koger Office Buildings, Austin and San Antonio, TX

Project Manager. Project Manager and lead surveyor for 38 ADA audits of single and multi-story office buildings in Austin and San Antonio, Texas. The office buildings and their site accessibility were observed for general compliance to ADA Title III provisions. Project scope included identification of non-accessible areas and prioritized recommendations with associated opinions of cost.

Sarofirm Realty Advisors, Austin, TX

Project Manager. Project Manager and lead surveyor for property transfer conditions surveys for three retail complexes containing over 400,000 square feet of tenant space in Austin, Texas. Surveys included a review of the structures, foundations, roofs, pavements, sitework, MEP systems, life safety and building code issues, asbestos, and ADA compliance.

Wyoming School District Condition Assessment, Statewide, WY

Project Manager. The Wyoming Schools Facilities Commission required the creation and implementation of a plan to assess all schools in the state of Wyoming (23 million square feet). In conjunction with the assessment, they required the development of a prioritization asset management program that would be defensible under court order from the Supreme Court of Wyoming and could be put in place in less than six months. FEA developed a program that met the requirements of the State of Wyoming while utilizing the Wyoming School Facility Commission's personnel and available budget. We prioritized needs in an objective, consistent, and transparent fashion that was linked to industry best practices. As part of his duties, Les co-authored the development of the BMAR approach including evaluation criteria, scoring systems, and training systems. Les was one of four trainers to teach commission personnel how to evaluate their facilities and capture the data within the system. Les also performed quality assurance checks on school facilities commission personnel to verify they were completing surveys according to the procedures. When WSFC ran behind schedule during the 2008 surveys, Les led a team of 4 FEA surveyors to evaluated more than 6 million square feet of K-12 facilities.

Weld County Condition Assessment Master Plan

Associate in charge. This was a multi-facility and school assessment to establish a strategic plan for future capital expenditures. The district was seeking to determine the current condition of their facilities and uncover unforeseen capital projects. Les served as one of the primary client contacts and was responsible for the overall quality control and assurance for FEA.

Hilton Cancun, Cancun, Mexico,

Associate in charge. Served as the consultant of record for structural and building envelope systems for the reconstruction activities at the hotel due to damage caused by Hurricane Wilma. Services included emergency stabilization response, damage assessment,



structural evaluation of existing systems, design of new impact resistant, 150 mph hurricane rated curtainwall systems, design of replacement concrete and concrete masonry unit structural systems, and contract administration and monitoring services. Glass and glazing project cost was approximately \$4.3 million of a total reconstruction cost greater than \$35 million.

Hilton Hotels - Multiple Sites Nationwide

Associate in charge. Performed condition assessment surveys of multiple mid-level and high-rise hotels nationwide to develop master capital needs plans for both 5 and 10 year periods. The condition assessments typically focused on structural and building envelope systems. The final deliverables included a report describing the systems, outlining the observed deficiencies, and providing opinions of probably construction cost to repair those elements over the selected time period. For most of the properties, FEA was then authorized to design and oversee those repairs, living within the budgets that we set. FEA was able to complete the services within the budget with over a 95% success rate.



Paul G. Swanson, PE Principal

Years with FEA: 18

Total years of experience: 37

Education:

Master of Science / Civil Engineering Bachelor of Science / Civil Engineering

Registrations:

Professional Engineer / VA, NY, DC

Qualifications and Experience:

Paul Swanson is a Principal and co-founder of FEA. He earned his Bachelor of Science degree in Civil Engineering and Master of Science Degree in Geotechnical Engineering from Cornell University, and has over 35 years of consulting engineering experience in the Washington, DC Metropolitan area, throughout the United States and internationally. Paul is a Registered Professional Engineer in the Commonwealth of Virginia, the District of Columbia, and the state of New York. Paul has been a member of the American Society of Civil Engineers (ASCE) since 1972 including past chairman of one of the technical committees. He is a member of the National Society of Professional Engineers and the National Academy of Forensic Engineers.

Paul's consulting engineering experience spans a wide variety of physical and environmental issues associated with existing facilities. These projects include studies involving the physical assessment of building exterior elements and internal mechanical systems as well as site infrastructure and piping systems. The product of those studies has included physical condition surveys, capital reserve plans, recommended work plans for repair and maintenance and design documentation for a wide variety of required repair projects and environmental abatement projects.

Paul is currently a technical reviewing principal for FEA. Projects routinely include condition assessments of residential, commercial, retail, industrial, and institutional buildings for purpose of due diligence surveys required in property transfers or as engineering evaluations of existing building and site systems. These studies require the formulation of opinions of cost related to repairing or restoring failed systems. Paul has experience with the evaluation of masonry brick and block construction, steel construction, conventional and post-tension concrete reinforcement, and masonry and glass curtainwall construction. Paul has also performed evaluations and designed repair documents for various site systems such as pavements, retaining walls, retention structures, and drainage systems.



Recent and Relevant Project Experience:

Wyoming School District Condition Assessment, Statewide, WY

Project Consultant. The Wyoming Schools Facilities Commission required the creation and implementation of a plan to assess all schools in the state of Wyoming (23 million square feet). In conjunction with the assessment, they required the development of a prioritization asset management program that would be defensible under court order from the Supreme Court of Wyoming and could be put in place in less than six months. The condition of school facilities was assessed statewide using commission personnel trained by FEA. Paul participated in the development of the evaluation criteria and the creation of the field manuals used by the assessors. Paul also conducted training classes for assessors and participated in quality assurance checks of the field assessments.

National Park Service Comprehensive Condition Assessment, Nationwide, United States

Principal-In-Charge. Paul has been involved with all of the task orders performed by FEA under this 5-year contract. As a project principal, his role involves quality assurance of both the field studies and the office deliverables and data input activities. To accomplish this, he has spent time in the field with the project assessors to gain understanding of the process and the level of expertise required. He has assisted project personnel in the development of testing and evaluation protocols when such procedures were not yet established. He regularly reviews project deliverables for accuracy and clarity and confirms the review process for each deliverable is in place and provides a sufficient level of control over the work product.

Arts & Industry Building Condition Assessment, Washington, DC

Principal-In-Charge. FEA performed a condition assessment and capital expenditure forecast to aid the Smithsonian in the rehabilitation of the building by providing them with an opinion of cost for two different scenarios. The evaluation was based on both engineering and environmental assessments of the current property's condition. Paul was the Principal-in-Charge and QA/QC for the project.

District of Columbia Schools Condition Assessment, Washington, DC

Principal-In-Charge. Served as the project principal and QA/QC. The project consisted in the assessment of 12 school properties owned by the District of Columbia Office of Property Management. The assessments were conducted in an effort to identify apparent deficiencies in the school buildings, major capital expenditure projects, an equipment inventory, a hazardous materials screening, and a LEED pre-assessment. Paul Swanson served as the project principal and OA/QC.

National Park Service Energy and Water Audits and Sustainability Assessments, Nationwide

Principal-In-Charge. Paul Swanson served as the project principal for a number of energy and water audits and sustainability assessments for the National Park Service. The work was completed in general accordance with Section 432 of the Energy Independence and Security Act of 2007 (EISA) and according to the Department of Energy's Facility Energy Management Guidelines and Criteria for Energy and Water Evaluations in Covered



Facilities. Mechanical equipment, including HVAC systems in buildings as well as pumping and treatment facilities for both water and wastewater were evaluated for condition and efficiency of operation. Energy conservation measures ECMs were developed and prioritized based on energy reduction and payback periods. Alternative energy sources were evaluated to determine the feasibility of capital projects to be constructed on site.

Condition Assessment and Space Planning IDQ for DCOPM, Washington, DC

Principal-In-Charge. The project consisted of facility condition assessments of several high profile office buildings, schools, and residential facilities under the control of the Office of Property Management (OPM) in the District of Columbia. These assessments were part of a comprehensive program implemented by the DC Government to determine cost of capital expenditures, redevelopment, and maintenance for government facilities throughout the city. The purpose of the project was to gather and assemble site specific data on most of the Office of Property Management's facilities, identify space utilization, evaluation department functions for space planning purposes, and develop long-term capital expenditure forecasts for the facilities.

Dulles International Airport, Dulles, VA

Principal-In-Charge. The project included the assessment and development of long-range capital expenditure program at Dulles International Airport. The assessments included the evaluation of physical conditions of the terminal, baggage, and control facilities throughout the airport. FEA's Integrated Facility Management Information System (IFMIS) was used as the database repository and generator of the required reporting. The results of the assessment project were used to develop several expansion and renovation scenarios for the airports future development.



James L. Justus, PE Vice President and Associate

Years with FEA: 10

Total years of experience: 28

Education:

Bachelor of Science / Civil Engineering / Structural Emphasis

Registrations:

National Council of Examiners for Engineering & Surveying Professional Engineer / AL, FL, GA, IL, IN, KY, MA, MO, NC, OH, SC, TN

Qualifications and Experience:

Jim brings extensive experience in both civil/structural engineering and project management to FEA, and has performed evaluations and professional services for multiple projects throughout the U.S. Having earned his Bachelor of Science degree from Purdue University, he is currently a Registered Professional Engineer in South Carolina and 12 other states. Jim has served as an officer and board member for the South Carolina Section of the National Society of Professional Engineers, was named Engineer of the Year by SCSPE in 2004, and was a previous State President for the association. He has multiple affiliations with various professional organizations including: the Precast/Prestressed Concrete Institute, the American Concrete Institute, the American Society of Civil Engineers, and the National Council for Examiners for Engineering and Surveying - where he currently serves on the Structural Subcommittee of the Civil Engineering Exam Committee. Jim offers a broad-based knowledge of glass, masonry, stone, and precast wall systems, including midrise and high-rise systems.

Jim has managed a number of FEA's largest and most challenging condition assessment projects throughout his tenure. Some major career triumphs include: management of the HUD National Lead Paint Program (\$120M Contract Value); assessments and repairs of various major buildings, including the Wachovia building in Miami, FL, Prudential building in Boston, MA, and Pittsburgh Symphony Hall in Pittsburgh, PA. Jim has done major consulting work for multiple national clients and has been a guest lecturer and speaker for the International Concrete Restoration Institute, Sealant Waterproofing and Restoration Institute, Building Owners and Managers Association, Jones Lang LaSalle National Operations Conference, Clemson University, and Greenville Technical College.

Recent and Relevant Project Experience; Wachovia Financial Center, Miami, FL

Principal in Charge. Performed inspections of the 55-story stone and glass building façade and assessment of the plaza space frame due to damage from hurricanes. Performed an analysis of the building façade system to confirm compliance with applicable building codes for wind loads for remaining portions of the façade. Resultant work scopes included granite and glass repairs and replacements, and repair of selected sealant joints on the building façade, and repairs and replacements to the framing and glass in the space frame.



Prudential Building, Boston, MA

Principal in Charge. Performed façade rehabilitation and roof replacement on a 55-story office building located in Boston, MA. Multiple projects have included evaluation of the exterior metal panel and glass curtain wall system, replacement of exterior sealants, installation of ice dams, repairs to granite plaza panels, repairs to precast parapet panels, and replacement of the original building roof with a specialized system. Additional projects have included studies of masonry walls impacted by the cooling towers, assessments of leaks in other parts of the complex, and consultation on repairs to equipment racks. Total construction project costs to date exceed 5 million.

Fifth Third Tower, Columbus, OH

Principal in Charge. Responsible for consulting services to assess and repair storefront and curtain wall glass systems on the 25-story high rise. The systems had snap cover issues, with snap covers becoming loose and falling onto the street below. FEA's assessment determined the cause of the problem, and we worked with the original manufacturer to obtain replacement components under warranty, and oversaw the contract for repairs and restoration. In addition, due to numerous leaks in the building, all sealants on the building facades were replaced. Total cost of repairs was approximately \$400,000.

Façade Repairs and Roof Replacement, 53rd at 3rd Building, New York City, NY

Principal in Charge. Performed critical inspection of the 34-story building façade and assessment of the roof due to reports of numerous leaks into the building. Resultant work scopes included minor granite and glass repairs, repair of selected sealant joints on the building façade, and replacement of the inverted roof system. The work was completed in multiple stages over a period of two years.

Twenty One Turtle Creek, Dallas, TX

Principal in Charge. Responsible for consulting services to assess and repair the exterior balconies and façade elements of the 22 story high rise condominium building. Work included structural concrete balcony repairs and/or replacement (as appropriate), railing replacements, tuckpointing, waterproofing, window replacements, and door replacements. The project also included replacements of the storefront systems at the main entrance, and on the two story lower common areas. Permanent fall protection tie backs were also designed and installed, and misc. concrete repairs were performed. Construction value for all projects exceeded \$3 million.

Sam Gibbons Federal Courthouse, Tampa, FL

Façade Consultant. Façade consultant for a team to assess and repair storefront and curtain wall glass systems on the 16-story mid rise office building and courthouse that had leaked extensively since construction. Multiple building façade types and systems, along with multiple curtain wall and storefront systems had been poorly designed and constructed, with literally hundreds of leak locations throughout the complex. Work performed included sealant replacements curtain wall repairs, storefront system repairs, installation of flashings and drainage systems, and the design and installation of customized solutions for various building configuration issues. Total construction value is in excess of \$8 million.



Corporate Center Park Facade and Roof Repairs, Indianapolis, IN

Principal in Charge. Responsible for consulting services to assess and repair 12 office buildings with a combination of EIFS, Brick, Stucco, and Glass (ribbon, storefront, punch, and curtain wall) building facades. Work included repairs and replacement of the EIFS, repairs to the brick, repairs to the stucco and glass systems, and a general program of repair or replacement of water prevention materials and devices. In addition, all roofs (660,000 sq. ft.) were replaced during the project.

Shadeland Station Office Park EIFS Precast Facade System, Indianapolis, IN

Principal in Charge. Project Manager responsible for the evaluation, design, and construction support for EIFS repairs or replacements on twelve buildings with EIFS related water intrusion issues. Project included the complete replacement of EIFS systems on one building, partial replacements on two others, and repairs on the remaining buildings. Total construction value of the EIFS work exceeded \$1,000,000, with total project costs including roof replacements and interior remediation exceeding \$4,000,000.



Gary T. DuVall, FMP Division Coordinator

Years with FEA: 12

Total years of experience: 12

Qualifications and Experience:

Gary has participated in a variety of high-profile projects throughout the DC metropolitan area, including a first of its kind real-time program for monitoring railway track during adjacent tunneling procedures. He is currently managing a CAC project for the National Park Service, assessing the existing condition of underground utility systems.

Gary has extensive experience in project management and the instrumentation practice. His technical abilities include the use of a wide variety of monitoring equipment, such as tape extensometer, both vertical and horizontal inclinometers, and surveying used to monitor for settlement/heave. His instrumentation experience includes the monitoring elements of sheeting and shoring systems, the placement of electronic sensors for remote capabilities, and deformation of underground railway tunnels. He has performed much of this work with clients such as CSX Corporation, Washington Metropolitan Area Transit Authority (WMATA), and the Metropolitan Washington Airports Authority (MWAA).

Recent and Relevant Project Experience:

National Park Service Comprehensive Condition Assessment, Nationwide

Project Manager. Project Manager for underground utility assessment. Gary's work was an effort to assist the Program Manager. In this capacity Gary was responsible for all aspects of project management to include but not limited to coordination and scheduling of both field and office efforts, maintenance of scope requirements and quality control, and schedule and budget commitments. He maintained a team of assessors and coordinated the collection of GPS related data and condition assessment for both water and waste water systems and is responsible for the proper utilization of personnel and resources. In addition, Gary was responsible for maintaining current financial status of the contract and for reporting budgetary information to include final projected costs.

E Street Pile Monitoring Instrumentation, Washington, DC

Project Manager. Management of all administrative aspects to include project related accounting and client management.

Fiber Optic Instrumentation, Newark, DE

Project Manager. Involved in both the technical and administrative aspects of this project. Gary actively participated in and managed the implementation of this automated real-time monitoring effort, providing our client with quality assured vibration and inclination data necessary during on-going construction.



Navy League Building, Arlington, VA

Project Manager. Involved in both the technical and administrative aspects of this project. Responsibilities included the daily contract administration, specifically dealing with project accounting, and provided assistance with technical services. Gary was involved in the installation and implementation of all aspects of the monitoring program.

Potomac Yard, Alexandria, VA

Project Manager. Managed staff providing technical service and maintained client contact. Responsibilities included the installation and implementation of the monitoring program, technical assistance in data recovery and reporting, and field coordination of staff and resources. Technical skills included the use of both total station and leveling equipment used in surveying.

Supreme Court Annex Project Instrumentation, Washington, DC

Project Manager. FEA performed an assessment of the existing condition adjacent to an area of scheduled expansion of the Supreme Court building in Washington, DC. The expansion consisted of an excavation adjacent to the existing facility, utilizing a soldier pile and tieback shoring system. An instrumentation program was implemented to monitor potential movement of this historic structure during the construction process. As Project Manager, Gary was responsible for the technical and administrative aspects of this project; maintaining personnel, schedule, scope, and budget.

The Bowen Building, Washington, DC

Project Manager. Involved in both the technical and administrative aspects of this project. Responsibilities included the daily contract administration, specifically dealing with project accounting, and provided assistance with technical services. Gary was involved in the installation and implementation of all aspects of the monitoring program.

The Target Store, Rockville, MD

Project Manager. Involved in both the technical and administrative aspects of this project. Responsibilities included the daily contract administration, specifically dealing with project accounting, and provided assistance with technical services. Gary was involved in the installation and implementation of all aspects of the monitoring program.

Washington Dulles International Airport Package 6, Main Terminal, People Mover Station, Dulles, VA

Project Manager. FEA provided instrumentation services during construction of an underground station for the Automated People Mover tunnels at Dulles International Airport. The project involved an assessment of pre-construction condition and the subsequent monitoring of the existing main terminal building during excavation and the associated shoring system during the excavation for the new station. The elements monitored included ground surface and building settlement, soil inclinometers, tilt meters, and the excavation shoring system. FEA installed and recovered data for the monitoring program which included a robotic theodolite monitoring system which was installed to provide continuous monitoring of specific columns during demolition activity. Following this activity, the data recovery for the entire project was transferred to an automated



system using tilt sensors and a robotic theodolite. Data from the theodolite was relayed via wireless modem to our office for review and analysis. Gary served as Project Manager of this effort and maintained both the technical and administrative aspects of this project. Responsibilities included the daily contract administration, specifically dealing with project accounting, and provided assistance with technical services. He was involved throughout the project, including the installation and implementation of all aspects of the monitoring program.

Waterford Mill, Waterford, VA

Engineering Technician. The Waterford Mill is a pre-Civil War-era water-powered grain mill located in Waterford, Virginia. The mill building is a brick masonry, multi-story structure with an interior timber floor framing system. This historic structure was renovated and FEA maintained an instrumentation program to monitor the behavior of the structure over a period of several years in an effort to determine whether any adverse deformation was occurring as a result of the preservation effort. The instrumentation services included fieldwork for collection of monitoring data, data management, interpretation and reporting. Gary served as the engineering technician on this project, responsible for data collection and management and project administration.

Virginia Tech Roofing & Waterproofing Term Contract, Blacksburg, VA

Team Leader. Assessment and stabilization of the McCormick Farm barn is one of the many efforts undertaken by FEA as part of the engineering term contract held with Virginia Tech University. This project involved an initial condition assessment with a report of findings and recommendations for repair and preservation of this historic structure. A major realignment and stabilization effort was initiated which incorporated the use of real-time data recovery during the preservation process. Gary led and managed the technical team responsible for the instrumentation of this effort. He also coordinated and maintained the long-term monitoring effort that ensured continued stabilization of the structure.

Warren G. Glimpse

PO Box 7511 Alexandria, VA 22307-7511 Tel (703) 660-8850 Fax (703) 660-8852 e-mail: wglimpse@proximityone.com

Summary

Warren Glimpse is an econometrician/demographer and information technologist. Glimpse is a specialist in developing, integrating, analyzing and providing access to demographic, economic, geographic, and administrative/business data to meet decision making, management, administrative and other needs for wide ranging public and private sector applications and clientele.

Expertise and Specializations

- Econometrician/statistician, demographic-economic modeling, estimation, forecasting
- Expert, Census 2010, American Community Survey, related Census statistical programs
- Expert, Census Bureau TIGER/Line data resources and use
- Expert, national scope K-12 education geodemographics
- Expert, development and use of mapping and geographic information systems and resources
- Expert, statistical analysis packages and data management software
- Software and database design/development (multiple languages and dbms environments)
- Internet/Web site development and operation
- Platform-independent data exchange systems: architecture, development, deployment
- Federal statistical system; leading expert on decennial census data access, linkage, and use
- Excellent written and oral communications

Education

Ph.D. Economics ADB, 1976 (econometrics and public finance areas of concentration), University of Missouri-Columbia

Bachelor of Science in Business Administration, 1972 (economics major; graduated cum laude) University of Missouri-Columbia

Business & Professional Background

Present Founder and Principal, ProximityOne and independent professional

Responsible for all phases of ProximityOne business operations. ProximityOne develops geographic-demographic-economic data and analytical tools and helps organizations knit together and use diverse data in a decision-making and analytical framework. ProximityOne develops custom demographic/economic estimates and projections, develop geographic and geocoded address files, and assist with impact and geospatial analyses. Wide-ranging organizations ProximityOne resources (software, data, methodologies) to analyze their own data integrated with other data. See Web site: http://www.proximityone.com for additional information.

Summary of Selected Skills

- Econometrician: modeling, estimation, forecasting, impact analysis
- · GIS Tools; CV XE GIS developer; GIS components and application tools developer
- Delphi XE2 developer; multi-platform applications developer
- SAS Institute Statistical Analysis System applications developer
- ESRI ArcGIS applications developer

Selected projects, products and experience

- Developer, ProximityOne demographic-economic estimates and projections
- Developer, ProximityOne CV XE GIS (full featured Geographic Information System (GIS)
- Developer, ProximityOne Situation & Outlook Server; API database access/use
- Developer, ProximityOne Situation & Outlook integrated database and software system
- Developer, ProximityOne web-based and standalone software and data products
- Developer, School District Data System (US Department of Education), development and support
- Developer, Census 2000 School District Special Tabulation Website (US Department of Education)
- Developer, Interactive Analysis System, first PC-based econometric modeling system
- Developer, first national scale small area demographic estimates and projections
- Developer, Census Bureau State Data Center Program
- Founding board member, Association of Public Data Users
- Campaign targeting and allocation of campaign funds for Reagan presidential campaign.

Previous Experience

U.S. Office of Federal Statistical Policy and Standards, Washington, DC Associate Director

Responsible for establishing and implementing the first set of Federal policies and guidelines for an integrated and unified approach for public use statistical and related data dissemination and access.

- White House Domestic Information Display System, first integrated Federal statistical access system.
- Established Federal Information Managers Group.

U.S. Bureau of the Census, Washington, DC

Data Access and User Services, Assistant Chief

Responsible for managing the data access and user services across all types of statistical programs and products produced by the Census Bureau. Approximate 100 staff, \$6 million budget.

- Developed State Data Center Program; established regional user services in 12 regional offices.
- · Participated in planning in Census Bureau national scale statistical programs.
- Managed Bureau-wide product sales, user training, systems/programming, documentation/news.

University of Missouri, Bureau of Business & Economic Research, Columbia, Missouri Director

Responsible for providing faculty research/services support and securing and managing independent research and data services contracts in areas of business and social science research.

- Developer, Missouri demographic-economic estimates and projections
- Co-founder and charter member of the Association of Public Data Users.
- · Managed largest university statistical databases holdings, supported in IBM mainframe environment
- Developed GBF/DIME files (Columbia, MO MSA) used for prototype Census Bureau TIGER System.
- Developed Financial Analysis System, first PC system for analysis of SEC corporate performance data.

Selected Projects & Experience

- 1 Experience with Developing Census and Department of Education Data and Access (these items all with/for U.S. Department of Education)
- Developer 1990 Census School District Special Tabulation (School District Data Book)
 Developer, first set of national scale school district electronic boundaries.
 Time frame: early 1990s
- 2. Developer Census 2000 School District Special Tabulation Web Site Time frame: early 2000s
- 3. Advisor on data integration and user access/support design for NCES School District Data System. Data integration: blending 1990 Census, Census 2000, Census 2010, American Community Survey. Time frame: early 2010-11
- 4. Early Childhood Longitudinal Study-Grade K; 2011: geocoding respondent data; developing related national scope Census 2010 and American Community Survey 2010 datasets for analysis. Time frame: 2011-12
- 5. Emergency Notification System developed location and contact data for all types of U.S. educational institutions: K-12 public, K-12 private, colleges and universities; organized and delivered data in shapefile structure for use in integrated mapping and notification system; developing associated updating process to collect more detailed and current school administration contact information. Time frame: 2012

2 Experience Working with School Systems/Education Agencies

Warren Glimpse has experience working with many school districts on projects that involve developing demographic and integrating multi-sourced demographic data to meet a range of school district administrative, management, planning, analysis and evaluation needs. One example of this work is with McKinney Independent School District (MISD) located in the Dallas, TX metro area. McKinney, TX is the fastest growing urbanized area between 2000 and 2010 with a diverse population in terms of race-ethnicity and socioeconomic composition.

McKinney Independent School District, Texas Fastest growing urban area 2000-2010 Time frame: 2010-2013

Kamehameha Schools, Hawaii Largest private K-12 school system Time frame: 2012-2013

Time frame: 2002-2013

Hawaii Department of Education Geographic/Demographic data development and applications

Various New York State school districts 2000 forward

3 Experience with Analyzing Hard to Estimate Populations

- 1. Idaho Indian Demographic Patterns -- 2005 Expert advisor/analyst to Modrall, Sperling, Roehl, Harris & Sisk, PA (New Mexico)
- 2. Osage Nation/Osage County, Oklahoma 2007 Expert advisor/analyst to Modrall, Sperling, Roehl, Harris & Sisk, PA (New Mexico) and Oklahoma Analyzing long-term demographic patterns of the Osage Indian population
- 3. Chickasaw and Choctaw Indian Population 2012
 Expert advisor/analyst to Ryley Carlock & Applewhite (Denver) and Oklahoma City
 Analyzing long-term demographic patterns of the Chickasaw and Choctaw Indian population in a 35 county region of Oklahoma.
- 4. Improving coverage of Census 2010 including hard to count populations Participation in Census 2010 LUCA program
 Included State of Georgia and all Georgia counties and municipalities
- 5 .. Estimation and projection of higher education underserved populations by census tract. Georgia statewide for all campuses in University System of Georgia
- 6. Development of estimates and projections of the Native Hawaiian population by county Kamehameha Schools, Hawaii

4 Experience with Modeling; Developing Demographic Estimates and Projections

- 1. Developer Missouri official demographic-economic estimates and projections
 For Missouri Office of Administration in coordination with Census Bureau Federal State Cooperative
 Program for Population Estimates and Projections.
- Developer ProximityOne Demographic Estimates and Projections
 U.S. by Census Tract/County/Metro/State to 2017; annual estimates and projections; updated annually
 U.S. State and National Projections to 2060
- 3. Estimation and projection of higher education underserved populations by census tract. Georgia statewide for all campuses in University System of Georgia
- 4. Estimation and projection of underserved populations by census tract. Kamehameha Schools, Hawaii

5 Experience with Coaching Non-Professional Demographic Data Users

- 1. Warren Glimpse has worked/assisted a wide range of data users over a period of many years. Understanding how to structure and provide assistance to both experts in their fields and data users with limited statistical, GIS/geographic and demographic-economic background is a key element to successful enablement and capacity building. Glimpse works with hundreds of data users each year, each having their own requirements and abilities.
- 2. Warren Glimpse is developer of the Census Bureau State Data Center (SDC) Program which operates in most states. Based in part on Glimpse's own experiences in Missouri, the SDC Program reflects an effort to institutionalize data access and use technical assistance focused on Census geographic and demographic data via within-state partnerships.
- 3. The content-rich ProximityOne Website provides wide-ranging data access and analysis resources accessible on a no-fee, no-registration basis. Not funded by any organization other than ProximityOne, these resources provide direct assistance to both demographic-economic specialists as well as non-professionals.

Selected examples:

- Census Tract Geography & Demographics -- http://proximityone.com/tracts.htm
- Census 2010 http://proximityone.com/cen2010.htm
- American Community Survey 2010 http://proximityone.com/acs0610.htm
- Schools, School Districts & K-12 Education http://proximityone.com/sddmi.htm
- GIS & Demographics Applications Gallery http://proximityone.com/gallery/quide
- Demographic Estimates and Projections http://proximityone.com/demographics2020.htm
- Demographic-Economic Interactive Ranking Tables http://proximityone.com/rankingtables.htm

6 Experience with Systems Development and Operation (2012)

1. ProximityOne Situation & Outlook <a href="http://proximityone.com/situation&outlook.c

2. The College Board

EPS Data Tagging Package

Development of a tool used by College Board clients, higher education institutions and consultants to "tag" individual student/address data by census block (and higher level geography) with Census-related data and proprietary College Board data.

EPS Market Areas

Development of EPS Market Areas shapefiles corresponding to aggregates of small area geographies (census tracts and ZIP codes)

- 3. Kamehameha Schools, Hawaii Data Systems/Analytics Integration
- 4. ProximityOne Internet Map Server

7 Business Clients and Other Experience (2012)

- 1. GfK Mediamark Research & Intelligence Development of data resources to analyze block group measures of linguistic isolation
- 2. 113^{th} Congress Congressional Districts and associated state legislative districts Various clients
- shapefile
- demographic datasets

3/25/13

MasterFormat Classification Code	Classification Description	Archibus Record Count
2000	SITE CONSTRUCTION	5,902
2110	Excavation, Removal, and Handling of Hazardous Materials	313
2310	Grading	<u> </u>
2400	TUNNELING, BORING, AND JACKING	
2450	FOUNDATION AND LOAD-BEARING ELEMENTS	318
2505	Fuel, Gas, Oil, Steam Distribution	141
2510	Water Distribution	33
2545	Pipes & Fittings	<u> </u>
2600	DRAINAGE AND CONTAINMENT	
2630	Storm Drainage	
2660	Ponds and Reservoirs	_
2700	BASES, BALLASTS, PAVEMENTS, AND APPURTENANCES	370
2760	Paving Specialties	
2770	Curbs and Gutters	
2780	Unit Pavers	
2800	SITE IMPROVEMENTS AND AMENITIES	1460
2810	Irrigation System	
2820	Fences and Gates	
2830	Retaining Walls	- 6
2840	Walk, Road, and Parking Appurtenances	
2870	Site Furnishings	
2900	PLANTING	
3000	CONCRETE	496
3300	CAST-IN-PLACE CONCRETE	4782
3310		2
	Structural Concrete	4
3315	Pumps & Placement Equipment	
3350	Concrete Finishing	
3404	Precast Autoclaved Aerated Concrete Wall & Roof Panels	3
4000	MASONRY	4634
4060	Masonry Mortar	2
4411	Marble*	2
4412	Limestone*	2
4413	Granite*	<u> </u>
5000	METALS	4630
5120	Structural Steel	
5310	Steel Deck	
5510	Metal Stairs*	- 11
5520	Handrails and Railings	9
5700	ORNAMENTAL METAL	4
5710	Ornamental Stairs	
5715	Fabricated Spiral Stairs	
6000	WOOD AND PLASTICS	4697
6200	FINISH CARPENTRY	22
6415	Countertops	
6420	Paneling	
5430	Wood Stairs and Railings	3
7000	THERMAL & MOISTURE PROTECTION	4658

7240	Exterior Insulation and Finish Systems (EIFS)	452
7300	SHINGLES, ROOF TILES, AND ROOF COVERINGS	1092
7400	ROOFING AND SIDING PANELS	
7460	Siding	-
7480	Exterior Wall Assemblies	3
7500	MEMBRANE ROOFING	2
7510	Built-Up Bituminous Roofing	4
7610	Sheet Metal Roofing	4
7700	ROOF SPECIALTIES AND ACCESSORIES	·
7720	Roof Accessories	3
7800	FIRE AND SMOKE PROTECTION	10
7810	Applied Fireproofing	2
7812	Applied Fireproofing	
7840	Firestopping	·
8000	DOORS & WINDOWS	4929
8100	METAL DOORS AND FRAMES	19
8210	Wood Doors	10
8300	SPECIALTY DOORS	
8310	Access Doors and Panels	
8350	Folding Doors and Grilles	
8360	Overhead Doors	
8400	ENTRANCES AND STOREFRONTS	2
8450	All-Glass Entrances and Storefronts	
8460	Automatic Entrance Doors	
8470	Revolving Entrance Doors	3
8480	Balanced Entrance Doors	· <u>- 1</u>
8500	WINDOWS	· <u> </u>
8520	Aluminum Windows	4
8550	Wood Windows	
8600	SKYLIGHTS	3
8715	Exit Devices*	6
9000	FINISHES	<u></u>
9120		4730
9200	Ceiling Suspension PLASTER AND GYPSUM BOARD	
	 	
9210	Gypsum Plaster	2
9300	TILE	9
9310	Ceramic Tile	9
9330	Quarry Tile	2
9500	CEILINGS	164
9510	Acoustical Ceilings	
9600	FLOORING	153
9620	Specialty Flooring	2
9632	Marble Flooring*	4
9640	Wood Flooring	1
9680	Carpet	10
9684	Carpet Tile	1
9700	WALL FINISHES	201
9900	PAINTS AND COATINGS	103
10000	SPECIALTIES	4548

10100	VISUAL DISPLAY BOARDS	
10200	LOUVERS AND VENTS	1
10250	SERVICE WALLS	П
10280	Prefabricated Ramps & Walkways	3
10340	MANUFACTURED EXTERIOR SPECIALTIES	221
10426	Signage & Graphics	4
10430	Exterior Signage	139
10450	PEDESTRIAN CONTROL DEVICES	139
10500	LOCKERS	2
10520	FIRE PROTECTION SPECIALTIES	10
10600	PARTITIONS	25
10630	Portable Partitions, Screens, and Panels	<u></u>
10750	TELEPHONE SPECIALTIES	1
10800	TOILET, BATH AND LAUNDRY ACCESSORIES	19
10820	Bath Accessories	4
11000	EQUIPMENT	4572
11020	SECURITY AND VAULT EQUIPMENT	4
11060	THEATER AND STAGE EQUIPMENT	1
11130	AUDIO-VISUAL EQUIPMENT	3
11160	LOADING DOCK EQUIPMENT	1
11200	WATER SUPPLY AND TREATMENT EQUIPMENT	139
11400	FOOD SERVICE EQUIPMENT	2
11425	Hood and Ventilation Equipment	3
11455	Kitchen & Bath Cabinets	
12000	FURNISHINGS	4522
12140	Sculptures	1
12350	Specialty Casework	3
12440	Bath Furnishings	2
12450	Bedroom Furnishings	<u></u>
13000	SPECIAL CONSTRUCTION	5179
13037	Kitchen Units	6
13200	STORAGE TANKS	313
13220	FILTER UNDERDRAINS AND MEDIA	
13700	SECURITY ACCESS AND SURVEILLANCE	141
13850	DETECTION AND ALARM	2
13910	Fire Protection Basic Materials and Methods	140
14000	CONVEYING DEVICES	4632
14100	DUMBWAITERS	
14200	ELEVATORS	5
14240	Hydraulic Elevators	9
14400	LIFTS	3
14580	Pneumatic Tube Systems	<u> </u>
14600	HOISTS AND CRANES	1
15000	MECHANICAL	4645
15080	Mechanical Insulation	<u> </u>
15100	BUILDING SERVICES PIPING	3
15110	Valves	<u> </u>
15130	Pumps	
15140	Domestic Water Piping	_

15150	Sanitary Waste and Vent Piping	145
15160	Storm Drainage Piping	2
15180	Heating and Cooling Piping	2
15210	Process Air And Gas Piping	1
15400	PLUMBING FIXTURES AND EQUIPMENT	531
15410	Plumbing Fixtures	15
15500	HEAT-GENERATION EQUIPMENT	8
15510	Heating Boilers and Accessories	2
15600	REFRIGERATION EQUIPMENT	Ī
15670	Refrigerant Condensing Units	I
15700	HEATING, VENTILATING, AND AIR CONDITIONING EQUIPMEN	322
15710	Heat Exchangers	5
15740	Heat Pumps	3
15750	Humidity Control Equipment	1
15760	Terminal Heating and Cooling Units	8
15800	AIR DISTRIBUTION	5
15810	Ducts	1
15830	Fans	144
15850	Air Outlets and Inlets	1
15900	HVAC INSTRUMENTATION AND CONTROLS	7
16000	ELECTRICAL	4662
16100	WIRING METHODS	7
16140	Wiring Devices	4
16200	ELECTRICAL POWER	141
16220	Motors and Generators	5
16500	LIGHTING	422
16520	Exterior Luminaires	1
16530	Emergency Lighting	2
16700	COMMUNICATIONS	4
16720	Telephone and Intercommunication Equipment	58
16740	Communication and Data Processing Equipment	140
16760	Intercom & Music Systems	2
16770	Cable Transmission and Reception Equipment	2
16780	Broadcast Transmission and Reception Equipment	2
16800	SOUND AND VIDEO	3
16900	ELECTRICAL SYSTEMS CONTROLS	2
16920	Equipment Controls & Instrumentation	1
16945	Energy Management Systems	18
16960	Radiators,Radiant Heat & Fans	I

.

040.Hazardous Waste Remediation	
030.Grading	
020.Underpinning, G9010.Service Tunnels	
010.STANDARD FOUNDATIONS, A1020.SPECIAL FOUNDATIONS	
010.Energy Supply, D3040.HVAC Distribution,	
010.Water Supply (site infrastructure); D20 PLUMBING (within Buildings)	
0.Plumbing	
030.Site Earthwork	
030.Storm Water Collection	
020.Sewage Ponds	
SUILDING SITEWORK, G20.Site Improvements, G1030.Site Earthwork	
010.Roadway xx, G2020.Parking Lot xx, G2030.Pedestrian Paving xx	
010.Roadway Curbs and Gutters, G2020.Parking Lot Curbs and Gutters, G2030.Pedestrian Paving Curbs at	nd Gutters
010.Roadway Unit Pavers, G2020.Parking Lot Unit Pavers, G2030.Pedestrian Paving Unit Pavers	
0.Site Improvements	
050.Irrigation Systems	
040.Fences and Gates	
040.Retaining Walls	
010.Roadway Appurtenances, G2020.Parking Lot Appurtenances, G2030.Pedestrian Paving Appurtenances	
040.Seating	
050.Landscaping	
UBSTRUCTURE, B.SHELL, C.INTERIORS	
UBSTRUCTURE, B.SHELL, C.INTERIORS	
D.Foundations, A20.Basement Construction, B10.Superstructure, B20.Exterior Enclosure, C10, Interior Con	istruction, et
D.Foundations, A20.Basement Construction, B10.Superstructure, B20.Exterior Enclosure, C10, Interior Con	struction, etc
D.Foundations, A20.Basement Construction, B10.Superstructure, B20.Exterior Enclosure, C10, Interior Con	struction, etc
20.Roof Construction.Precast Concrete, B1020.Exterior Wall Construction.Precast Concrete	
UBSTRUCTURE, B.SHELL, C.INTERIORS	
D.Foundations, A20.Basement Construction, B10.Superstructure, B20.Exterior Enclosure, C10, Interior Con	istruction, etc
Exterior Enclosure, C10, Interior Construction	
Exterior Enclosure, C10, Interior Construction	
Exterior Enclosure, C10, Interior Construction+G2	
HELL, C.INTERIORS	
10.Structural Steel	
10.Steel Floor Deck	
010.Metal Stairs and Ladders	
10.Handrails and Railings	
HELL, C.INTERIORS	
010.Ornamental Stairs	· · · · · · · · · · · · · · · · · · ·
010.Fabricated Spiral Stairs	-
HELL, C.INTERIORS, E. EQUIPMENT AND FURNISHINGS	
10.Finish Carpentry	
030.Fittings, E2010.Fixed Furnishing	
030.Fittings, E2010.Fixed Furnishing 010.Wall Paneling	

B2010.Exterior Insulation and Finish System (EIFS)
B3010.Shingles and Roofing Tiles
B2010.Siding Panels
B2010.Siding
B,SHELL
B3010.Membrane Roofing
B3010.Built-up Bituminous Roofing
B3010.Sheet Metal Roofing
B3010.Roof Specialties and Accessories
B3010.Expansion Joint Assemblies
D.SERVICES .
B1010.Floor Construction Fireproofing, B1020.Roof Construction Fireproofing
B1010.Floor Construction Fireproofing, B1020.Roof Construction Fireproofing
B1010.Floor Construction Firestopping, B1020.Roof Construction Firestopping
B2020.Exterior Windows, B2030.Exterior Doors, C1010.Interior Windows, C1020.Interior Doors
B.SHELL, C.INTERIORS
B2030.Wood Doors, C1020.Wood Doors
B2030.Large Exterior Special Doors, B2030.Other Exterior Doors
C1020.Access Doors and Panels
C1020.Folding Doors and Grilles
B2030.Large Exterior Special Doors
B.SHELL
B2030.All Glass Entrances and Storefronts
B2030.Automatic Entrance Doors
B2030.Revolving Entrance Doors
B2030.Balanced Entrance Doors
B2020.Windows
B2020.Aluminum Windows
B2020.Wood Windows
B3020.Skylights
D5020.Interior Lighting, D5030.Communication and Security
C.INTERIORS
C3030.Ceiling Finishes
A2020.Lath and Plaster
C2020.Gypsum Plaster
C.INTERIORS
C2020.Ceramic Tile, C3010.Ceramic Tile, C3020.Ceramic Tile, C3030.Ceramic Tile
C2020.Quarry Tile, C3010.Quarry Tile, C3020.Quarry Tile, C3030.Quarry Tile
C.INTERIORS, C3030.Ceiling Finishes
C3030.Acoustical Ceilings
C.INTERIORS, C2020.Stair Finishes, C.3020.Floor Finishes
C2020.Stair Finishes, C.3020.Floor Finishes
C2020.Marble Flooring, C3010.Marble Flooring, C3020.Marble Flooring, C3030.Marble Flooring
C2020.Wood Flooring, C3010.Wood Flooring, C3020.Wood Flooring, C3030.Wood Flooring
C2020.Carpet Flooring, C3010.Carpet Flooring, C3020.Carpet Flooring, C3030.Carpet Flooring
C2020.Carpet Tile, C3010.Carpet Tile, C3020.Carpet Tile, C3030.Carpet Tile
C.INTERIORS, C3010.Wall Finishes
C3010.Interior Wall Painting, C3020.Floor Painting/Topping/Traffic Coating, C3030.Interior Ceiling Painting
F.SPECIAL CONSTRUCTION AND DEMOLITION

C.INTERIORS, C1030.Visual Display Boards
B.SHELL, B2010.Exterior Louvers, Grilles, and Screens
C1030.Sevice Walls
B1010.Ramps, B2030.Exterior Steps and Ramps, C1010.Stair Construction
B3010.Manufactured Exterior Specialties
G2040.Exterior Signs
C1030.Interior Identifying Signage, G2040.Exterior Signs
C1030.Portable Posts and Railings
C1030.Lockers
D.SERVICES, D40.Fire Protection
C.INTERIORS, C1010.Partions
E2020.Portable Partitions, Screens and Panels
C1030.Telephone Specialties
C1030.Toilet, Bath and Laundry Accessories
C1030.Bath Accessories
E.EQUIPMENT AND FURNISHINGS
E1010.Security and Vault Equipment
E1020.Theater and Stage Equipment
E1020.Audiovisual Equipment
E1030.Loading Dock Equipment
D.SERVICES, D20.Plumbing, D2020.Water Supply Piping Systems/Water Supply Equipment
E1090.Food Service Equipment
E1090.Hood and Ventilation Equipment
E2010.Fixed Casework
E.EQUIPMENT AND FURNISHINGS, E20, Furnishings
E2010.Fixed Sculptures
E2010.Fixed Casework
E2020.Bath Furnishings
E2020.Bedroom Furnishings
F.SPECIAL CONSTRUCTION AND DEMOLITION
E1090.Food Service Equipment, E2010.Kitchen Casework, E2020.Furniture and Accessories
D3010.Storage Equipment
A.SUBSTRUCTURE, A1030.Subdrainage Systems
D5030.Security Access and Surveillance
D5030.Detection and Alarm Fire Alarm
D4010.Fire Protection Basic Materials and Methods
D.SERVICES, D10.Conveying D1090.Dumbwaiters
D1010.Elevators and Lifts
D1010.Hydraulic Passenger Elevators
D1010.Elevators and Lifts
D2090.Other Plumbing Systems, E1010.Package Transfer Units
D.SERVICES, D10.Conveying, D1090.Cranes/Hoists
D.SERVICES, D30 Heating, Ventilating, and Air Conditioning (HVAC)
D30xx.Equipment Insulation
D.SERVICES
D2020.Valves
D20xx.Plumbing Pumps, D30xx.Pumps, D40xx.Pumps
D2020.Water Supply Piping Systems

(

D2030.Waste and Vent Piping	
D2040.Rain Water Drainage Piping Systems	,
D30xx.Distribution Piping	
D2090.Compressed Air Systems	
D.SERVICES, D20.Plumbing Systems	
D2010.Plumbing Fixtures	
D.SERVICES, D3020.Heat Generation	
D3020.Heating Boilers and Accessories	
D.SERVICES, D3030.Refrigeration	
D3030.Refrigerant Condensing Units	
D.SERVICES, D30 Heating, Ventilating, and Air Conditioning (HVAC)	
D30xx.Auxiliary Equipment	
D3030.Heat Pumps	
D3050.Humidifiers, D3050.Dehumidifiers	
D3050.Terminal and Packaged Units	
D3040.Air Distribution Systems	
D3040.Ducts	
D3040.Fans	
D3040.Air Outlets and Inlets	
D.SERVICES, D3060.HVAC Instrumentation and Controls	
D.SERVICES, D50.Electrical	· · · · · · · · · · · · · · · · · · ·
D.SERVICES, D5010.Electrical Service and Distribution, D5020.Lighting and Branch Wiring	·
D5020.Wiring Devices	
D.SERVICES, D50.Electrical	
D5010.Motor Control Centers, D5090.Other Electrical Systems	
D.SERVICES, D5020.Interior Lighting/Exterior Lighting, G4020.Site Lighting	· · · · · ·
D5020.Exterior Luminaires	
D5020.Emergency Lighting	
D.SERVICES, D5030.Communication and Security	
D5030.Voice and Data Systems	
D5030.Voice and Data Systems	
D5030.Public Address and Music Systems	
D5030.Other Communications and Security	
D5030.G4030.Broadcast Transmission and Reception Equipment	
D.SERVICES, D5030.Communication and Security	
D.SERVICES, D30 Heating, Ventilating, and Air Conditioning (HVAC), D50.Electrical	
D3060.HVAC Instrumentation and Controls, D5010,Motor Control Centers, D5090.Other Electrical Systems	
D3060.Eneergy Management and Conservation Systems	
D3040.HVAC Distribution	

	ď	_				•	•		
Facility Name			# of Levels	-		<u> </u>	Element not present	n/a	
BuildingCode	ode E4000300310		Average Building Height FT	12		0	0 to 5%	S	
Agency	Historical Society		Perimeter LF	1,040		L CO	5 to 10%	4	
AgencyCode	ode E40		Length LF	200		1 ~	10 to 25%	₆	
Location	tion 2609 County Road 76, Grand Rapids, MN 55744		Width LF	20		1 8	25 to 50%	2	
Zip, First3	557		Footprint SF	10,000		<u> </u>	>50%	-	
County	Ajui	·	Building Gross SF	10,000		4			
Year Built	ulit 2011	,		į	-				
Date Surveyed	yed Friday, March 01, 2013		BUILDING CONSTRUCTION DESCRIPTION						
Surveyor	yor Joe Black		Sectioned concrete tunnel using CMU block for sep	aration walls, pair	ited finishes liability systems. No other power HVA	Or plumbin	a se conved by adjace		
Cost Model Category	ory Tunnel	M03	buildings. Waterproofing system provided at exteri	r as below grade	buildings. Waterproofing system provided at extend as below grade.		do ocused by aujalon	=	
WBS Code	Level 3 Title	Present	eve 4 5 Title	Cost ID		Quantity or	1	Condition	
A. Substructure			ANI 0 14 10 27	2000	- And	ed Served	OUIC OF MEASURE	Kating	Notes
A10	Foundations								
A1010	Slandard Foundations	şê,	Standard Foundations: Standard Model	M03-A1010-01	Continous strip footings at exterior walls, 16 foot exc	10,000	Building Footprint SF	2	A1010 Notes:
A1020	Special Foundations	ş	Special Foundations: Standard Model		Not expected	٠	Building Footprint SF	n/a	A1020 Notes:
A1030	Sab-on-Grade	,¥e₃	Slab-on-Grade: Standard Model	M03-A1030-01	Cast-in-place, 8-inch concrete slab	10,000	Building Footprint SF	5	A1030 Notes:
A20	Basement								
A2020	Basement Wall Structures	Yes	Basement Walls: Standard Model	M03-A2020-01	Assume 12 Inch thick concrete walls	10,000	Basement Area SF	n/a	AZDZO Notes:
B. Structure and Shell									
810	Superstructure								
B1010	Elevated Floor Structures	운	Floor Construction: Standard Model		None	•	Elevated Floors SF	B/A	B1010 Notes:
B1020	Roof Structural System	Yes	Roof Construction: Stendard Model	M03-B1020-01	Flat 10-inch thick stab, 20 foot bay, 175PSF deadloa	10,000	Building Footprint SF	5	B1020 Notes:
820	Exterior Enclosure								
B2010	Exterior Walls	문	Exterior Walls: Standard Model		Not Expected	•	Building Gross SF	4	B2010 Notes:
B2020	Exterior Windows	Š	Exterior Windows: Standard Model		Not Expected		Building Gross SF	n/a	B2020 Notes:
82030	Exterior Doors	No	Exterior Doors: Standard Model		Not Expected	•	Building Gross SF	9	B2030 Netes:
B30	Roofing								
B3010	Roof Coverings	Yes	Roof Goverings: Standard Model	M03-B3010-01	Waterproofing system including protection board and	10,000	Building Footprint SF	2	B3010 Notes:
C. Interiors									
010	Interior Construction								
C1010	Partitions	Yes	Partkions: Standard Model	M03-C1010-01	Single CMU block demising well separating utilities fr	10,000	Finished Area SF	ĸ	C1010 Notes:
C1020	Interior Doors	Yes	Interior Doors: Standard Model	M03-C1020-01	6x7 double doors, aluminum stonefront at each segm	10,000	Finished Area SF	5	C1020 Notes:
C1030	Fithe	Yes	Fittings: Standard Model	M03-C1030-01	Handralis - vary - assume 1 rail entire length	10,000	Finished Area SF	n/a	C1030 Notes:
C20	Stairs/Fire Escapes	į							
C2010	Stair Construction	ક્ર	Stair Construction: Standard Model		Not expected - part of attached building	-	Building Gross SF	n/a	G2010 Notes:
030	Interior Finishes					Ī	•		
C3010	Wals	Yes	Wall Finishes: Standard Model	M03-C3010-01	Painted in public areas, bare concrete in utility area	10,000	Finished Area SF	3	C3010 Notes:
C3020	Fibors	Š	Floor Finishes: Standard Model		Exposed concrete	,	Finished Area SF	2	C3020 Notes:
C3030	Cellings	Yes	Ceiling Finishes: Standard Model	M03-C3030-01	Painted in public areas, bare concrete in utility area	10,000	Finished Area SF	2	C3030 Notes:
D. Services									
010	Conveying Systems				•				
D1010	Elevators and Lifts			:					
D1010.100	Elevators and Lifts	ž	Elevators: Standard Model		Not Expected		# of Units	2	D1010.100 Notes:
Form: _ Last Rev	Form: _FCA Model (09 Mar 2013)-master Last Roviesci, 03-22-12								Sureyor Indiana.
									-

				\ 	Ĉ				(
Facility Name	300310: MAINTENANCE BUILDING		# of Levels	1		<u> </u>	Element not present	n/a	
BuildingCode	E4000300310		Average Building Helght FT	12		5	0 to 5%	ıc.	
Agency	Historical Society		Perimeter L.F	1,040		15.	5 to 10%	4	
AgencyCode	, E40		Length LF	909		8	10 to 25%	8	
Location	2609 County Road 76, Grand Rapids, MN 55744		Width LF	SS		25	25 to 50%	2	
Zip, First3	557		Footprint SF	10,000		<u>X</u>	>20%	-	
County			Bultding Gross SF	10,000		J			
Year Built	2011								
Date Surveyed	Friday, March 01, 2013		BUILDING CONSTRUCTION DESCRIPTION			-			
Surveyor	Joe Black		Sectioned concrete tunnel using CMU block for sep.	aration walls, paint	ed finishes, lighting systems. No other power, HVAC o	or plumbing	as served by adjacent		
Cost Model Category	Tunnes	M03	buildings. Waterproofing system provided at extern	or as below grade.	buildings. Waterproofing system provided at exterior as below grade.	•			
WBS Code	Leyel 3 Title	Present Yes/No	Level 4/5 Title	Cost ID	Quan Description Area 5	Quantity or Area Served	Unit of Measure	Condition	Notes
D1010.200	Elevators and Lifts	운	Lifts: Standard Model						D1010,200 Notes:
020	Plumbfrig								
D2010	Plumbing System and Fixtures	No	Plumbing System and Fotures: Standard Model		Not Expected	•	Area Served SF	6	D2010 Notes;
D2020	Domastic Hot Water	No	Domestic Hot Water: Standard Model		Not Expected	 -	Area Served SF	4	D2020 Notes:
D2040	Rain Water Drainage	No	Rain Water Drainage: Standard Model		Not Expected	•	Building Footprint SF	n	D2040 Notes:
D30	HVAC								
D3010	Energy Supply	8	Energy Supply: Standard Model		From adjacent buildings	-	Building Gross SF	n/a	D3010 Notes;
D3010,700	Energy Supply	No	Solar Energy Supply: Standard Model			1	Area Served SF		D3010.700 Notes:
D3010.800	Energy Supply	N _O	Wind Energy Supply. Standard Model			'	Area Served SF	n/a	D3010.500 Notes:
D3010.900	Energy Supply	Š	Geothermal Heating/Cooling Supply: Standard Model			-	Area Served SF	n/a	D3010.900 Notes:

esent va	ď	4	6	2	-				i adianasi) enjacent	Condition	B/2	SF	ISF 3 D3030 Notes:		SF 3 - D3040.100 Notes:	SF 3 D3040.200 Notes:		SF 2 D3050.100 Notes;	SF 2 D3050,200 Notes:	SF 2 D3060 Notes:		SF 4 D4010 Notes:	SF 4 D4020 Notes:	[Ser 4 Updig Notes:	. e	2 4	-			sSF 3 E1010 Nates:		E 6	n n	m m m	w w 4	n n n 4 n	0 0 0 4 0	0 0 0 0 0	0 0 0 4 0 0 4
Etement not present	0 to 5%	5 to 10%	10 to 25%	25 to 50%	>20%				rd bosons as confirm	or post no see Running	or link of Maseura		- Area Served SF	- Area Served SF		- Area Served SF	- Area Served SF		- Area Served SF	- Area Served SF	- Area Served SF		00 Area Served SF	- Area Served SF	L	DO Building Gross SF		Area Served SF				- Building Gross SF		Building Gross	Building Gross SF	Building Gross Si Building Gross Si Ansa Served SF	Building Gross Si Building Gross Si Area Served SF Area Served SF	Building Gross Si Building Gross Si Area Served SF Area Served SF Area Served SF	Building Gross Building Gross Area Served Area Served Area Served	Building Gress Si Building Gress Si Area Served SF Area Served SF Area Served SF	Building Greas Si Building Greas Si Area Served SF Area Served SF Area Served SF Area Served SF
				•					MAR. or rolling		Quantity or												10,000			000,01						-	_	_							
							•		the finishes liabilities externs. No other now		Description												Ordinary hazard - one floor, 10,000 SF	Not expected		Total mind distribution within and florescent well mount	Part of the second seco														
-	12	1,040	200	20	10,000	10,000			naration walls, pair	ior as below grade	Cost ID												M03-D4010-01		200 0000	MD3-D5D20-04								_							
# of Levels	Average Building Height FT	Perimeter LF	tength LF	Widh LF	Footprint SF	Building Gross SF		BUILDING CONSTRUCTION DESCRIPTION	Sectioned concrete tunnel using CMU block for ser	buildings. Waterproofing system provided at exterior as below grade.	Level 4 / 5 Title		Fireplaces: Standard Model	Central Plant Cooling: Standard Model		Distribution Systems, Heat: Standard Model	Distribution Systems, Cooling: Standard Model	:-	Cooling Condenser Addded to AHU: Standard Model	Terminal and Packaged Units: SubcatagoryOption2	Controls: Standard Mode?		Sprinklers; Standard Model	Standpipes: Standard Model	Floretrical Canadra and Dietribusion: Chandrad Madel	Lichting and Branch Winner: Standard Model	Communication/Security/Fire Alarm: Slandard Model	Emergency Power: Standard Model			Commercial Equipment: Standard Model	Institutional Foreignerd Stephent Model		ional a mental and the manager of		Overhead Cranos: Slandard Model	Overhead Cranes: Slanderd Model Truck Weight Scales: Standard Model	Overhead Cranes: Standard Model Truck Weight Scales: Standard Model Boat Lifts: Standard Model	Overhead Cranos: Slandard Model Truck Weight Scales: Slandard Model Boat Lifts: Standard Model	Overhead Cranes: Standard Model Truck Weight Scales: Standard Model Boat Lifts: Standard Model Food Senvice Equipment: Standard Model	Overhead Cranes: Standard Model Truck Weight Scales: Standard Model Boat Lifts: Standard Model Food Service Equipment: Standard Model Residential Equipment: Standard Model
										моз	Present Yes/No	o _N	No	No		ş	ž		Š	2	Š		П	S.	, a	T			1		Š	o _N				7					
الانانانانان Maintenance Building	E4000300310	Historical Society	E40	2609 County Road 76, Grand Rapids, MN 55744	557		2011	Friday, March 01, 2013	Joe Black	Tunnel	Level 3 Title	Central Plant Heating	Central Plant Heating	Central Plant Cooling	Distribution Systems	Distribution Systems	Distribution Systems	Terminal and Packaged Units	Terminal and Packaged Units	Terminal and Packaged Units	Controls	Fire Protection	Sprinklers	Standpipes	Electrical Flactical Sarvice and Distribution	Lighting and Branch Winted	Communication/Security/Fire Aterm	Emergency Power	100	Equipment	Commercial Equipment	Institutional Equipment			Vehkular Equipment	Vehlculer Equipment Vehlculer Equipment	Vehicular Equipment Vehicular Equipment Vehicular Equipment	Vehicular Equipment Vehicular Equipment Vehicular Equipment Vehicular Equipment	Vehiculer Equipment Vehiculer Equipment Vehiculer Equipment Vehiculer Equipment Other Equipment	Vehicular Equipment Vehicular Equipment Vehicular Equipment Vehicular Equipment Other Equipment Other Equipment	Vehicular Equipment Vehicular Equipment Vehicular Equipment Vehicular Equipment Other Equipment Other Equipment Other Equipment
Facility Name	BulldingCode	Agency	AgencyCode	Location	Zip, First3	County	Year Built	Date Surveyed	Surveyor	Cost Model Category	WBS Code L	D3020	D3020.300	D3030	D3040	D3040.100	D3040.200	03050	D3050.100	D3050.200	D3060		D4010	4020	D5010	D5020	D5030	D5090	E. Equipment and Furnishings	E10 E	E1010	1000			E1030	E1030 E1030.100	E1030 E1030.200	E1030 E1030,100 E1030,200 E1030,300	E1030 E1030.100 E1030.200 E1030.300	E1030 E1030.300 E1030.300 E1090.300	E1030 E1030.100 E1030.200 E1030.300 E1090 E1090.300

Find Lands Find
Perfection Recognition (1967) 1240 124
Petrint bir
Continue Continue
Protection No. Protection of Control of
Professional Control
Building Gross SF 10,000
EUILIDING COMSTRUCTION DESCRIPTION Mids EUILIDING COMSTRUCTION DESCRIPTION
Protection Pro
Present Pres
Present Present Condition Co
Present Pres
nt No Practicular Standard Model After Served SF 4 nt No Seating Standard Model - After Served SF 4 nt No Seating Standard Model - After Served SF 3 nt No Seating Standard Model - After Served SF 3 nt No Seating Standard Model - After Served SF 3 nt No Seating Standard Model - After Served SF 7 nt No Pre-Engineered Structure Standard Model - After Served SF 7 nt No Pabor Structure Standard Model - After Served SF 7 nt No High School OymMuldis-purpose Room - After Served SF 7 nt No High School OymMuldis-purpose Room - After Served SF 7 nt No Additionar Standard Model - After Served SF 7 nt No Additionar Standard Model - After Served S
rit No Fain Hatchany/Concrete Troughst: Standard Model Anna Served SF 4 Learn Standard Model Anna Served SF 4 Learn Tower No Seating: Standard Model - Anna Served SF 9 Learn Tower No Seating: Standard Model - Anna Served SF 9 Learn Tower No Seating: Standard Model - Anna Served SF 7 Learn Tower No Seating: Standard Model - Haghill-Profit No Learn Tower No Per-Engineered Structure - Tower Standard Model - Haghill-Profit No No Per-Engineered Structure - Standard Model - Anna Structure - Tower Standard Model - Anna Structure - Tower Standard Model - Anna Structure - Tower Structure - Tower Standard Model - Anna Structure - Tower - Tower Structure - Tower Structure - Tower - Tower - Tower -
rith No Fish HatbhonyConcrete Trughts: Standard Model - Area Sorved SF 4 uve-Tower No Seating: Standard Model - + # of Seating 2 uve-Tower No Seating: Standard Model - + # of Seating 2 uve-Tower No Size: Standard Model - + # of Seating 7 olist No Pre-Engineered Structure - Tower: Standard Model - + # of Seating 7 olist No Size: Standard Model - - + # of Seating 7 olist No Febric Structure: Standard Model - - - - - Area Sarved SF - - n No High School Law Composition Operators Standard Model -
We Seating: Standard Model - Area Served SF 3 Ure-Tower No Seating: Standard Model - # of Seets 2 Cold Size: Standard Model - HeightlF r/a No Pre-Rebricator Variat Tolles: Standard Model - HeightlF r/a n No Pre-Rebricator Variat Tolles: Standard Model - Area Sarvad SF r/a n No High School Cym/Multi-purpose Room - Area Sarvad SF r/a n No Australium: Standard Model - Area Sarvad SF r/a n No Cold Storage Rooms: Standard Model - Area Sarvad SF r/a n No Cold Storage Rooms: Standard Model - Area Sarvad SF r/a
No Seating: Standard Model Area Served SF 3 ure-Tower No Pre-Engineered Structure - Tower: Standard Model - HelghILF n/a noiler No Stear: Standard Model - HelghILF n/a noiler No Fabric Structure: Standard Model - Footprint SF n/a noiler No High School Gymraklur - Area Sarved SF n/a noiler No High School Lenel - Composition Gymraklur - Area Sarved SF n/a no No Authorities Standard Model - Area Sarved SF n/a no No High School Lenel - Composition Gymraklur - Area Sarved SF n/a no No Authorities Standard Model - Area Sarved SF n/a no No Authorities Standard Model - Area Sarved SF n/a
No Seating: Standard Model - Ansa Served SE 3 ure-Tower No Pre-Engineered Structure - Tower: Standard Model - Height IE r/a n No Pre-Engineered Structure - Tower: Standard Model - Height IE r/a n No Pre-Engineered Structure - Tower: Standard Model - Height IE r/a n No Pre-Engineered Structure - Tower: Standard Model - Proprint IS - Real Structure - Tower: Standard Model - Area Sarved SF r/a n No Heigh School GymfMulti-purpose Room - Area Sarved SF r/a n No Heigh School GymfMulti-purpose Room - Area Sarved SF r/a n No Heigh School GymfMulti-purpose Room - Area Sarved SF r/a n No Heigh School GymfMulti-purpose Room - Area Sarved SF r/a n No Heigh School GymfMulti-purpose Room - Area Sarved SF r/a
ure-Tower No Pre-Engineered Structure - Tower: Standard Model - Height LE r/a Died tower No Siesz Standard Model - Height LE r/a Died tower No Pre-Engineered Structure - Standard Model - Footprint SF r/a Died tower No Pearlor Structure - Standard Model - Footprint SF r/a Died tower No Elementary School CymMudit-purpose Room - Area Sarved SF r/a Died tower No High School Lowel - Composition Cymmeskinn - Area Sarved SF r/a Died tower No Aukilkritim: Standard Model - Area Sarved SF r/a Died Storage Rooms: Standard Model - Area Sarved SF r/a
ure - Tower No Pre-Engineered Structure - Tower: Standard Model - HeightLF r/s cliet No Sixos: Standard Model - Volume - Volume - Volume - r/s cliet No Pre-Fabricatod Vault Toilets: Standard Model - Footprint SF r/s n No Fabric Structure: Standard Model - Area Served SF r/s n No High School GymMulti-purpose Room - Area Served SF r/s n No High School Lavel - Competition Gymaskim - Area Served SF r/s n No Auditorium: Standard Model - Area Served SF r/s n No Cold Storage Rooms: Standard Model - Area Served SF r/s
uno - Tower No Pre-Engineered Structure - Tower: Standard Model - HeightLF n/6 olat No Sisa:: Standard Model - Volume - Volume - r/6 n No Fabric Structure: Standard Model -
Siber: Standard Model No Siber: Standard Model - HeightLF n/o Vault Tolot No Short: Standard Model -
Value No Par-Fabrication Value of Model Pare Standard Model Pare Sta
Vaul Toliat: No Feabric Structure: Standard Model - Froughtint SF In/a uscrion No Feabric Structure: Standard Model Road School GymAMulti-purpose Room - Area Sarved SF In/a struction No High School Lavel - Composition Gymnashm - Area Sarved SF In/a struction No Auditorium: Standard Model - Area Sarved SF In/a struction No Cold Stonge Rooms: Standard Model - Area Sarved SF In/a
ucriton No Elementary School GymMulti-purpose Room - Area Sarved SF Infa struction No Elementary School Gymnaskm - Area Sarved SF Infa struction No Auditorium: Standard Model - Area Sarved SF Infa struction No Cold Storage Rooms: Standard Model - Area Sarved SF Infa
struction No Elementary School GymufMulti-purpose Room - Area Sarved SF n/a struction No Auditorium: Standard Model . Area Sarved SF n/a struction No Auditorium: Standard Model . Area Served SF n/a struction No Cold Storage Rooms: Standard Model . Area Served SF n/a
struction No High School GymMulti-purpose Room - Area Sarvad SF r\range struction No Auditorium: Standard Model - Area Sorved SF r\range struction No Auditorium: Standard Model - Area Sorved SF r\range
struction No High School Lewel - Composition Gymnasium - Area Served SF n/a struction No Auditorium: Standard Model - Area Served SF n/a struction No Cold Storage Rooms: Standard Model - Area Served SF n/a
struction No Auditorium: Standard Model - Area Served SF Inla
struction No Cold Storage Rooms: Standard Model - Area Served SF n/a
No Aquitor Fractities: Standard Model
Special Facilities No Ice Rinks: Slandard Model F1040.300 Notes:

Facility Name	e E	ą	S. MAINTENANCE BUILDING	# of Levels
BuildingCode	aCode	E4000300310	0)	Average Building Heigh
*	Agency	Historical Society	Apple	Perimeter LF
AgencyCode	Code	E40		Footprint SF
g	Lpcation,	2609 County	2609 County Road 76, Grand Rapida, MN 55744	Building Gross SF
'dZ	Zp, First3	292		
J	County			
You	Your Buff	2011		
Date Surveyed	pakav	Friday, March 01, 2013	h 01, 2013	
Su	Surveyor	Joe Black		
Cost Model Category	hanne	Turnel		5

-	g Height FT 12	1,040	10,000	SF 10,000
# of Levels	Average Building Height FT	Perimeter LF	Footprint SF	Building Gross SF

Element not present	n/a	*
0 to 5%	\$	%2
5 to 10%	*	10%
10 to 25%	8	33%
25 to 50%	2	%92
×20%	1	100%

Principle Prin														
Content Cont						Use Raw or Factored Costs?	Raw	USER ENTER HERE						
Code						Location Factor	1.00	County missing from buildings list; enter on MM Buildings worksheet	folings list; enti	ar on MN But	dings works.	100		
						Historic Factor	1.10	USER ENTER HERE	*L	\$ 110.38 \$ 1,103,808 \$ 110.36 \$117,115	1,103,808	\$ 110.36	\$117,115	
Control 2011 Control 2012 Cont			ļ			Markup %	80:08 *	USER ENTER HERE		A4 COSTS SA	Markup	WIENOUK PE	etors of	
			www.	evel 415 Title	Cost	Description	Quantity or Area Served	Unit of Memore	Condition Us	Unit Cost Caragory	CRV \$	Z×	Catagory DM \$	Notes
	A. Substructure													
	A10	Foundations												
VOX.000 Special Foundation Type Special Foundation No. of Expenditure Control Foundation	A1010	J Foundations	$\overline{}$	Standard Foundations: Standard Is	0 M03-A1018-01	Continous strip toolings at exterior walfs, 18 tool exc.		Building Footprint SF	2	\$ 17.75 \$ 177,500	177,500	3%	\$ 3,550	\$ 3,550 A1010 Notes:
	A1020		1	Special Foundations: Standard Mo	3	Not expected		Building Footprint SF	Ē			\top		A1020 Notes:
December of the Section of Sect	A1030		,E	Sint-on-Grade: Standard Model	M03-A1030-01	Cest-in-piece, 8-inch concrete stab	10,000	Building Footprint SF		\$ 14.65 \$ 145,500	145,500	T	\$ 2,910	\$ 2,810 A1030 Notes:
	25	- I							1		1	1		
The control of the	A2020	ent Wal Studium	ļ	American Welfs: Standard Model	M03-A2020-01	Assume 12 Inch thick concrete wells	10,000	Basement Area SF	£	\$ 28.94 \$ 289,800	289,500	*5		\$ - A2020 Notes:
			1						1					
	B Strikerine the Sue													
	81010	or Structures		Nor Construction: Standard Mode		None	٥	Deveted Floors SF	55		•	*6	•	B1010 Notes:
Extension Content of Particular Content of Parti	81020		8 %	Roof Construction: Standard Moder	M03-81020-01	Part 10-Inch thick slab, 20 foot bay, 175PSF deadlor		Building Footprint SF	T	15.85	158,500		B1.0	\$ 3,170 B1020 Notes:
DODIO DE Caracio Virtuales No. Ecate Virtuale	920								1			1	1	
NODE Enterior Virolome No. Ecarbon Vicone No. Ecarbon Conc. Standard Model Mod. Equicated 10.00 DODIO Reader Concerning Yea France Doors Standard Model Mod. Equicated No. Ecarbon Concerning 10.00 DODIO Predictor Predi	B2010			Science Walls: Standard Model		Not Expected		Building Gross SF	7		•	10%		B2010 Notes:
	B2020			Sterior Windows: Standard Model		Not Expected	0	Building Gross SF	s ele					B2020 Notes:
Participa Part	B2030		ž	starior Doors: Stendard Model		Not Expected	a	Building Gross 5F	17		•	T		B2030 Notes:
1900 Particle Contribution Train Particle Contribution Train Particle Contribution Mode Cont												1		
	010	Soverings	, g	loof Coverings: Standard Model	M03-B3010-01	Weterproduce and and and an analysis of the production bear and an		Ruilding Footpring SF	2 8	\$ 8.05 \$ 86.000	86.900	75%	\$ 64.950	25% \$ 64.950 RS010 Nove:
			1						٦.					
10000 President County County Year President County County No. 2,1010-01 Stand County County President County County County County President County	C, britariors													
1000 Filtrages Year Petrops Standard Model MAG-C1000-01 Petrops Standard Model MAG-C1000-01 Petrops Standard Model MAG-C1000-01 Petrops Standard Model MAG-C1000-01 Petrops Standard Model Petrops Standard Model MAG-C1000-01 Petrops Standard Model Pe	G1010			'estitora: Standard Model	M03-C1010-01	Single CMU block demissing well reparation utilities		Finished Arms SF	50	\$ 502 \$	\$ 50.150	ž	1 003	S 1.003 C1010 Notes:
2000 Filtages Year Patrops Standard Model MAD-C1000-01 Hendrals - vary - seasons 1 rad matter largeh. 10,000 2010 Standarfor Enabases Yea Value Fishbase Standard Model MAD-C1000-01 Hendrals - vary - seasons 1 rad matter largeh. 10,000 2010 Walks Year Fishbase Standard Model MAD-C1000-01 Period of popula seas, been concrete in calling were 1, period of popula seas, been concrete in calling	G1020			Herfor Doors: Standard Model	M03-C1020-01	Dr.7 double doors, shursham storeboard or each secon	1	Finished Ave. SF	\top		14500	T		C1020 Notes:
State Stat	0000		7	Winner Shandard Model	TO COMPONE	1			\top		3			
2020 Pearls Year Wall Friedbare Standard Model Mode Expected - pearl of establishing bridging were a concrete in calling were and concrete in calling were an			•	and the common section.	100000000000000000000000000000000000000		NAME OF THE PERSON	To pay poutsuit	┪	- 1				Cross Rass:
	23,000								r		-	Г		
Section Wideh Month Mo	C2010		ę.	Stair Construction: Standard Mode		Not expected a part of withched building	٥	Building Gross 8F	4	•	-	*		C2010 Notes:
2020 Wiele Broad Standard Model Mode Standard Model Model Standard Model	953		-				L					j	İ	
2020 Floors Floors No. Floor Floabuse Standerd Model Expected concrete 0 2020 Cealings Yee Carling Floabus. Standard Model MAD-CEXXXVD-07 Federard in poolitic arrent, been concrete in calling arrent 0 2010 LLD Executor and Lifes No. Carrier Standard Model No. Carrier Expected No. Carrier Expected No. 2020 Carrier Standard Model	0,000		3	Vall Finisher: Standard Model	M03-C3010-01	Painted in public areas, bere concrete in utility area		Finished Area SF		\$ 323 \$ 32333	32,333	33%	\$ 10,670	\$ 10,670 C3010 Notes:
1000 Control Delations Year Caring Deathors: Standard Model MACE Expected in Lutility area 10,000 1001 Life Elevation and Life No No Elevation and Life No No Elevation and Life No No <td>C3020</td> <td></td> <td></td> <td>Toor Finishes: Standard Model</td> <td></td> <td>Exposed concrole</td> <td>•</td> <td>Finished Area SF</td> <td></td> <td></td> <td></td> <td>33%</td> <td></td> <td>C3020 Hotos:</td>	C3020			Toor Finishes: Standard Model		Exposed concrole	•	Finished Area SF				33%		C3020 Hotos:
Digital Elevators and Lils Elevators and Elevators and Lils Elev	C3030			Salling Finishers; Standard Model	M03-C3030-01	Painted in public areas, bare concrete in utility area		Finished Area SF	\$ z	\$ 17.1 \$	17,400	75%	\$ 13,050	\$ 13,050 C3030 Notes:
DOI Develop Springs Develop Springs Develop Page Develop Page Doi Develop Page Doi Develop Page Doi Develop Page Doi Doi Develop Page Doi D. Berrices														
Digit Elevation and Libs Digit		Conversion Systems												
D1010.100 Elevation and Uths Ho Environ Environ Most Expected 0 D1010.200 Elevation and Uths Ho Uth.: Standard Model No Uth.: Standard Model No Expected 0 NO10.200 Parambers System and Patures No Parambers System and Patures No Parambers System and Patures No Parambers System and Patures 0 NO20.00 Domination Health Water No Domination Health Water No Pature Distinguish Model No Pature Distinguish Model No Patures Distinguish Model <	1010	Elevators and Lifts												
DOI 10.12.200 Elevators and Libs No Libs: Standard Modes Not Especiad O O Dominish System and Platenter Standard Modes Not Especiad O O Dominish System and Platenter Standard Modes Not Especiad O O Dominish Modes Dominish Modes	01010.100		<u>۽</u>	Serators: Standard Model		Not Expected	۰	# of Units	2	•	ŀ	¥5	•	D1010.100 Notes:
Physiology Physiology Physiology Physiology System and Plazarer Star Mot Expected Mo	01010200		2	ifs; Standard Model		Not Expected	۰	# of Units				35. 24.		D1010.200 Hotes:
(2010) Phundring Sydmen and Fatures No. Domestic Mod Weet No. Expected 0 2020 Domestic Mod Weet No. Domestic Mod Weet No. Expected 0 2020 Rate Water Draining No. Rate Water Draining No. Rate Symptom 0 0010 Emergy Supply No. Emergy Supply Stopple Standard Model From adjacent Models 0 DS101.700 Emergy Supply No. Standard Models From adjacent Models 0		Phatkies												
7020 Dominatio Hol Water No Dominatio Hol Water No Expected 0 729-0 Rain Water Desirange No Rain Water Desirange No Expected 0 9010 Emergy Supply From adjacent buildings 0 D010,TXD Emergy Supply Stapely Starping 0 D010,TXD Emergy Supply Stapely Starping 0	01020	ng System and Follunes	윤	Yumbing System and Fatures: Sta		Not Expected	·	Area Served SF	6		·	30%	•	D2010 Notes:
120-0.0 Rain Vision Desirings No. Rain Vision Desirings No. Expected No. Expected No. Expected Model No. Expected Model </td <td>02020</td> <td></td> <td>2</td> <td>competite Hot Water: Standard Mo:</td> <td></td> <td>Nat Expected</td> <td>0</td> <td>Area Served SF</td> <td>*</td> <td></td> <td></td> <td>ş</td> <td></td> <td>D2020 Notes:</td>	02020		2	competite Hot Water: Standard Mo:		Nat Expected	0	Area Served SF	*			ş		D2020 Notes:
MMAC Cheegy Supply From adjacent buildings 0 D3016.700 Energy Supply No Sold Energy Supply From adjacent buildings 0	02040			sin Water Drainage: Standard Mo		No Expected	٥	Building Footprint SF				82		D2040 Notes:
0010 Energy Supply No. Energy Supply: Standard Model From adjacent buildings 0 030(0.300 Energy Supply No. Scient Energy Supply: Standard Model 0 0		HYAC										1		
Energy Supply No Scient Energy Supply, Standard Mode	9010	Apthop Ap	£ £	nergy Supply: Standard Model		From adjacent buildings		Building Gross SF	#		<u> </u>	*		DS010 Notes:
	D3010.700			der Energy Supply; Stendard Mox				Area Served SF	**			8		D3010,730 Noses:
Energy Supply No What Energy Supply: Standard Mod	03010.800	Energy Supply	S.	find Energy Supply, Standard Mox			۰	Area Served SF	ş		•	×6		D3010.800 Notes:

Fecility Name	E4. (0: MAINTENANCE BUILDING	**	# of Levels	-
BuildingCode	E4000300310	· < !	Average Building Height FT	12
Agency	Historical Society	•	Perimeter LF	1,040
AgencyCode	E40		Footprint SF	10,000
Locaton	2609 County Road 76, Grand Rapids, MN 55744		Building Gross SF	10,000
Zip, Firet3	295	1		
County		1		
Year Built	2011			
Date Surveyed	Fridey, March 01, 2013			
Sureyor	Joe Black	1		
Cost Model Category	Tunnel	MCC		

2% 10% 33% 75% 100%

				Use Raw or Factored Costs?	Rone	Raw USER ENTER HERE						
				Location Factor	1.00	1.00 County missing from buildings let, enter on MN Buildings worksheet.	dings list; en!	MW GO WAY	Admos worksh	¥		
				Historic Factor	1.10	1.10 USER ENTER HERE	•	\$ \$10.38	\$ 1,103,608 \$	110.36	117,115	
				Merlup %	90'09	60.0% USER ENTER HERE	_	All costs	All costs are flaw costs, without Factors or	vithout Fact	5	
R3 Code Level 3 Title	Present Yes/No Len		Cost 3D Description		Quantity or Area Served	Unit of Measure	Condition 1	Init Cost	Cettegory CRV S	3,	Hegory DM s	
Dod to 900 Energy Supply	2	Geothermal Heating/Cooling Supply				Area Served SF	£			*	· Dage	POD Notes:
Level 3 Title 10000 Energy Supply	No Ge	Present Yes/No Level 4.15 Title No Geoffermet Heating/Cooling Supply	Q.	:	Quantity or Area Served	Unit of M	Sesure Ved SF		Seasure Condition Unit Cost Seasure Reting \$	Condition Unit Cost Category Seasure Reting S CRVS odd SF n/n S S	Scheller Condition Unit Coat Cetegory DM Cameline Refing S CRFVS W S ved Sf nh 5 \$ 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Condition Carlo Carlo

Facility Name	E+	f of Lavels
BuildingCode	E400300310	Average Building Height FT
Agency	Historical Society	Perimeter UF
ApencyCode	E40	Footprint SF
Location	2009 County Road 76, Grand Repids, MN 55744	Building Gross SF
Zip, Firat3	753	
County		Ī
Year Bullt	2011	Γ."
Dede Surveyed	Friday, March 01, 2013	1
Surveyor	Joe Black	ī
Cost Model Calendo	Times	1

Element no	0 to 5%	\$ to 10%	10 to 25%	25 to 50%	¥09×

1,040 1,040 19,000

Element not present	Z-pa	%0
\$ 6 ca 5	ю.	%2
\$ to 10%	•	10%
10 to 25%	3	33%
25 to 50%	2	%9 2
%09×	1	%001

WRS Code					Location Factor	1.00	Oceanity mission from by address list enter on MN By address sunderbeast	Admos lat, o	ntar on M	N Building	workshee	ų		
1983 Code D0020 D0020 D0020 D0020 D0020 D0020							Action of Parameters Assessed							
WES Code D3020 D3030 D3030					Historic Factor	1.1	USER ENTER HERE		\$ 110.34	\$ 1.103	808	10.36 81	17.115	
WB3. Code D3020 D3020 D3030 D3040					Merkup %	80.0%	USER ENTER HERE		M co	otte avra film	v cnete, wk	All costs are flaw costs, without Factors or Markage	5	
D30200 D30200 3000 D30300	Level 3 Title Yealth	<u> </u>	Level 4/5 Title	Coef ID	Description	Quantity or Area Served	Unit of Measure	Condition Unit Cost Category	Unit Cos	Cales		15 H	Catagory	
D3020.300 D3030	end Heading	8	ing: Standard Mox			-		ş			-			D3020 Notes:
03030	Central Plant Heading		Freplaces: Standard Model			۰	Avea Served SF	ş				36		D3020.300 Notes:
D3040	Central Plant Cooling													
	Distribution Systems	l												
03040.100	Distribution Systems No	ž	Distribution Systems, Heat, Standard			۰	Area Served SF	e	<u>.</u>			33% \$		D3040.100 Notem;
D3040.200	Distribution Systems No	å.	Distribution Systems, Cooling: Stand			۰	Area Served SF	r				33% \$		D3040,200 Notes:
03050	Terminal and Packaged Units											1		
D3050.100	Terminal and Packaged Units No		Cooling Condenser Addded to AHU:				Area Served SF	2				75% \$	٠	D3050.100 Notes:
D3050.200	Terminal and Packaged Units	T _e	minel and Packaged Units: Subc			۰	Area Served SF	~				25% \$		D3050 200 Notes;
03060	Controls	8	Controls: Standard Model			0	Area Served SF	2	. \$			\$ 75%		D3080 Notes:
D40	Fire Protection													
D4010	Sprinkers Yes	\neg		M03-D4010-01	Ordinary hazard - one floor, 10,000 SF	10,000	Area Served 5F	٠	£ 4.73	4.73 \$ 47	47,300 10	10% S	\$ 4.730 D4	D4010 Notes:
D4020	Standphote		Standpipee: Standard Model		Not expected	-	Area Served SF	•	- \$,	s %01		D4026 Notes:
990	Electrical													
05010	Electrical Service and Distribution	Elec	Electrical Service and Distribution; S M03-D5010-01	03-D5010-01	Pole mounted writch	10,000	Building Gross SF	*	44.0 \$		7,725	10%		773 DSD1D Notes:
D5020	Lighting and Branch Wäring Yes		Lighting and Branch Wiring: Stander M03-D5020-01	03-D5020-01	Limited distribution witing and florescent well mount	10,000	Building Gross SF	ę	5 3.78	3.73 \$ 37.	37,300 3:	33% \$	\$ 12,309 D5	DS020 Notes:
D5030	Communication/Security/Fire Alarm		mmunication/Security/Fire Alarm:				Area Served SF	п	· •			33% 8		DS000 Notes:
D2080	Emergency Power		Emergency Power: Standard Model			۰	Area Served SF	•				10% \$		D5090 Notes:
E. Equipment and Furnishings	Mass													
E10	Equipment													
E1010	Conversable Equipment		Commercial Equipment: Standard M			۰	Building Groun SF	r	•		* -	33% \$		E1010 Notes:
E1020	Instructional Equipment	\neg	Institutional Equipment: Standard M			0	Building Gross SF	6				33% \$	•	E1020 Notes:
£1030	Vahkular Equipment													
E1030.100			Overhead Cranes: Standard Model			0	Area Served SF	e	,			33% \$	•	E1030.100 Notes:
£1030,200	Vehicular Equipment	_	Truck Weight Scales: Standard Mod			0	Area Served 9F	*			•	10% \$		E1030.200 Notes:
E1030,300	Vehicular Equipment	8	Boat Life: Standard Model			0	Arms Served SF	6	, 			33% 3		Etg30,300 Notes:
E1000	Other Equipment													
E1090.300	Other Equipment	δ.	Food Service Equipment: Standard			Ð	Arms Served SF					33% \$		E1090,300 Notes:
E1090.400	Other Equipment		Residential Equipment: Standard Me			0	Area Served SF	,	•		•	10%		E1090.400 Notes:
£1080,700			Athletic Equipment Standard Model		,	0	Area Served SF					33%	٠	E1090,700 Notes:
E1000.B00	Other Equipment													
E1000 B01	Other Equipment	P.	No Animal Storage/Cages: Standard Mc			٥	Area Served SF	•			<u> </u>	\$ 801	,	E1090,901 Notes:
E1090.902	Other Equipment	£	h Hatchery/Concrete Troughe: St.			•	Area Served SF	7				10% *		E1090.902 Notes:
630	Eimichline													
E2010	Fasel Funktivings													
E2010.200	Fixed Furnishings		Cesework: Standard Model			·	Aves Served SF				F	33% 8	<u> </u>	E2010.200 Notes:
E2010.300	Fixed Furnishings		Senting: Standard Model			•	# of Souts	2				75%		E2010,300 Notes:
F. Special Construction and Demoition	and Demotifico													
510	Special Structures													
F1010.100	Studius - Tower	ď	No Pre-Engineered Structure - Tower: S			•	Hebri	72				<u>ه</u>	•	F1010.100 Notes:
F1010.330		Sign	No Silos: Standerd Model				Votume	afe.			b	8 8 8	ļ÷,	\$ - F1010,330 Notes:

		•				,							
Facility Name	me EA O: MAINTENANCE BUILDING		# of Levels	1			Element not present	ž	š	•			
BufdingCode	xde E4000300310	_	Average Building Height FT	21			%S CI D		ź				
Agency	Historical Society		Perimeter LF	1,040			5 to 10%	-	*01				
AgencyCode	Xde E40		Footprint SF	10,000			10 to 25%	-	33%				
Location	ion 2009 County Road 75, Grand Rapida, MN 55744		Building Gross SF	10,000			25 to 50%	~	75%				
Zip, FiretS	557	_					>50%	-	₹ 001				
County	Ath												
Year Buff	J102 3011												
Date Surveyed	Fed Fedday, March 01, 2013												
Surveyor	yor Joe Black												
Cost Model Category	ary Tunnet	COM											
					Use Raw or Factored Costs?	Rem	USER ENTER HERE						
					Location Factor	1.00	County missing from buildings list; enter on MN Buildings worksheel	nga Bat, en	Mr on MN B	#dings works	1		
					Historia Factor	1.10	USER ENTER HERE		\$ 110.36	1,103,608	\$ 110.30	\$117,115	
					Markup %	60.0%	USER ENTER HERE		All costs a	All costs are Rew costs, without Factors or Markup	, without Fa	tore or	
WBS Code	Level 3 Title	Present Yee/No	Level 4.5 Title	Cost ID	Description	Quantity or Area Served	Unit of Messure	Condition Unit Cost		Category CRV 5	줌 >	Catagory	i i
F1010,400	Pre-Fabricated Vault Todot	ě.	ult Tollets; Standa			٥	Footprint SF	-		_	l		F1010,400 Notes:
F1016.700	Febric Structure	å	Fabric Structure: Standard Model				Arne Served SF	ž			5		F1010.700 Notes:
F20	Integrated Construction												
F1020.101	Integrated Construction	No	Elementary School Gymfikulis-purpo			۰	Arm Served SF	ş			ŧ		F1020.101 Notes:
F1020.102	Integrated Construction	£	High School Lavel - Competition Cys			0	Area Served SF	퉏	,		ģ		F1020.102 Notes:
F1020.200	Integrated Construction	£	Auditorium: Standard Model				Area Served SF	2			ģ		F1020.200 Notes:
F1020.300	Integrated Construction	ž	Cold Storage Rooms: Standard Mod			0	Aves Served SF	ž			š		F1020.300 Notes:
F40	Special Fecilities												
F1040,100	Special Fuglisher	S.	Aqueble Facilities; Standard Model		·	ŀ	Ams Served SF	Ę	•		%		F1040.100 Notes:
F1040.300	Special Facilities	S.	ice Rinka: Standard Model			۰	Area Served SF	£		•	6		F1040,300 Notes:
GENERAL NOTES:													

Systems and Assemblies				بتعا	ST MODELS & UNIT		COSTS					1										
WOO Cade Level a Title	Level 4.13 Title	Sen Dreschotien	No Means References . To	111				111] []]	1	ì	1	10	11	i	ľ	1				1	
	Electron Franchismo Stroom Sensor	Electrol Factoristics Statistical Interd Descriptors Electrol Factoristics Statistics Factoristics	A1010 110 2700741007700	╫.	×	Old Steamed	1	L	m 100 per per			200			1	į	20000	811	17 40 6666	11.73		-
A1010 Election of Conditional	Standard Foundation: Subpate psychological Standard Contribution Subpate Special Standard Subpate Subp	Emminy Franchion Substitution Cheeryfeer Emminy Franchion Substitution Cheeryfeer		 -			\parallel					\parallel		#				H	25			
A1010 Shoked Contracts	Emolard Paradaleran Balacaharan Elektristra (1988) Emolard Foresteinen Balacaharan Elektristra (1988)	Swatter of synthesism. Before adapter Option of Descriptors Environ Franchisco - Experience Operation										Ħ			\parallel							
A1010 Similard Fearchisters A1010 Significated Fearchisters	Electron Foundation Schoolspay Colonial Electron Foundation Schoolspay Colonial	Strategy County Strategy County Descriptor Strategy County Strategy County Strategy Strategy Strategy County Strategy St		 				\parallel						\parallel								
A1020 Special Facilities	Special Parking Special December Special Speci	Manches Services Experience Butchings/Others Descriptors		 - -			8	8	81	81.1	82	8	8	8	8	8		\parallel				
AIGN Speed Parchison	Special Paradaton Extraographysical Special Special Paradaton Manager Cyber 2	Special Posterior Delegany Colors Consequent Special Posterior Description Special Description S		 - -	\parallel																	
A1020 Sproof Paraditors. A1070 Space Paraditors	Special Parameters ExtraoryCyters Special Parameters ExtraoryCyters	Epicini Paralatere, Batroleyar Opline Dannylan Batrol Fazardan, Batroleyar Opline Desiration										#	\parallel		\parallel	\parallel						
A1070 Special Parameters A1070 Special Parameters	Special Partitions Scientifical Special Special Partitions Scientifical Special Security Special Speci	Special Contributors Subsides Opening Descriptors Especial Foundations Subsides Descriptors Especial Environment Subsides Openings		2 3																		
Atitio Department	Establish Fauntabers: Salestangay Cythold	Special Contractor Technology Contractor Tec	1020 10 22-0																			
A1020 Gapes Organ	Finder Order Salescopy Opens Finders Order Salescopy Opens	Bishan Oraka Bakasangan Opesan Description Bakasan Oraka Bakasangan Opesan Description		<u>t</u> -	1						#	#	╬						<u>.</u>	=	200	11411
Atitio Emperopria	Bellear Order Subsequency Control	Enter-Create Enterspecial Computers					$\left\ \cdot \right\ $	\parallel						\parallel								
A1030 Demon-Oracle A1030 Demon-Oracle	Deben Onto Saturbaya Opera	Brown Ower Submanger Colours Descriptor		 - -						\prod	#	\parallel		\parallel	\prod							! !
or or or	Description SchoolspryOper4	Amen-Orde Editing Officer Descriptor		10 10				\parallel		\prod	\parallel	+	\parallel	\parallel				H				
A.190 Shannon or als	Descript Wale Standard Manual	Beautiful Debryden		-	-		1					+										
윙윙	Beamen's Wales Subsaling Cycles (Chambert Wile Substitute Debugger Descriptors Barrana Wile Backhoop Opping Descriptors		<u> </u> - -				\parallel					B	В	8	8	I	142		8	-	8
ACTOR Comments of the	Generated Walter Exclusionary Option S Deserved Walter Built Birthy Options	Sessement Water Britaningsry Option) Description Sessement Water Science Supery Option Conscription		- -							\dagger	\parallel										
destination of other	Basement Widely Enforcement Open C	Bennert With EstampryOpted Descriptor		B e								\parallel			\parallel					$\frac{\parallel}{\parallel}$		
Agenta demonstration of the second	Comment if the Eukensprickers	Secretary Wide Educatory Option Countries Bearmant Wide Educatory Colored Conception		3 2			4					\parallel										
E. Stephen and the	Description of the property of the con-	Description									Ħ	H			$\ $				\parallel	H		
B1910 Pear Carabar not	Pres Commission Similary teater	Angeronnerson, Description From Commenters, Signification Description		 -			8			1	H								H			
FISH AND CONTACTOR	Place Constitution Subcology Cydens	Poor Contractor Educatory Options Descriptors			Į.									\parallel			2	L		В		8
B1010 Fine Careful for	Page Corners bent Subtrate pary Options Their Contents to Subtrate projection	Peer Construction: Extension programme Description Place Construction: Exceptings physical Description			\parallel				 		#							H	\parallel	4		Ì
FIGTO TOO Construction	Part Careta for Eukempor/Openso	Plan Carabacher Babesinger Option Descriptors		B 2				H				\parallel		H T	\parallel							
81010 Page Combridge 81010 Page Construction	Place Construction Subscripture/places Place Construction Subscripture/Options	Plan Cantrolm Decempy Option Decigion Per Carduster Balanter Calcul Decigion										+	\parallel	H						-		
G1010 Floor Combustion	Post Constitution Substitution	Play Cardycler, Salester Descriptor Constitues Constitues Constitues	1020 124 5400	 • -	1 100							H										
읽하	Part Construction Educatory Options Read Construction Educatory Options	Start Construction Externapor/Option Disconneys Asset Construction Enforcement Sylving Continued		<u> </u> - -		-					#	+					2 2					Ė
B1020 Road Construction	New Combinetion Indomings (Opins) Food Comment (Administration)	Part Contractor Labrategry Open Depopular Part Contractor Subcategry Open Description		 - -											H	\prod		H		-		
B1070 And Construction	Read Canadraction Badesingury Cycles in Prest Constitution Educations/Cycles in	Mad Constitution Substituting Collect Description And Constitution Substitution Constitution Description	-	 - -				-			<u> </u>	\parallel										
B1020 April Combustons B1020 Rook Contractors	Reaf Construction, Batterings-y Option? Neaf Construction Subcellegary/Construction	Radi Construction SubcomproyCoping Describers New Constructions SubcomproyCoping Describers		 - -							Ħ	╫	\parallel		\parallel	\prod						
9 I		Part Constant Statement Statement Constant		-			+				\parallel	+		\prod					 			
E2010 E2010 E2010 Vi alle	Conner Walth Standard United Control	Entered Walth Standard Lands Described				ľ		1		i	1		1			1	200 20000	241	14.24	1 100		ļ
82010 Extense Walte		Entert Walt Substitute Colored Describes		11			1		-				1	1			200	2				
E3010 Extens Walk	11	Enterior Wide Successing Colored Descriptor										\parallel					7			2		
COURT CAMPAN Walk	11	H.					\parallel	\parallel					\parallel	\parallel								
3 3		Ιí		 - -		+		\parallel				\parallel	\parallel			$\ $				Ц		
EUROO Course Windows	11	11					8	8	8 .	8	8	8	1100	8:	8	8	1 7 48	1264	ľ	8		100
Marcon Training Washing	Enterto Venderes Butcategory Calenda	Ìί					-	\parallel				\parallel			\downarrow							
EAST Communication of the comm	Commiss Windows BudsangaryOppure	17		[70		\parallel	\parallel					+	+	+							
Satural District Wheelers	Property requirements of the second	77		3 -				\parallel			H.	\parallel										
E.S.70	Extern Wedner Schauspar Options	\mathbf{I}		B 11	$\left \right $	+		$\frac{\parallel}{\parallel}$			+		1	1	1			-				
ľ	Extends Chairs Standard Magain	П			1.27 SECCESSOR	$\frac{1}{2}$	177	1111	15.0	132	11.7	13.77	100	263		197		901		1.5		-
Trans Service Control	Esting Court Substate part Chief	_		1	25 554		*	7	***	*	*	1	7.5	3	3.0			\parallel	<u>T</u>	1		97
Ш	Count Own Salamper Opins				204						H		#			\prod				<u> </u>		
Extra Court	Enter Dury Substance Court	Т		1.				\parallel						$\ $								
Ш	Enterior Dates - Budgerphysical Enterior Dates - Budgerphysical	П									#	\parallel	\parallel						\prod			
R3530 E-henry Deers	ш	П				-		\parallel			H			\parallel	$\prod_{i=1}^{n}$	\prod						
83010 New Conseign	Neal Construct Survival Magain	Real Country, Stephen Super Country of		[] - -	2000	3	3	101	701	Š	200	1,00	18	5	200	12.5	13,1	100	1100	1384	100	1804
Babio And County	ш				300							1			25	100	1 3	74	2	40		14.5
BOOTO Part Construe	ш	1 1						\parallel				\parallel		\parallel			21	- 201	_			
E3010 And Corners	П	1				H	\prod	\parallel					\prod	$\prod_{i=1}^{n}$	\parallel			1		+		
취취	11			. 2							+		\parallel	$\ $	\parallel							
S. herrers	ш			\parallel				$\left\{ \left \right. \right. \right\}$	$\left \left \right \right $			$\left\{ \right\}$	$\left\{ \left \right. \right \right\}$	$\ $	╢	$\ \ $			-			
Cross Parties	Ш	1 1			ĺ	1,692	815	81	8	1100	138	91	8	80.5	18	\$ 2.4	27.5	110		8		81
Cibio Pathers	IJ	11						\parallel			\parallel	\parallel	$\frac{\parallel}{\parallel}$	\parallel		200	i [$\frac{1}{1}$		CONTRACT FOR	
CONC.	$\ $	1 1			2	+		\parallel				\parallel	\parallel									
C1000	П	1 1				H		\parallel				+	+	+		I	l		H			
CORPO	Ш	1 1		2 4		+	+	+			+	+		\parallel	\parallel							
C1070 Cutton	Ш	Perform Decompany System Conception Transco Dates Concept Major Decomption	1	1	***************************************	13.6	1100	81	100	818	8 1	914	8	8	8		٤	302		8		8
Clean Course	Н	11	+	 -			+	+	-		\dagger	+		-	\parallel	\prod					GE C	
C1020 Manual Court	Ш	1 1 1	1				\parallel				H	+	\parallel	\parallel								
C1020 Parish District District	Ш			3 . .				\parallel							$\ $	\prod		H				П
C1000 Name Dome	11	1		8 3		\parallel					1	+	\parallel	\parallel						$\prod_{i=1}^{n}$		
C1000 Page	Hi	11		,	***************************************	9	1817	8.				1			H				H			
Series Desco	Pitting Makadaga Calant	11		<u> </u>		-						B	B	1	8					8		8
C1030 Frenge		1.									\parallel		\parallel									
C1630 França	H			ļ.		+					H	\parallel	\parallel			\prod		H	H			
6000 0000	П	\mathbf{I}		 a u				\parallel	\prod		\parallel		#	\parallel	\prod			#	$\frac{\parallel}{\parallel}$	<u> </u>		
														-								7

8 1 1 8 E E	B .	8 - 3	8	1280 1280	3 3 3 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
			36.1	100	
0 0 0 0					
	<u> </u>	22	1100	110	8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8
<u> </u>	21 7 R	20 B		2 3	
	1 1 1 2 3	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	<u> </u>	11 12 12 12 12 12 12 12 12 12 12 12 12 1	
125		<u> </u>	77	# # # # # # # # # # # # # # # # # # #	
388	E 8	8.5	8	88 88 88	8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8
8 8 8 8	8	81 8	8 8	8 8 2	8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8
8 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	8	81 8	8 3	8011	8 8 8 1 2 2 1 2 2 1 2 2 1 2 2 1 2 2 2 2
8 2 2	8	8 1	8	1200	8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8
8 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	8	8 5 6	8 1 8	2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	8
8 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	8-	8 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	8 2	8 2 8 1	8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8
8 2 2	8	8 3 8	8	11 8 11	8 8 8 1
, , , , , , , , , , , , , , , , , , ,		3			
7.8 	8	8	8 8	6 6200	2 2 3 3 3 3 3 3
8 8 8 7	8:111	81 8	8	0.21	8 8 8 8 8
<u> </u>		=======================================		123	
		985	Dage -	Page Page Page Page Page Page Page Page	
12.1	<u>a</u>	1.17		13.00 (managed) 13.00 (managed	
F a = 2 = 2 = 2 = 2 = 2 = 3 = 3 = 3 = 3 = 3	a p , 2 m 2 m 2 m 2 m 2 m 2 m 2 m 2 m 2 m 2	2 4 - 4 2 3 4 5 5 - 4 2 5 - 4 5 5 - 4 5 5 - 4 5 5 5 5 5 5 5 5 5	B 2 8	4 b	3 - 4 1 - 4 5 4 5 1 - 4 5 1 1 5 1 - 4 5 1 1 5
	111111111111111111111111111111111111111		Tiple of the second sec	order of the control	The state of the s
Describes Describes Describes Describes Describes Describes Describes Describes	Tables	Continue of the continue of th	Communication of the communica	or Cheery Lines Che	The state of the s
Proof County and Count	Performed Des performed Des	Participant Dis- Dispersion of the property o	in the control of the	March Balletin Ballet	
The Learning of Learning of Learning of Learning of County of the County	Norman, Batter Treeter, Lakes Treeter, Batter Treeter, Batter Treeter, Batter Treeter, Batter French, Batter French, Batter French, Batter Treeter, Batter	There is the state of the state	Conservation of Conservation o	White the second	
Prince La des Controlles des Controlles Blue C	Application of the control of the co				
11:1111111111111			Copenia Options Option	principles of pr	Comment of the commen
Periodense men i botto men i b	Participant of the participant o	And the second s	Professional Americans (Americans) Professional Americans (Americ	The state of the s	
They Established The Control of the	Province Relation Province Relation Rel	A A Line and a series of a control of a cont	Division of the control of the contr	the property of the company of the c	
THE CONTRACT OF THE CONTRACT O			1,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		Control and the Control and th
PARIO PARIO	F 9 5 F 9 5 F 9 7 F 9 F 8 F 8 F	The state of the s	A many baund war and have a many baund war a	LEPT CASE AND C	
The state of the s	Had him Wall from Wa	17 (1995) 17 (19	wanti kanu	11 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	3 13 13 13 14 15 15 15 15 15 15 15
				7900 (0000)	1
85 B 25 B	Cieso	44 9140 44 1001 401 401 401 401 401 401 401	1 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1

	8.		8		8				8			128							1300			:	86	***************************************				1200					211				121					1100				1200						2
			<u> </u>						8				Щ					ļ	100														200				1481															
	8		8		8				R		Ш	R							9									2					203				3		Ц					\parallel	ļ					Ш		
	2		-							Ш	Ш	3							Ě	\parallel	ŀ	Щ	Ĭ	İ			_	<u> </u>				4	=		<u> </u>		=					Ē				Ĕ			1			
	2		z) .								$\parallel \parallel$	$\prod_{i=1}^{n}$	Щ	H		\parallel	Ш	\parallel	22	\parallel			,			1		2		ľ	\parallel		2				æ	-				8		\parallel	\parallel		•		$\prod_{i=1}^{n}$	Ш	Ļ	n
	*		-							$\frac{ }{ }$								\parallel	1	\parallel			15			1	$\frac{\parallel}{\parallel}$				$\frac{\parallel}{\parallel}$	\parallel	2				8				H				#	أبرا	3		H	Щ	H	2
				$\frac{ \cdot }{ \cdot }$						$\frac{ }{ }$	Ш	\parallel				╂.		+	200	-							H				H	H	2		+		1			#		•		\parallel	\parallel					Щ	4	91.0
	8		8		85				B		$\frac{\prod}{\prod}$	38				+			100	H		\parallel		ľ			$\frac{1}{1}$	8			$\frac{\parallel}{\parallel}$		223		+	<u> </u>	1	4		$\frac{\parallel}{\parallel}$		8		<u> </u>	\parallel	366		$\frac{\parallel}{\parallel}$	H	\prod	H	8 1
	8		8		28							92		Н					8	\parallel		$\frac{11}{11}$!	-	\parallel	<u> </u>	82				H	=			H	41			$\frac{\parallel}{\parallel}$		1 200		+	\parallel	200		$\frac{\parallel}{\parallel}$		Ш		8
	8		B		8		-#			$\frac{ \cdot }{ \cdot }$	╫	81	H	Н					1 2 00			+	 	!	#	$\frac{1}{1}$		8				H	112		$\frac{\parallel}{\parallel}$	H	128		+	H	H	B		H	\parallel	884		$\frac{\parallel}{\parallel}$		₩		8
	8		<u> </u>		8			1 1				8		H		╁		╁	84	╁		$^{\rm H}$	8	!		H		1200		$\frac{\parallel}{\parallel}$		\parallel	102		\parallel	-	17.11		+		\parallel	8				1100		\parallel	#	₩		R
	<u> </u>		<u>* </u>		812		╫	1			╫	1200	\parallel	Ш	H	H		1	1300		Н	\parallel	82	1		H		8 2		$\frac{\parallel}{\parallel}$		H	21		+	\parallel	13.8				1	97		\parallel		1200			H	H		
	8		8	$\frac{\parallel \parallel}{\parallel}$	1,288		$\parallel \parallel$			++-	╢	B 7	₩	\parallel	-			\parallel	128	#		\parallel	871	200 5000		\parallel	\parallel	8		\parallel	\parallel	+	112	H	\parallel	\parallel	1391			H	\parallel	1200			\parallel	128		\parallel	\parallel	╫		#
	23.00		2	╫	8				$\parallel \parallel$		\parallel	8	#	\parallel		$\ $		\parallel	128	#			8	200		$\frac{\parallel}{\parallel}$	\parallel	8	H	\parallel	#	+	1122		\dagger	\parallel	1281	H		H	H	58		╫	╫	92.0		\parallel	#	₩		8
			 		╫				╫	Н				Ħ	H	╫				╁			╫	200 2000						\parallel	\parallel	\dagger	102		\dagger	╫	128	-	╢	H	H		1	\parallel	H			H		H		$\dagger \dagger$
	8				8							128	╫			Ħ		Ħ	1100	Ħ	Ħ		8				\parallel	120	+	\parallel	\parallel	+	27		\parallel	Ħ	111				Ħ	1300		Ħ	H	1700		H	H	$ \cdot $		8
	128		8		8			1				2.	Ħ	H			Ħ		8 2 8			I	828	i I		+	\parallel	87	H	Ħ		Ħ	112		1	Ħ	3.234				Ħ	2380		Ħ	Ħ	1 7 20	+	\parallel	\parallel	H	H	8
	822				82						ĦÌ	2	T		T		Ħ		81				2	ij	T	T	Ï	9318			Ï	Ħ	10			Ħ	6261			Ï	T	1 2 00		T	Ì	84	Ħ	Ħ	Ì	П	ш	9
								Ì														\parallel	5									Ì	101		7	Ħ	112			T	Ħ	П		I			T		Ħ	П		
												I																Ì					1				***************************************			Ì		Personne				ŧ			I			
				Ш					128	*															138								***		=		3.847		197													
1 5 - 5 v 3 1 5.	- - - - - -	F 2 E	- - - -	1 - 3 -	F	6 3 -	1 - 1	<u> </u>	/ -	- 11	100			3 4	2 1 i	.,	- 2 ,	- 8 2		<u>-</u>	1 -		<u> </u>		• *	4	9 1		4.	. 8		•	٠.	4.	. 8	1	7	4		1	1 1	,	4	1	113	à .	a 6	3 4		9 E		
	5 6 6 5 6	5 5 5	undam.		Describer	Description Description	Description Description		and Compa	O Company	or Of Description	and of	nd? Descriptor rds Descriptor rds Descriptor	rdé Describer dé Describer	Of Descriptor	-	Description .	A Particular A															or! Descriptors	nd Describes		J. Conceptor	and Description	vogluge				and Description	and Describe	,	and Describes	Daniel Daniel	Ì	Ì				5 1
Opening Description of the Control o	Option I Descrip Option I Descrip Option I Descrip Option I Descrip Option I Descrip Option I Descrip	Open Description		Company of	Appropriate Comments	o management of the second		g pagi	Victoria de la constanta de la				O COMPANY	Caracter One		Name of Street	and Color	and order	voletov	voet.	Charles Company			uspius	-		u de la constante	, apple	escriptor.	w.	and a second		Months Dec	dolare on		O.	Describer	pryChant D	O CO		o d	C. C. C. C. C.	Sales magazy.	Parameter Co.	Secondary.	Peter mayor (Co.	end Constitute	Opposite	of December	and Describer		Open Descri
Merchand be became by Leading by		Company of the compan			ma, New Julyander Lake Handard TR. Controp Sale	Ta Control But			Aceted to Aceted to Acet	Accept to Art	Address to Art	4		Mand Units By		4	And live Lab	1	Description Topological Des	0.00	Charles Co.	0	į	payonani payonani payonani	0	and of the last		dat Description	Supply Comments	and Comme	Part Ores		and Depth stone	and Deletadors and Deletadors		and Destriction	and Deimblen	A Weng Lake	Park t		Anna Cana	Territories States	and the same	The second	Cultiplies Age	out brief bro	(Valence)	O Company		Subsempro)		wet fatering
manimum, perceptional feet and manifest feet and	Contact Part Co	Corte Pari Co Corte Pari Co Corte Pari Co Son System &	Contract Print	Destrutes System Destrutes System Destrutes System	Darbakon Byak dan Byakani, C. Darbakon Byak	Distract Open Defines Byte Defines Eyes	Dertader fra	i i	Control Cardens Control Cardens	Control Control			omen and Per	orested and Per		A Marie and Park	AL PART PARTY		aviral lates		arter Later	and the	Chr. Protection, Characterists	arrives franc	the same			or Surder by	Action 544	100	and market		Martin Service	Decree Barries		better ferres	metheral Carvers	and the bases	and and design			Total Control	-	,	Acres of Contract	ny here the				Emergency Favor Subcampor/Dated Concretion		The second second
		8			1	224			B 5 5				212		S H				A Course				1					1				The state of	å				ļ					j				į					Table 1	Communication for
Opening Opening Opening Opening	Control of Control	Optional Colored	Acceptor (On	Accepted to	Act of Contrast Con-	Constant of the Constant of th	O COMPANY D	1	A Art. Batering Art. Batering	AAC BACAM	Att been			N Section	le Selvenber	Part Chart	and Colored	Table 1							Ш		Ш			11	Ш		1 0	Marketon Ora		Ö	Marketon Option	dari Calent	property	Į.		Table and profits	Secretary Open	Q.	Section of the leading of the leadin	Secretarion	11	333	111	- N		Ш
Common by					Spensor Per	Symmetry Confession Co			Acres Addison	Contract Address	America Address	A Personal	d Pertugad by Technique In	d Peckaged Uni		and Units Edit	and the first	of Orth Re	paricipani.	O.	pay Chases			Case Case	performent		a constant	1000	Septicions of the second	200	1	, de	of Contractor	and Destitution	A Designation	and Destinated	and Deliverabers	AWNE BANK	A WITH SACO	****	American Inc.	The Mark Share				Sampling Ages	Parent Line		Parent Control	10000		
Descriptions of the control of the c	Contra Burn Co	Contra Part Co. Contra Part Co. Contra Part Co. Contra Part Co.	Destade Destade	Cherthales Cherthales Cherthales Cherthales	Dertades Systems Dertades	Destude Destude	Derthas Derthas	Services	Control	Confessor Confessor	O Company	Terminal and Pear	a brand	Tomos T	part	Tenand and Part	Towns or the last	Terend and Par	Confirm Survive March	Contract Subsection	Contras Subsession	Control Salver	profess & beneat be	Corster Sates Corster Sates		Contract & Second	Special Substitutions Special Substitutions Entities Substitutions	Surday Surday Labor	Elevippes Sales Elevippes Sales		Surfame Sale	Burden See	Particul Survice and D. Barthed Sardon	Becok at Service Becok at Service	Decined Serves Perforal Serves	Factored Service	Darbe at Service	and he prints	and her depth (Design of the	Lyang and Pres.	Commentered	Commence	Comunications	Commissions	Company Person Standard Model	particular part			Emergency Presert Eutocologory/Carlord Emergency Presert Eutocologory/Carlord		Commercial Equipment Standard Union Commercial Education Science Special Commercial Education Science Special
Park Park Control of C					1	a		1	San A	No.	No.		Protes	Page 1		100	15	55		\parallel	\parallel	#		\parallel	\parallel	$\ $	\parallel				1 1	+	Parkers and Dark	i i		1		Market .	I I		Date	1	Carrie Pir		Carte Pin	1	\parallel	#	\parallel	₩		111
And beauty Judy 1 and 1 and 2 and 3	Control for the control for th	Cores Pa Cores Pa Cores Pa	Contract Systems Contract Systems Contract Systems Contract Systems	Orthon System Orthon System Orthon System Orthon System	Destador Destados System Destados	Dreftudos	Dertuden	Target and Park	Tarbell by	No breated	to branch	And belong the party (Ta passed	AP PARALL	Tarment T	prepriet and Page.	And he had been	Terrord and Peter	Cartes	0.00	Contrate	See all	Pe Anterdes	Change	Constant Constant	Language of the language of th		Surdynam Emrhysa	Cardigae Sardynes	Christian	11	113	431		1.1	Ш	Dactor of Service of Lighter of Services	trad by gride!	Upperg and france	Lydrog and Sund	Complete or Service	Communicated Security	Communication	Comprehends	Communication	Company Person	Sourgery Pers	Semperor Power		Empirey Power	,	Commercial Engineer Commercial Engineer
00000 00000 00000 00000 00000 00000	DEGREE OF STREET	STREET STREET			Oroca		\parallel	13060	$\parallel \parallel$	\parallel	\parallel	98000			\parallel	23000	9000	03000	Coeco	DHOCO CO	Deotto	8 8 8	6.00	De010	Diese d	000	Degrad	Decreo	Design	Dicesson of	D4020	X A	05010	D6010	01000 01001 01001 01001	\$ 100 E	Diene	DSGSG	8000	0,000	8 8	Oteso	0,000	00000	00000 000000	0400	Discourant Discourant	0000	Decend	3888	, market	100 000
ШШШ	<u> </u>	ШП	Ш		Щ	Ш				Ш	Ш	Ш	Ш	Ш	П	Ш	Ш	Ш				Ш	8	Ш		11		Π	Ш	Ш	Ш.			Ш	Ш	Ц		Ш	П	Ш			Ц	Ш	Ц	֓֟֟֝֟֝֟֟֝֟֝֟֟֝֟֓֓֓֟֟֟֓֓֟֟֟֟֓֓֟֟֟֓֓֟֟֟֓	Ш	Ш	Ш	Ш	32	11

	11.0			138				1300														87						8						8						1984					2001			j							138					8						
							+																$\ $	1																2					1					$\prod_{i \in I}$!															
	1200		-	105	#	Н	1	201	\parallel									 -				81	H					8		+				8						54	H				8			\parallel	\parallel						82				-	1 8		H	+	1	\parallel	\coprod
					$\frac{1}{1}$	Ш																		1												H						l I,		1	•	+			$\frac{\parallel}{\parallel}$		\parallel				-											H
	╫				H	$\frac{11}{11}$	1	∦	H									1						+				8	\parallel								$\frac{1}{1}$						\parallel	\prod			\parallel	+	$\ $		\parallel				801					H					\parallel	\parallel
	╫		╫				+	$\frac{1}{1}$				-	$\ $										\parallel	1				21.		1								+	1	H	\parallel	$\frac{\parallel}{\parallel}$	\parallel		1		H		H	$\frac{\parallel}{\parallel}$	l		1			+									\parallel	H
					+	+	H	+	H			H					Н	1	4				\parallel	+																	H		$\frac{\parallel}{\parallel}$		+						$\frac{\parallel}{\parallel}$	$\frac{1}{1}$	+	+	+					H	H				\parallel	H
	1700			138				201				1 5	H			-					-	827		Ì				8		+			+	8	H				H	110	╫				100		╢	╢			+	H	1		2100					1		\parallel			\parallel	H
1-1-1-1	-		₩	130	\parallel	$\dagger \dagger$		1363			H		H	#	-	1	+					23 B		Ì				B		+				8					H	1904	\parallel		\dagger		3 6 62		\dagger		ļ		\parallel			+	1200					8:		H			H	\parallel
	8		Ħ	1361				285	\parallel							j	H	†		H		8	Ħ	Ť			-	8						8		H		H	+	ā	\parallel	H	H	\parallel	204		\parallel	H	H			1		1	6770	+		+		85		H				
	\$28		Ш	130				2011				1	Ħ			Ì		\dagger	1			81	\parallel				1	1	Ħ			Ì	H	178	T	╫		Ħ		5		Ħ	Ħ	\parallel	1963	T	Ħ	l	Ħ		Ì				1100		t	-		85		+	+	╫	Ì	
	£28			ia e		Ì		1100								Ì		1	Ť			38	Ħ	Ī	T					Ì		1		62.0					Ì	104	İ	Ħ			3802	Ì								Ì	1300	Ŧ				8		1			T	Ħ
	1200			13				110				ar.			<u> </u>							800												2						118		I	T		100			I	T	Ì			Ì		1200					8				İ	Ì	П
	=		Ш	1361				130														8												8						1001					4 8 07										1200					800						
			Щ			\parallel	Ш			Ц																												ļ																				1								
	120		Ш	2		\parallel	Щ	2				8				\parallel	$\prod_{i=1}^{n}$	\coprod				1	$\prod_{i=1}^{n}$		1				\prod		\downarrow			2						=			ļ	Ц	2	\parallel					Ц	Ц			2 1 20	\perp		1		8	ļ					Ш
	8		Ш	8	Ш	4		1300			$\prod_{i=1}^{n}$					\parallel			ļ		ļ	8			+				H			1		8										Ц	100					IJ	IJ	\prod			625	\downarrow		1	1	811	ļ					Ц
	=		\prod	Ē		\prod		=		\parallel		°		Щ		\parallel	\parallel		_	-	1	=	\parallel		1		ŀ		\prod	\parallel		1		-				+	1	-		\parallel		$\prod_{i=1}^{n}$	-		\parallel	H	\parallel	H	H	H		_	1	\downarrow		ļ		Ž	1	ļ	_		L	Ш
						\parallel		ì	Ш	$\frac{1}{1}$	<u> </u>					+	\prod	$\frac{1}{1}$	+	1		B			1			$\prod_{i=1}^{n}$	\prod		\parallel	+	+	3						5	H	\parallel		H	2	4	4				\parallel	\prod	Ц	+			\prod	-			-		_		\parallel	Щ
						<u> </u>	$\prod_{i=1}^{n}$	l			1	 !				-	+		ļ	1	+			\parallel	1	1	.		\parallel	\parallel	+	1	+				_			Ī					Ī	8	H	\parallel	H	\parallel		H		+	1		\parallel	_	+						\parallel	Ш
3 1 = 3 u 1		p ,. \$				- B -	2 2	 -		_ 1	F 2 2		- ·	.	2 2	3 6		1 2	, ,	*-					, .	 -		 - -			- 1		1 .		ļ,	11	. 1	, t	,	<u>.</u>					1			,,		 ,			5 a	ļ	_		<u> </u>	,,	,,	ı.			1 7	١.		8.
			╫			╫		╫							\parallel						+	-		H		\dagger						-	+	Ì			+	+	+		+		H			\parallel	H						H		+	-			-							H
																				ì																				١	5 5					Osecoden		Open	Osmorphem																	
The state of the s	6 1	6 6 8	5 3 5	ı	unida.		1	and the	(again)			4				Ħ						sopo		Į.	1	uga	1	5	1	1	5 6	111	1			H	l			A Character	Material Species	and 4 Description	Of Decree	edot & Descrip	-	Constant Constant	(de-ep)	(Company)	0			i si:	1 1		H		1.			Ì						h
Open Description (Open Description Open	Open Description	Optional Description of Control o	0	Commission Properties	nOption 21 Common Commo	Cydentia Des	Opency Desc	Descriptors Descriptors	pay Cree Cl D	O COMPOSITOR OF	d to and to	S Commoded	Of Descriptor	03 Descriptors 04 Descriptors	Ol Descriptors	Contract	and Description	April Description	Anna Descriptor	Acres Description	2 Description	Control Deco	Option 2 Date	OrderCo	Openio Day	Control Description	Countries Day	John Of Desert	prioriti Deserra	Secret Course	Principal Committee	phonos Descrip	6 Description 6 Description	and Desembles	ACI Descriptor	ook Descriptor	POT Descriptor	oce Descriptor	Description of	of Martin Deacon	And an expension		O	O.	refer of March	1	10.00	The Bear	Party Labor	Margin Desert	Sec.	Co-00	pleased Descrip	ı	Description	contract of the contract of th	cripter cripter	rototen empkon	chatch	cuchos	per			e de de	d Description	Overspan
A Company of the Comp	and Subsembly	odenson an		Partie Model			And Paleston	Semi Som	Acres Cabon				TO COMPANY	and designation	e de la company	,		S. Sections	O. Market	0		Part Saborary	1	ĭ	100	1	A formation	· Subcategori	et Betreiter		A Section	The Personal Print	Acceptant Option	property (Second	Comment	Commence of	No.	de Cresconnica	A September	Microsofter	Seruga Cape	Service Com-		Service	70		,	,	Charles Canada	t Subtable		The second	A December	Machine Computer	Description	PyCyber 21 De	ero esta	properties De properties De proper	or Common Day	and developed	Osero Dec	Openio Description	Opter Of Deep	OptenDi Descri	Oyten Ob Design	Contract Con
America figgs formation () pp.	Altered Equip	afteral Esta Afternal Esta	Strand Faut Strand Faut	Overhead C	Orania	O		The Way	hun Mer	The May	Then Many	That Way	Section 1	***	4			Total Contract		or famous to	Į,	ad Barwas Equi	od Survice Equa	of farmer frame	nel Barries Eq.	and Sarvine France	od Earden Fran		meterde featur	100		oderial Equip	a factorie d	AND CAMPAGE	Works Practical	-	water Equipment		ne Equipment &			Area		Į.	N Venney Care	į	į	2 2	2 2	Collect Suppression	mare to an	and lower	Colored September 1	Manage States	Section 1			Action Column	and been	desart Bassad	1	عهدة وجدمهات	and Second	And Bearings	A Same	Fundament of the second
800000	1			3 0													\$		\$	5 8	8 8	2 2			2 2								5 5	2 2	2 2	2 2	7 7	* * *	8 8						2					1		2	*	į		8 8	88	8 3	3 3	S Carry	1 3	3,3		11	3 2	2 2
Contract Con	Contract Contract	Page 1	See of Contract of	1Contempor	PyChamita PyChamita	POSSENDS PyColends	nonemos y Operos	(management	Compound Compound	O. Control	(Caree)	o de	40	35	88:							Andre Colonic	CHICAGO	garan) (see a	Category October	Carpor Carpor	o de la company	10mpOpped	CO-man Common	(Description)	0	Control of		r)Opening)	ryCphortil ryCphortil	ryOperator ryOperator	Control	r/OptionOf		nd Market	Subcampan Cos	A STATE OF	o.	Subcetture Oct	and the same	The theory Concess Tought Sales	1	Trompte Babe	Tongto Library	Special Company	Spanning of the last	A COL	004-000-00			8 3	8 8 8	8 8	à 8		Mortil Mar 12	AnnO3	5	derCi	0000	2 2
The state of the s	Part of the second	Part of the state		Sarcari Media	The Library	The Section	,	e Karter fate	Tree Lite	the bear		State hier	of company Com-		O COLUMN		· Peterson	,	-	The second			A Program I	Summer Co.		Comment in	of Carden La	Commerce Bades	Spanner faces		Table Samuel	farmer late	Acceptancy (Personal Press	mark Educates	The Sales			de the gray Orde ore therefore the	Company of the last	Surgacons	Emmer Copes		Person Cape	Comments Trees	and and a		and a Contract	A Contract of the Contract of	garment Gabes			gament Erec	4 beck	j		0.00	and the second	o constant	Action Const	District of the last	Organism &	October 1	Secretary Secretary	Charactery of	A Company Company
O persol/Laterary Landrick (Laterary) Laterary O persol/Laterary Laterary Laterary O persol/Laterary Laterary Laterary O persol/Laterary O persol	e faterer 2 sector face sector face	1	Michael Case Michael Case	Openion les	Overhead	Overheed	0	TANK WIND	TACK WAY	100	Total Way	The Street	1	Beet Line	Page 17	4/30			Andrea Comme	down Estado	he fathers	Post Levi	ornal boar	* Aller	Peodiane	feed larve	Peod Services	Records	Personal	·		·		APPEAL TO	Africa Co.	TO STREET	Advente Co.	Address Co.		Avenue Street	V V			Ayen	Park Person	ž	į	įį	2	T STATE OF	Agrange		Aprobret	man and	-		Casesork Laboratory Colorida		2	Comment &	11	de la comp	11	1		Feed American Sector
	10 T			700								ו								Observe													٥٥	*							Ш	Ш	ш	ш	11	ш		П	ш					Ē	8											2 2
Commercial Ediporary Commercial Ediporary Commercial Ediporary Commercial Ediporary Commercial Ediporary Commercial Ediporary Commercial Ediporary	i Igames		Character of Chara	Faamus Wester fa	Veterator Co.	Versales Es	Vennous Co	Value Co	Vetecular Eq.	Valentier F.p.	White Co.	Vehicles Eq.	Veteral Eq.	Venner fo	Version Co.	No.	Veryode Enginee	į			Į.	ar Equipment	a forester	1	or Equipment	or Equipment	No Establish	To Land	To Formand	Į			Į	a frames		Forthern Park	er Equipment	e formers		or Equipment	Other Equators	Other Equipment	Other Edges	Other Education	T.	0	0	Der Com	Orac Carlon		2		100				L'America	Chamber on	(American	Purtnersk	Ference	d functions	The same of	d Permission	Name of Street	7010 Flast Formings Flast Flas
Comment Commen	Pathery Co. Pathery Pathery	Market Market	Patter Patter	Water East				Bernan				Vertrader					alcover.	MANAGEM	1	Other Equipment	1	\$ 5 5 5	8	8	ē ē	5 8	8	8 8	8	8	5 8	5 6	5	Open C	86	8.5	85	δŚ	de la	Ö					đ					86	S S	5 6	δĺδ	Pare Aurent	2		ŧ.	4	ė į	1	<i>[</i>]	2.6	4 4	ž Ž	1	And A
	1020 E1020	02013	02713 04713 04713	S E S E S E S E S E S E S E S E S E S E	$\parallel \parallel$		ш	0051			\parallel	1,000		\parallel	\parallel		E1000		2		FIGE	8		\parallel			00018				\parallel		P1080						1000						\parallel		\parallel		-	1	$\ $								\parallel	9180		\parallel		\parallel	004	5 ES
	3243		Ш																	Ĕ								Ц																	IJ									ŝ	0.00											\coprod

E200 Past Service	Place Perceiving: Saint obegany Options France Perceivings: Saint mingers Options	Pare Function Substitution Descriptor		1		_	1	_											
П		Decident				-			-			-					L		
	Andreased traces - Year Strates Medical	Pro-Company (Northern Teach National Institution Commission Pro-Commission Pro-Commissi				=	1700	811	1100	1100	1700	tx ca	1100	*			844	-	
Special Shuthers	Fre Engreemed Streets - Tamer Subschaperions	See Pre-Engineeral Shakes - Torer Substitute Colorador Company Colorador Pre-Engineeral Shakes - Year Sabatangay Colorador Description															\parallel		\parallel
П	Pre-Engineerig Styatus - Tower Substitutes Con-	has Pro-Engeneral States - Smart Maringary (Spherot Describer) type - Pro-Engeneral States - Smart Maringary (Spherot Describer)	Ī	ļ				_		-		+	1	+	1	1	+		$^{+}$
П	Pre-Contract Spanner Times SalestonyCol. Pre-Contract Statute - Term SalestonyCol.	No. Pro-Engrave Structure - Traver Substantiary Colored Describer - Traver Substantiary Colored Describer		1	1	1											_		
П	Pre-Engineeral Stratute - Tower Substangery Co.	And Pro-Engineered Students - Tower Substancing Cyber Of Describer		1			+	1					<u> </u>	 -					$^{+}$
П	ton Europe Model	Sirter, Planning Model Demotytism				113	91.28	8716 3744	34.6	37.0	111	21.49		P) 4			9, 48		
П	Sam Subcampry Cales 52	Libra Bulle singury Option 2: Description			-												_		
1	Fire Substance Communication	Since Substantian Common Since		-			-												
П	the three-prychenia	Salac Bullet singery Option 35 Description								1]								
	Gas SubcasporyOption37	Line But shoppy Option to Longwise Line Line But shoppy Option To be created to the complete t														-			l
П	Elbe: Automorphy/Option34	Bleer, Substantion Control of Description	1	1		 		 		 	1	+	<u> </u> 	1					
ΙĨ	to Personal Vin States Serviced Media	Pro-Ferrenbed Va.P. Takela Blanders South Descriptors			I	*	B	128	021	320	8	02.1	1200	200			\$ 300		$\ $
1	Pro-Participated Val. Tologo Experience Control	Pro-Pro-part Val. 1 print: But States Colored Decouples		+		 		 	-	+	I	+							_
ш	Pre-Fabricated Vand Toffels Buds steggrap Cyther Dis	Fre desirated valid befole: Bulkonegary Option Observatory		4															-
Ĺ	Pro-Personal Val. Totals But ingrayOptom05	1 Pro-Pro-Pro-Pro-Pro-Pro-Pro-Pro-Pro-Pro-									ļ	ľ	L		ļ				1
Н	Pre-Paintenne Vant Tohnie Bahrangary Opten Of	Pro-7 achtures vast Teirte Subcareger Cyber Of Constyden			1		1	1	1	1]	1	1	1					H
1	Pre-Advanced Val Total Library College	Pro-functional Vand Safety, Bullioten Contractors		-					_			+					1		1
١l	Pre-Patricens Va.A Tehnir Editorings-CohenCB	Pro-Pathicated Value Tolinta: Bullionings/Control Concreted																	
1	elete Sharkar Siredard Medal	Fairs Sharker Sandard Motel Contributes	1	+		*	8	128	8	320	873	8	828	8	1	1	2		1
ı	Father Flucture Subsemply principle	Fabric Bhackur Biddomgar/Oylen//2 Demorphish	,												_	<u> </u>			
1	Face Unctes SecondaryOpherits	Febric Strature Eutentegraphycological Description		1	1	1		1		1	1		1		1		1		1
1	Patric Distance Substance Colonial Colo	Father Decision Substance Columnia Companies		ļ				 		 	Ī			+					1
1	Patric Study Substanting Colombia	Faces Structure Substations/OptionDS Descriptor	ľ	H	L							_							L
ı۱	Febre Charles Subcategoricolario?	Petric Stricture Butz importOptorio? Descriptori										Ц	Ļ						
-	Father Charles BeloategoryOpherCO	Fathe Brother Edecategraphenol Descriptor	1	_	1	1	$\frac{1}{1}$									<u> </u>	1		+
1	Control of the last of the las	Charles Continues Continues		-								-							
ľ	services Consent librari	Oyensanur, Blendard Model Descriptors		L								-							_
H	Comment Extent Openhall paymen Hone	Elementary School OpenAuth parameter Ream Describers		H	I	170	\$200	1100	1200	200 \$100	0 200	1200	1200	202			9100		
	Summing School OperAte Schools	Permetery School Specific Subschings (School)	,	-	1			T	1			1	1						1
ı	Champion School Comitty Bulleton	Vac. Benefit folder Omethic Microbiological & Decorder		+							I	+	<u> </u>				<u> </u>		+
1	Committee Linear Country Substitute	Service (Service Service Service Service Service) (Service Service)		ļ	ļ		Ì	I	l		I	ł			1	l		l	ļ
Total Sharp	Personal Section Conduct Sections	Burnany Lynn Onethe Recommended & December	֓֡֜֝֜֜֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓		ļ	l													
1	Character School County Subsection	Vari		_							ļ	ļ	-		ļ				1
ı	Sharantery Retred Dynaster Bakester	Denvertery School Cymphic Bults stepary Carlon 903 7 Description	ī						l			l			l				ļ
l	Summery School Dynester Subscribe,	go: Downlay Solves Openia: Butcongo/Colon/M I Destrose			_							-							
П	Commutery School Openidor Substant	Charactery Echani Cymhair Cabrabyry Cyfann 191 S Descripto	ا ا													_	ļ		
П	64gh Bahnai Lanai - Compaintan Oyemasan	High Echool Lavel - Campaliton Oyenmaken Description				-	238	218	128	200	8	8	8	18			2		1
1	How ledest Love - Corner Selection	Gard Communication Communication (Communication Communication		1	1			1			1	1	1	1	1			1	
ı	Hotel Edward and Counce Substation	March Laborat Laborat Course Sufering Course		-		l		T			I	l			ļ				
ı	MA Edwal and Comm Substant	Man Advantage Course Substantial		ļ	ļ		ļ				ļ		+			-			ļ
1	Man Louis Land - Concor Substance	Our Heart Lebest Level - Campar Bucksthey Colours 25 Describers																	L
ı	Hoy Botost Lovel - Comper Subcosto	Cary 16th School Land - Cargo Subschappy Colonial C & Descriptor	Í				_						_						
П	Haritania Leria - Correr Substitute	Philh School Level - Cangos Guecas pry Open 100 7 Descriptor								1									
1	Non-Bohard Levis - Compa-Subparas	por ' high School (evil - Campa Bubushy) pharitiz & Descriptor	6					1			1	1	-		1		1		
ĺ	Hot Brief and Compartments.	Carp. Selected Courses Substate projection of Democratic		}	1	1				1		1	1			1			
1	Description & Common Common	Owners Library Charles Committee	1								ļ		<u> </u>		ļ				
۱	Ownerson Laboration Offerios	Overment Subminger/OrderOf Descriptor			ļ	ļ	l		ŀ			ŀ			ļ	ļ			
Н	Operation Substituting Option Of	Operation Subcellige/Control Descriptor																	
H	Operation Subcassor/Operator	Ортомын ЗабимерауОрванОТ Веспран												_					
H	Operation Education/Optional	Operation Schoolings/Catenda Descriptor		j	_														
1	Operation Extended Common Comm	Opmonent Substances Colombical Description																	
1	chana furantified	Audemann Einnehm Verteil Descryber		+		-	8	8	8	138	8	8	233	8			-		1
1	Authorite Managery Colemon	Astrona Security Control		1							I		1						l
1	Audional processory descript	Authority Salary Property Descriptor	-			I		1		ļ	Ì		l			l			
1	Authorities Extendency Contents	Authorit Secretary Operior Descriptor		+	1					1			1						1
П	Authorize Eulecategory Option 04	Authorium Succempny Colonida Discopania																	
П	Audionum ButcomportOpento	Auditoria Subsamps/OptionS Description																	
П	Aufternat. Bakestinger/OptionDB	Audienter Subrategraphylaterial Descriptor						i	1		1	1	1						1
1	Authoritan Bulk shapery Option 07	Authorities Substational Controllers									1	Ì	1	1	1			1	l
1	Admin Schoolson Colonia	Authorizer Subcessional Describer																	
ľ	Address Booms Dischard factal	Child Chance Brown Strategy (North Chantelles)		1	Į	138	328	812	128	1200	67.8	128	1200	82			===		
1		Control of the Assessment of t		<u> </u>	ļ				:						ļ	l			l
ł	Constitution former party and the constitution of the constitution	Configuration Representation Contracts	ļ.									l							l
1	Continue forms Continue Contin	Conflicto Born Libratero Chicago		ļ	ļ	1			-		1	l	l	ļ					
Ĺ	Conflictor Passes Enformery Orlands	Calci Marago Pacera: Butcategary Option 64 Description		-															j
1	Confidence Name: ReleasopsyCoherds	Cate Strouge Person Subcategory Option Of Description		L											-				
ı	Codd Startups Parama: SubrassgaryOpparrios	Cart Stemps Remot Extendency Control Description												j	_			_	-
ıI	Cold Sterage Report GLOCOT-gol/CyteA07	Cabi Stance Boom: Educations (Ordents Describes]								+
1	Contract and a second of the s	Care Same Name and Appropriate Control										l	ļ	ļ		l	l		l
٦	What Dance Age Charles Hotel	Haging Sarage Raping Carcard Marks Descriptors			l	27.5	\$38	118	128	90.	1200	128	1200	8.			=		
П	Hadden Cheege Resem: Sade angrey Cyslend?	Наполек Вытора Рамена: Выскайнуровного Оттория (Статурия)		-	to Deteroped Do	0000000	20 2000000	20 DOSESSE DE	Ì	į	l		i	!			į		<u> </u>
П	Hashal Blengs Pages Subcolegary Option 01	Handler Sterrage Access: Succession/OpenVO2 Descretors				_					1	1	1						
1	Market Contract Sector	cott) hatde kinge faces Luksasynytjahetti December		ļ	†	 		Ī		+	Ī	Ī	1	_		-	+		t
	Hotel Survey Person Columnia Columnia	Hadde Dance Roses Subcesson Concession																	
1	Sandar Breeze Rooms Extranspropagated	Hardes Stories from Laboratery Colored Describer									ľ								
Prings sind Construct	Handad Kirman Recove. SubcarbogaryOpture?	Handval Storage Novem Subcretegory Option 07 Description	Ĺ			L													
1	Market Storage Forms Substanger Colored	Highlie Brings Room (LocompsyCphorth Descriptor													1				
1	Property of Party of Party and Party of	Control Control Control State and Control Cont	+	1	‡					-		-	ļ	<u> </u>	ļ		ŀ		l
ľ	total fundam floridaditions	As other Parties Statement Statement Communications				120	1,000	1200	Bit	200	B	128	1300	200	ļ		120	l	l
Į	Acres Parisher Schoolsenfolden	Anata Paritar Library Caloni Descritor							l			-							
l				-															
H		П		Ц													H		H
House Paratter		П		H			1		1		ļ	1		Ļ		1		1	1
ı١		Ī	1		1				_				<u> </u>	1		1	+		\dagger
П		T		+	+	_	+	Ţ	+	+	1	\dagger	 	+		1	<u> </u>	1	1
1			1	1				Ī	ļ	 T	Ī		+		ļ	+	+	+	+
1		T	ĺ	<u> </u>		1		_ _		 -	ļ	l	ļ	ļ	ļ	<u> </u>	 -		ł
آ	to feel Strategisters and organic process	has Refa Elected Model Conception		_	Ī	120	138	2100	858	300	1200	#2	1300	3.00			120		+
L		П		H	H		H												$\ $
L				L									Ц						H
H		top Beas GuicesegnyCplantCD Descripton																	H
d				Ц				H						Н			H		1
H		П	1	L		<u>_</u>							4		+		Ц		H
1								1			1								1
1		Ī	1				1	_	_	+	1	ļ	ļ	 	†	1	ł	1	ł
		T	-]	Ī		T				<u> </u>			+	1		+
Ipecial further		to Pera LaboraccyCyborce Descriptor				ĺ	ľ												
							ĺ					_		-		ħ			
				<u> </u>	Ì	11			i			_	_	12 MINUTE IN		121	200	1	
							-	34 SECONDO 14 SECO	į				1 I			12 11			: I
				_	ŀ	-	1	Total Part of the Period Perio	L.		ij÷		*******						